

## **Healthcare Services**

Quarterly Update Fourth Quarter 2019





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# Q4 2019 Highlights

#### January, 2020

Overall Healthcare Services M&A activity remained strong in 2019, with non-asset based services continuing to attract broad investor attention. According to preliminary figures from Irving Levin Associates Inc., 1,774 deals were announced in 2019, the second-highest on record with aggregate value of \$401.7 billion beating the previous record in 2018 by 21%. Healthcare M&A remained robust across a number of sectors including acute care, post-acute care, physician practice management, behavioral health, managed care, and healthcare IT.

In the post-acute care sector, hospice M&A transaction volume increased in 2019 relative to home health largely as a result of uncertainty over the Patient-Driven Groupings Model ("PDGM"), the most significant reimbursement overhaul in two decades, and the announcement that beginning in 2021, Medicare Advantage would be expanded to "carve-in" hospice benefits for those Medicare Advantage organizations participating in the Medicare Advantage Value-Based Insurance Design ("VBID") model. PDGM, which went into effect January 1, 2020, contributed to a slowing effect on home health transaction activity in 2019 as stakeholders anticipate a 6.42% Medicare base rate reduction for home health and lost revenues of up to \$1 billion for providers in the sector for 2020 alone. However, the slowdown in home health M&A activity diverted more investment toward hospice. CMS is updating the payment rates for hospice by 2.6% for fiscal year 2020, which is estimated to add up to \$520 million in hospice-related reimbursement payments compared to 2019. Coupled with a continually aging population, M&A in the hospice sector is poised for strength in 2020.

Although activity in the home health market may have temporarily slowed, transaction volume will likely increase during 2020 with propagation of PDGM. Many smaller providers are expected to close or sell, rather than struggle to comply with the new payment model. If that happens, valuations are likely to dip and even more private equity buyers may enter the still-fragmented market. Industry inefficiencies, political uncertainty, and an overall demand for cost reduction, as well as the ongoing shift toward value-based payment models will continue to spur strategic and private equity support for healthcare M&A into 2020.

There were 78 hospital deals completed in 2019, an increase from the 62 hospital transactions in 2018, but down from a high of 101 in 2015. While 2019 experienced more hospital M&A transactions than 2018, acquisition targets, on average, were smaller. Dignity and Catholic Healthcare Partners completed their mega-merger while divestitures by for-profit operators comprised a large portion of hospital transactions for the year. Regional non-profit health systems are increasingly seeking alternative affiliation arrangements instead of outright acquisitions of facilities.

With healthcare a key topic in the 2020 election and various alternative healthcare delivery alternatives gaining traction, we anticipate 2020 to be a very active year for both healthy and distressed healthcare M&A.

We welcome your comments and hope you find our *SOLIConnect* report informative.

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# Representative Transactions



Representative experience includes transactions led by SOLIC professionals at predecessor firms

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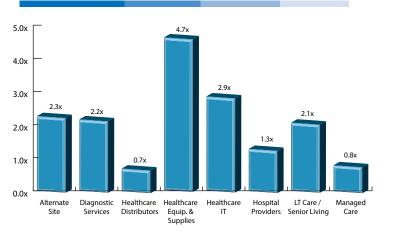
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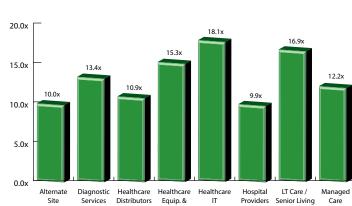


# Market Overview

### Enterprise Value To Revenue

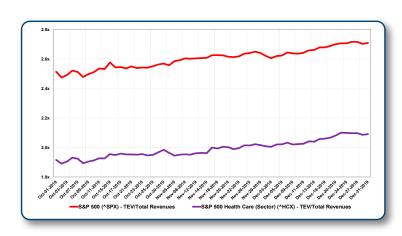


### Enterprise Value To EBITDA

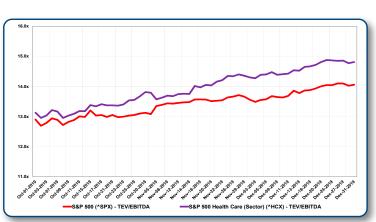


Revenue and EBITDA multiples for the S&P 500 increased by approximately 8% in Q4 2019, while the healthcare sector saw gains of 9% in revenue multiples and 13% in EBITDA multiples primarily due to strong earnings and overall market performance.

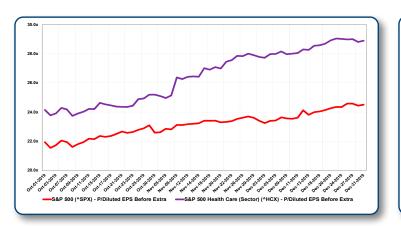
## S&P Healthcare Index vs. the S&P 500 Total Enterprise Value / Revenue



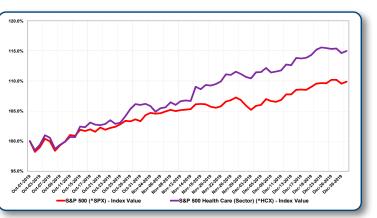
S&P Healthcare Index vs. the S&P 500 Total Enterprise Value / EBITDA



S&P Healthcare Index vs. the S&P 500 Price / Diluted EPS



S&P Healthcare Index vs. the S&P 500 Relative Performance (%)



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## Motable Industry Developments

#### KKR Makes Formal Approach to Walgreens Boots on **Record Buyout**

KKR & Co. has formally approached drugstore giant Walgreens Boots Alliance Inc. about a deal to take the company private, in what could be the biggest-ever leveraged buyout. Deerfield, Illinois-based Walgreens Boots has a market value of approximately \$56 billion and \$16.8 billion of debt. At that size, a take-private of the company would top the largest leveraged buyout in history.

#### Teladoc Health Absorbs InTouch Health's Enterprise Telehealth **Business for \$600M**

This significant transaciton is an effort to build a single point of entry for integrated virtual care across conditions, and across provider and consumer markets, the companies wrote in their announcement. InTouch, according to the companies, has partnerships in place with more than 450 hospitals and health systems, and worldwide is supporting over 3,600 care sites. Its enterprise offering provides support for over 40 clinical use cases. Unifying these products and clients with Teladoc's existing business will yield an international virtual care juggernaut that touches nearly every major market segment within healthcare.

#### S&P Global Affirmed Its Stable Outlook on the U.S. Not-for-**Profit Health Care Sector for 2020**

Rating actions during 2019 supported S&P's stable outlook. Downgrades slightly exceeded upgrades and downgrades disproportionately impacted stand-alone providers. Operating margins have stabilized, but are pressured by payor mix, demographic shifts, and reduced commercial rates. In 2020, S&P will be watching the ability of acute care providers to manage various operating pressures and recession risk while investing in technology and innovation.

#### Single Payer Systems Likely to Save Money in U.S., **Analysis Finds**

A single payer healthcare system would save money over time, likely even during the first year of operation, according to nearly two dozen analyses of national and statewide single payer proposals made over the past 30 years. The study, published in PLOS Medicine, comes as California Gov. Gavin Newsom has created a state commission to find ways to achieve universal coverage, possibly through a single payer system, and as the Democratic presidential candidates are debating "Medicare for All" proposals on the national stage.

### **Fourth Quarter 2019**

#### Google's 'Project Nightingale' Gathers Personal Health Data on Millions of Americans

Google is engaged with St. Louis-based Ascension, one of the U.S.'s largest health-care systems, on a project to collect and crunch the detailed personal-health information of millions of Americans across 21 states. The initiative, code-named "Project Nightingale," appears to be the largest effort yet by a Silicon Valley giant to gain a toehold in the healthcare industry through the handling of patients' medical data. Amazon.com Inc., Apple Inc., and Microsoft Corp. are also aggressively pushing into healthcare, though they haven't yet struck deals of this scope.

#### MedPAC Recommends 3.3% Raise to Hospitals in 2021

The Medicare Payment Advisory Commission voted unanimously to recommend hospitals receive a 3.3% raise in 2021. The CMS has scheduled a 2.8% pay raise to hospitals for inpatient and outpatient services. MedPAC recommended that Congress increase net payments by 3.3%, but changed the structure of the pay boost to close the gap between reimbursement rates for physician offices and hospital outpatient departments. They also recommended incentivizing hospitals to reduce mortality and improve patient satisfaction by tying some of their raise to quality improvements.

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# Selected M&A Transactions

Date	Target	Buyer	Enterprise Value (\$ mm)	Enterprise Value / Revenue	Enterprise Value / EBITDA		
Alternat	e Site						
12/16/19	EyeCare Partners	Partners Group	\$2,200.0	n/a	n/a		
Description:		eCare Partners, a provider of comp yeCare Partners was founded in 2		•			
12/12/19	21st Century Oncology, Inc.	Genesis Care Pty Ltd	\$1,050.0	n/a	n/a		
Description:	•	Genesis Care Pty Ltd has acquired 21st Century Oncology, Inc., an operator of 181 radiation treatment centers. 21st Century Oncology, Inc. was founded in 1997 and is based in Fort Myers, FL.					
12/06/19	Centria Healthcare	Thomas H. Lee Partners	\$415.0	n/a	n/a		
Description:	•	uired Centria Healthcare, a provider h autism. Centria Healthcare was fo	• • •	• ,	,		
11/13/19	Fairbanks	Community Health Network	n/a	n/a	n/a		
Description:	•	acquired Fairbanks, an alcohol and 1945 and is based in Indianapolis	•	n treatment and	recovery		
11/11/19	Welltower Inc. (NYSE:WELL) - 35 medical office buildings	Invesco Ltd.	\$850.0	n/a	n/a		
Description:	Invesco Ltd. has acquired 35 med	Invesco Ltd. has acquired 35 medical office buildings previously wholly owned by Welltower, Inc. (NYSE:WELL). The 35 medical office buildings span 2.6 million sq.ft. and are located in various parts of the U.S.					
11/05/19	Soliant Health, Inc.	Olympus Partners	\$612.0	1.8x	n/a		
Description:	Olympus Partners has acquired Soliant Health, Inc., a provider of healthcare staffing solutions. Soliant Health, Inc. was founded in 1991 and is based in Atlanta, GA.						



Date	Target	Buyer	Enterprise Value (\$ mm)	Enterprise Value / Revenue	Enterprise Value / EBITDA
10/01/19	11-clinic physical therapy practice	U.S. Physical Therapy, Inc. (NYSE:USPH)	\$18.4	2.8x	n/a
Description:	U.S. Physical Therapy, Inc. (NYS the 11-clinic physical therapy pra	E:USPH) has acquired an 11-clinic ctice is undisclosed.	c physical thera	apy practice. Th	e location of

<b>P</b> •		•
DIAGO	OCTIC V	OrVICOC
DIUEII		
		Services

12/04/19	Tampa Bay Mobile Mammography	AdventHealth	n/a	n/a	n/a
Description:	•	ampa Bay Mobile Mammography, a p s, corporations, and health care clinic I in New Port Richey, FL.		• •	•
11/06/19	Diversigen	OraSure Technologies, Inc. (NASDA:OSUR)	\$12.0	n/a	n/a
Description:		NASDA:OSUR) has acquired Diversion biome study of living organisms and on, TX.			
10/02/19	Progenics Pharmaceuticals Inc.	Lantheus Holdings, Inc.	\$511.8	22.2x	n/a
Description:		acquired Progenics Pharmaceuticals, get, diagnose, and treat cancer. Progerk, NY.	•	•	•

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Date	Target	Buyer	Enterprise Value (\$ mm)	Enterprise Value / Revenue	Enterprise Value / EBITDA
Healthc	are Distributors				
12/16/19	HemaCare Corporation	Charles River Laboratories (NYSE:CRL)	\$380.0	n/a	n/a
Description:	tissues for biomedical research	SE:CRL) has acquired HemaCare 0, and supporting cell therapy clinical 78 and is based in Northridge, CA.			
12/16/19	Enclara Healthcare	Humana Inc. (NYSE:HUM)	\$700.0	n/a	n/a
Description:	•	acquired Enclara Healthcare, a pro 000 hospice patients daily. Enclara H		•	
12/10/19	AvKARE Inc.	Amneal Pharmaceuticals, Inc. (NYSE:AMRX)	\$340.0	n/a	n/a
Description:	•	NYSE:AMRX) has acquired AvKARI nded in 2007 and is based in Pulasi	•	uter of pharma	ceutical
12/09/19	Diplomat Pharmacy, Inc. (NYSE:DPLO)	OptumRx, Inc.	\$905.7	n/a	16.5x
Description:	OptumRx, Inc. has acquired Diplo	omat Pharmacy, Inc. (NYSE:DPLO), a omat Pharmacy, Inc. (NYSE:DPLO) wa	•		•
12/04/19	Long's Drugs, Inc.	PharMedQuest Pharmacy	\$390.0	n/a	n/a
Description:	•	acquired Long's Drugs, Inc., a provionmaceuticals. Long's Drugs, Inc. was	•	•	•
11/26/19	Hollywood Medical Supply	The PromptCare Companies, Inc.	n/a	n/a	n/a
Description:	•	nc. has acquired Hollywood Medical Supply was founded in 1965 and is	• • •		medical

Date	Target	Buyer	Enterprise Value (\$ mm)	Enterprise Value / Revenue	Enterprise Value / EBITDA		
Healthc	are Equipment & S	upplies					
12/18/19	IntraFuse, LLC	Conventus Orthopaedics, Inc.	n/a	n/a	n/a		
Description:	•	as acquired IntraFuse, LLC, a provi 2014 and is based in the Logan, UT	•	s for surgical pro	ocedures.		
12/12/19	3M's drug delivery business	Altaris Capital Partners, LLC	\$650.0	1.7x	n/a		
Description:	Altaris Capital Partners, LLC has acquired 3M's drug delivery business, a producer of pharmaceutical products using unique inhalation, transdermal, microneedle, and conventional drug delivery technologies. 3M was founded in 1902 and is based in St. Paul, MN.						
11/04/19	Pursuit Vascular, Inc.	ICU Medical, Inc. (NASDAQ:ICUI)	\$75.0	n/a	n/a		
Description:	innovative catheter disinfecting p	II) has acquired Pursuit Vascular, In products and technologies to reduce /ascular, Inc. was founded in 2008	Э				
10/21/19	Danaher Corporation - certain businesses	Sartorius AG	\$750.0	5.4x	n/a		
Description:	chromatography hardware and r	Sartorius AG has acquired certain businesses of Danaher Corporation, including biomolecular characterization, chromatography hardware and resins, and microcarriers and particle validation standards businesses.  Danaher Corporation was founded in 1969 and is based in Washington, DC.					
10/04/19	National Seating & Mobility, Inc.	Cinven Partners	\$865.4	n/a	n/a		
Description:	and adaptive seating solutions to	Cinven Partners has acquired National Seating & Mobility, Inc., a provider of custom mobility, rehabilitation, and adaptive seating solutions to clients, therapists and physicians. National Seating & Mobility, Inc. was founded in 1992 and is based in Franklin, TN.					

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Date	Target	Buyer	Enterprise Value (\$ mm)	Enterprise Value / Revenue	Enterprise Value / EBITDA
Healthc	are IT				
12/12/19	SnapMD, Inc.	VirTrial, LLC	n/a	n/a	n/a
Description:	VirTrial, LLC has acquired Snap founded in 2013 and is based in	oMD, Inc., a provider of telemedicine n Glendale, CA.	e tools and serv	vices. SnapMD	, Inc. was
12/12/19	InSight Telepsychiatry, LLC	Regroup Telehealth Inc.	n/a	n/a	n/a
Description:	• .	quired InSight Telepsychiatry, LLC, ed in 1999 and is based in Marlton,	•	lepsychiatry se	rvices. InSigh
11/11/19	Clear Genetics	Invitae Corporation (NYSE:NVTA)	\$50.0	n/a	n/a
Description:		ΓΑ) has acquired Clear Genetics, a providers and health systems. Clear			
11/04/19	Medfusion, Inc.	NextGen Healthcare, Inc. (NASDAQ:NXGN)	\$43.0	n/a	n/a
Description:	•	SDAQ:NXGN) has acquired Medfusi tient intake, patient scheduling and n Cary, NC.		•	•
10/29/19	Medpricer	Premier, Inc.(NASDAQ:PINC)	\$35.0	n/a	n/a
Description:	,	nas acquired Medpricer, a develope stry. Medpricer was founded in 2004	•		
10/10/19	MedData, Inc. (NYSE:MD)	Frazier Healthcare Partners	\$300.0	n/a	n/a
Description:	Frazier Healthcare Partners has acquired MedData, Inc. (NYSE:MD), a provider of revenue cycle management and patient financial lifecycle services. MedData, Inc. (NYSE:MD) was founded in 1989 and is based in Brecksville, OH.				

Date	Target	Buyer	Enterprise Value (\$ mm)	Enterprise Value / Revenue	Enterprise Value / EBITDA
Hospita	l Providers				
12/13/19	Tenet Healthcare Corporation (NYSE:THC) - 2 Memphis-area hospitals	Methodist Le Bonheur	\$350.0	n/a	n/a
Description:	•	red two Memphis-area hospitals fro spital-Memphis (353-bed) and Sain		•	•
12/09/19	Central Florida Health	University of Florida Healthcare	n/a	n/a	n/a
Description:	•	nas acquired Central Florida Health ed in 2007 and is based in Leesbu	· ·	al system totalir	ng 660 beds.
2/04/19	Sonoma Specialty Hospital	American Advance Management	\$2.0	n/a	n/a
Description:	•	has acquired Sonoma Specialty Hounded in 1992 and is based in Se		ed not-for-profit	hospital.
1/06/19	Russell Medical	UAB Health System	n/a	n/a	n/a
Description:	UAB Health System has acquired founded in 1923 and is based in	d Russell Medical, an 81-bed acute Alexander City, AL.	care hospital.	Russell Medica	al was
1/05/19	LifePoint Health, Inc 10 hospitals	Medical Properties Trust, Inc. (NYSE:MPW)	\$700.0	n/a	n/a
Description:		YSE:MPW) has acquired the real ealth, Inc. LifePoint Health was foun			

### Long-Term Care / Senior Living

12/24/19 Overture Plano Senior Housing Properties \$50.3 n/a n/a Trust (NASDAQ:SNH)

Description: Senior Housing Properties Trust (NASDAQ:SNH) has acquired Overture Plano, a 169-unit active adult community. Overture Plano was founded in 2016 and is based in Plano, TX.

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Date	Target	Buyer	Enterprise Value (\$ mm)	Enterprise Value / Revenue	Enterprise Value / EBITDA
12/23/19	Abbington Senior Living Portfolio	East Coast-based REIT	\$49.0	n/a	n/a
Description:		acquired the Abbington Senior Livin ne Abbington Senior Living Portfolio	•	•	
12/04/19	4 senior living communities	Bridge Investment Group	\$148.0	n/a	n/a
Description:	•	quired 4 senior living communities cated in Mississippi and South Caro	•	ake Senior Livi	ng. The 4
11/30/19	2 senior living communities	Georgia-based owner/ operator	\$30.0	n/a	n/a
Description:		has acquired 2 senior living commition living communities were founded	•		
11/25/19	Asana Hospice	Amedisys, Inc. (NASDAQ:AMED)	\$64.5	n/a	n/a
Description:	· · · · · · · · · · · · · · · · · · ·	)) has acquired Asana Hospice, a pocations. Asana Hospice was found	•		
11/21/19	Tessera of Westchase	Publicly traded REIT	\$28.8	n/a	n/a
Description:		ired Tessera of Westchase, 102-uni se was founded in 2019 and is base			care
11/07/19	6 skilled nursing facilities	Undisclosed	\$37.0	n/a	n/a
Description:	An undisclosed buyer has acquir skilled nursing facilities are locat	ed 6 skilled nursing facilities opera ed in various parts of Michigan.	ted by Matron	Integrated Heal	lth. The 6
11/01/19	New Senior Investment Group Inc. (NYSE:SNR) - 28 assisted living communities	ReNew REIT	\$385.0	n/a	n/a
Description:	•	ssisted living communities from New ross 14 states with 2,840 total units		tment Group (N	IYSE:SNR).
10/15/19	Hospice Compassus, Inc.	TowerBrook Capital Partners L.P. & Ascension Health, Inc.	\$1,000.0	n/a	n/a
Description:	•	P. & Ascension Health, Inc. has acquealliative care services to terminally Brentwood, TN.	•		

Date	Target	Buyer	Enterprise Value (\$ mm)	Enterprise Value / Revenue	Enterprise Value / EBITDA
10/30/19	Monarch Village	Welltower, Inc. (NYSE:WELL)	\$35.0	n/a	n/a
Description:	· · · · · · · · · · · · · · · · · · ·	s acquired Monarch Village, a seni led in 2008 and is based in Daly Ci	_	nunity with 207 I	L and AL
10/28/19	6 senior living communities	Welltower, Inc. (NYSE:WELL)	\$297.0	n/a	n/a
Description:	Welltower, Inc. (NYSE:WELL) ha	s acquired 6 senior living commun	ities located in	various parts of	f California.
10/02/19	2 senior care facilities	CareTrust REIT, Inc. (NASDAQ:CTRE)	\$22.8	n/a	n/a
Description:	·	CTRE) has acquired 2 senior care f 72-unit assisted living campus in S			Modesto, CA
10/01/19	HealthPeak Properties (NYSE:PEAK) - 18 senior living communities	Brookdale Senior Living, Inc. (NYSE:BKD)	\$405.0	n/a	n/a
Description:	Brookdale Senior Living, Inc. (NY HealthPeak Properties (NYSE:Pl	′SE:BKD) has acquired 18 triple-ne EAK).	et leased senio	or living commur	nities from
10/01/19	Brookdale Senior Living, Inc. (NYSE:BKD) - 13 CCRCs	•	\$1,060.8	n/a	n/a
Description:	The state of the s	EAK) has acquired a portfolio of 13 sents 6,383 units and 570 total acr			or Living, Inc.

Managed	d Care					
12/20/19	2 Medicaid health plans	CareFirst BlueCross BlueShield	n/a	n/a	n/a	
Description:	CareFirst BlueCross BlueShield has acquired 2 Medicaid health plans: University of Maryland Health Partners and Trusted Health Plan. Health Partners serves 47,000 Medicaid enrollees in Baltimore and 20 counties in Maryland, while Trusted Health was founded in 2013 and currently serves more than 34,000 enrollees in Washington, D.C.					

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Date	Target	Buyer	Enterprise Value (\$ mm)	Enterprise Value / Revenue	Enterprise Value / EBITDA		
12/02/19	IlliniCare Health Plan, Inc.	CVS Health Corporation (NYSE:CVS)	n/a	n/a	n/a		
Description:	•	CVS) has acquired IlliniCare Healthge lines of business in Illinois. IlliniC		•	,		
11/21/19	Accent	HMS Holdings Corp. (NASDAQ:HMSY)	\$155.0	3.1x	n/a		
Description:	. ,	HMS Holdings Corp. (NASDAQ:HMSY) has acquired Accent, a payment accuracy and cost containment business for large commercial health plans and self-insured employer groups. Accent was founded in 2014 and is based in Omaha, NF					
11/07/19	Steward Health Choice Arizona	Blue Cross Blue Shield of Arizona	n/a	n/a	n/a		
Description:	programs including commercial,	Blue Cross Blue Shield of Arizona has acquired Steward Health Choice Arizona, a provider of managed care programs including commercial, employer based, and large government-sponsored programs in Arizona. Steward Health Choice Arizona was founded in 1999 and is based in Phoenix, AZ.					
10/16/19	YourCare Health Plan - certain assets	Molina Healthcare, Inc. (NYSE:MOH)	\$40.0	n/a	n/a		
Description:	Molina Healthcare, Inc. (NYSE:MOH) has acquired certain assets of YourCare Health Plan, a not-for-profit subsidiary of Monroe Plan for Medical Care which includes 46,000 Medicaid members in seven counties in western New York and the Finger Lakes regions. YourCare Health Plan was founded in 1995 and is based in Pittsford, NY.						

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# Waluation Metrics by Sector



Diagno	ostic Services							
LH	Laboratory Corporation of America Holdings	\$168.35	94.3%	\$16,346.8	23,443.2	2.1x	12.3x	22.2x
DGX	Quest Diagnostics Incorporated	106.35	97.6%	14,325.0	18,576.0	2.4x	11.7x	20.5x
RDNT	RadNet, Inc.	20.33	99.6%	1,022.0	2,255.5	2.0x	16.1x	30.1x
					Mean	2.2x	13.4x	24.3x

<sup>[1]</sup> AMED has been excluded from mean EBITDA & PE multiple calculation.



Ticker	Company Name	Stock Price	% of 52 Week High	Market Cap (\$mm)	Enter- prise Value (\$mm)	Enterprise Value to:		P/E
						LTM Revenue	LTM EBITDA	
Health	Healthcare Distributors [2]							
ABC	AmerisourceBergen Corporation	\$83.64	88.3%	\$17,223.3	\$18,456.8	0.1x	7.8x	20.7x
CAH	Cardinal Health, Inc.	50.77	89.3%	14,849.6	22,046.6	0.1x	7.7x	NM
HSIC	Henry Schein, Inc.	66.44	81.3%	9,749.4	11,926.4	0.9x	10.0x	16.8x
MCK	McKesson Corporation	137.17	88.6%	24,716.4	35,289.4	0.2x	14.7x	NM
OMI	Owens & Minor, Inc.	5.05	59.9%	317.4	2,089.1	0.2x	11.5x	NM
SRCL	Stericycle, Inc.	64.22	96.4%	5,852.2	8,967.1	2.7x	13.4x	NM
TMO	Thermo Fisher Scientific Inc.	325.04	98.5%	130,338.2	146,836.2	5.8x	22.7x	36.6x
					Mean	0.7x	10.9x	18.8x
	care Equipment & Supplies <sup>(</sup>	22						

Healtr	ncare Equipment & Supplies <sup>ಟ</sup>	1						
ABT	Abbott Laboratories	\$86.80	97.3%	\$153,502.0	\$169,370.0	5.4x	21.9x	47.2x
BAX	Baxter International Inc.	83.43	92.8%	42,595.7	45,480.7	4.1x	17.2x	27.8x
BDX	Becton, Dickinson and Company	270.52	98.2%	73,314.1	92,140.1	5.3x	17.8x	68.7x
BEAT	BioTelemetry, Inc.	46.40	57.3%	1,577.2	1,732.5	4.2x	15.7x	43.4x
BSX	Boston Scientific Corporation	44.99	96.5%	62,708.1	73,631.1	7.1x	26.8x	58.4x
JNJ	Johnson & Johnson	145.30	98.3%	382,411.1	397,563.1	4.9x	14.1x	27.7x
MDT	Medtronic plc	112.93	97.4%	151,368.8	167,742.8	5.4x	17.7x	32.1x
SIE	Siemens Aktiengesellschaft	116.54	97.2%	94,587.5	119,502.5	1.4x	11.8x	18.4x
					Mean	4.7x	15.3x	26.5x

<sup>[2]</sup> TMO has been excluded from all mean multiple calculations.

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<sup>[3]</sup> ABT & BSX have been excluded from mean EBITDA multiple calculation, and ABT, BDX, BEAT & BSX have been excluded from mean PE multiple calculation.



Ticker	Company Name	Stock Price	% of 52 Week High	Market Cap (\$mm)	Enter- prise Value (\$mm)	Enterpris to LTM		P/E
						Revenue	EBITDA	
Healthc	are IT [4]							
MDRX	Allscripts Healthcare Solutions, Inc.	\$9.84	79.4%	\$1,597.7	\$2,506.6	1.4x	19.3x	NM
CERN	Cerner Corporation	73.11	95.6%	22,963.7	23,502.8	4.2x	21.2x	NM
CPSI	Computer Programs and Systems, Inc.	26.47	77.9%	366.1	491.1	1.8x	14.0x	22.4x
HMSY	HMS Holdings Corp.	29.14	71.6%	2,567.2	2,550.5	4.1x	17.7x	25.4x
NXGN	NextGen Healthcare, Inc.	15.86	75.1%	1,037.8	1,046.4	2.0x	26.6x	64.1x
OMCL	Omnicell, Inc.	81.83	88.4%	3,431.8	3,434.7	4.0x	29.6x	64.2x
					Mean	2.9x	18.1x	23.9x

Hospit	al Providers							
CYH	Community Health Systems, Inc.	\$2.81	52.5%	\$320.0	\$14,985.0	1.1x	11.0x	NM
HCA	HCA Healthcare, Inc.	147.55	98.3%	50,045.8	87,548.8	1.7x	9.1x	14.8x
QHC	Quorum Health Corporation	0.95	25.3%	31.1	1,282.8	0.7x	12.6x	NM
THC	Tenet Healthcare Corporation	37.82	96.1%	3,929.3	21,957.3	1.2x	7.3x	NM
UHS	Universal Health Services, Inc.	142.65	90.4%	12,493.1	16,790.7	1.5x	9.5x	17.7x
					Mean	1.3x	9.9x	16.2x

<sup>[4]</sup> NXGN & OMCL have been excluded from mean EBITDA and PE multiple calculations.

Ticker	Company Name	Stock Price	% of 52 Week High	Market Cap (\$mm)	Enter- prise Value (\$mm)	Enterprise Value to:		P/E
						LTM Revenue	LTM EBITDA	
Long-Te	erm Care / Senior Living <sup>[5]</sup>							
ADUS	Addus HomeCare Corporation	\$96.30	100.0%	\$1,484.2	\$1,323.3	2.2x	31.4x	14.7x
BKD	Brookdale Senior Living Inc.	7.14	81.1%	1,325.1	6,978.0	2.1x	17.2x	19.4x
CSU	Capital Senior Living Corporation	3.10	37.6%	94.0	1,322.7	2.9x	27.7x	19.4x
EHC	Encompass Health Corporation	69.30	95.0%	6,833.0	10,676.6	2.4x	11.7x	21.7x
<b>ENSG</b>	The Ensign Group, Inc.	44.51	70.7%	2,374.8	3,644.1	1.6x	16.7x	22.7x
GEN	Genesis Healthcare, Inc.	1.59	88.8%	172.5	4,241.7	0.9x	17.8x	NM
LHCG	LHC Group, Inc.	137.11	99.6%	4,320.5	4,731.1	2.3x	22.0x	45.2x
					Mean	2.1x	16.9x	19.6x
Manage	ed Care							
ANTM	Anthem, Inc.	\$305.31	96.0%	\$77,415.5	\$94,560.5	0.9x	14.0x	18.6x
CNC	Centene Corporation	63.04	91.0%	26,085.7	27,824.7	0.4x	8.7x	19.5x
CI	Cigna Corporation	202.97	97.9%	75,794.1	110,664.1	0.9x	10.5x	16.7x
CVS	CVS Health Corporation	73.70	95.7%	95,881.0	178,351.0	0.7x	11.3x	20.8x
HUM	Humana Inc.	367.77	98.6%	48,702.3	49,956.3	0.8x	13.7x	19.6x
UNH	UnitedHealth Group Incorporated	293.85	98.0%	278,397.9	315,679.9	1.3x	14.9x	21.4x
					Mean	0.8x	12.2x	19.4x
OVERALL HEALTHCARE SECTOR Mean 2.1x 13.3x 21								

[5] LHCG has been excluded from mean PE multiple calculation.

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#### **Notes**

- Sources: Capital IQ, Bond Buyer, Bloomberg, company 10-K, 10-Q and 8-K SEC filings, annual reports, press releases, and others as indicated.
- Any public companies chosen for the "SCA Healthcare Services Universe" are companies commonly used for industry information to show performance within a sector. They do not include all public companies that could be categorized within the sector and were not created as benchmarks; they do not imply benchmarking and do not constitute recommendations for a particular security and/or sector. The charts and graphs used in this report have been compiled by SOLIC Capital Advisors solely for purposes of illustration.

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