# **HEALTHCARE SERVICES**



**Quarterly Update Fourth Quarter 2022** 

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# KEY HIGHLIGHTS

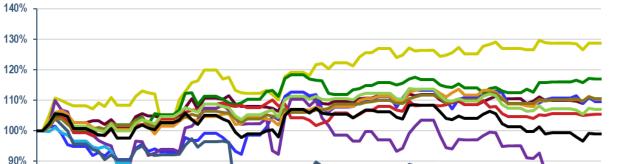
### **KEY HIGHLIGHTS**

- While 2022 healthcare M&A transaction volume reached a historic high of 2,392 deals for the full year, Q4 2022 transaction volumes were down almost 20% from the prior year, according to preliminary figures from Irving Levin Associates Inc.
- M&A transaction dollar volume in Q4 2022 totaled \$76.2 billion, a decline of almost 40% from the year prior as activity from both public buyers and investors slowed

80%

70% <del>| . . .</del> Oct-22

- Q4 2022 M&A activity was led by physician medical groups (PMG) with approximately 150 transactions, accounting for 24% of all deals in the quarter and up 9% from the prior year marking a historic year for the sector with 607 total deals, an approximate 33% increase from 2021
- Hospital M&A transaction activity was flat in Q4 2022 as compared to the prior year, but there were several notable mergers including the joining of Sparrow Health with the University of Michigan to form a \$7 billion organization
- M&A transactions in the Home Health & Hospice market fell by nearly 50% in Q4 2022 as compared to the same period the prior year hindered by staffing shortages and Medicare rate cuts



Home Health / Post-Acute Care

Diagnostic Services

Healthcare IT

S&P 500

Dec-22

Senior Living

Managed Care

Healthcare Distributors

NASDAQ Composite

**Stock Performance by Subsector** 

# EV/LTM EBITDA by Subsector (Q4 2022)

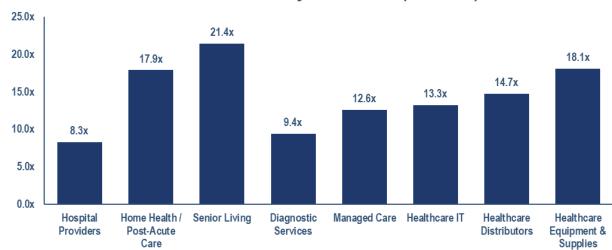
Nov-22

Hospital Providers

Physician Services

Healthcare Equipment & Supplies

Telemedicine



Please see pages 9-10 for public companies included in each sector and additional information in the "Notes" section at the end of this report Source: Pitchbook

# SUB-SECTOR HIGHLIGHTS: Physician Services

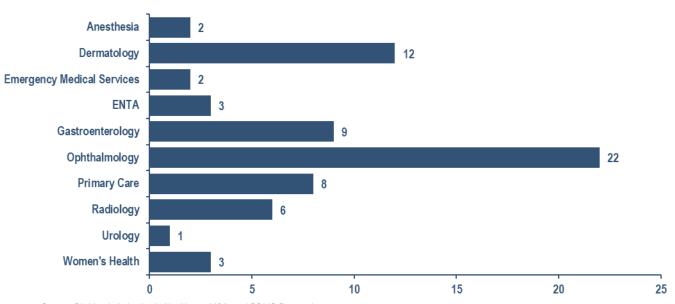
## **COMMENTARY**

- The PMG sector, which continues to be the most active healthcare sector for the last two years, saw 150 transactions in Q4 2022 and 607 total deals for the year, an approximate 33% increase from 2021
- Private equity firms and/or their portfolio companies accounted for 70% of this transaction volume for the year
- The most active subsectors were dental with 226 deals (37% of the transaction total), eye care with 87 transactions (14%) and orthopedic with 35 deals (6%)
- Notable transactions of Q4 2022 include Digital Transformation Opportunities Corp.'s (NASDAQ: DTOC) acquisition of American Oncology Network for \$500 million, and MB2 Dental Solutions', a portfolio company Charlesbank Capital Partners, acquisition of Cornerstone Dental Health and Covaney & Covaney DDS, marking MB2 Dental's 39th and 40th acquisitions of 2022

Notable M&A Transactions						
Date	Target	Buyer	Industry	Deal Value (\$ Millions)		
11/29/2022	United Vein & Vascular Centers	Amulet Capital Partners	Vascular Care	NA		
11/3/2022	Riverside Oral Surgery Management	RF Investment Partners & MedEquity Capital	Oral Surgery	NA		
10/14/2022	Valley Oaks Medical Group	Apollo Medical Holdings (NAS: AMEH)	Primary Care	NA		
10/13/2022	Center for Rheumatology	VSS Capital Partners	Rheumatology	NA		
10/7/2022	EyeSouth Partners	Olympus Partners	Ophthalmology	\$1,000		
10/6/2022	American Oncology Network	Digital Transformation Corp. (NAS: DTOC)	Oncology	\$500		
10/5/2022	Pearl Street Dental Partners	SkyKnight Capital	Dental	NA		

Source: Pitchbook, Irving Levin Healthcare M&A, and SOLIC Research

# Deal Count by Specialty (Q4 2022)



Source: Pitchbook, Irving Levin Healthcare M&A, and SOLIC Research

# SUB-SECTOR HIGHLIGHTS: Hospital Providers

#### COMMENTARY

- Hospital M&A transaction activity was flat in Q4 2022 with almost 20 transactions as compared to the prior year
- Headwinds such as inflation, labor issues and operational costs have significantly impacted the industry, and health systems and hospitals are also challenged by competition from new market entrants and disruptive clinical forces
  - Major consumer retailers like CVS and Walgreens invested significant capital in the outpatient care market this past year with CVS' purchase of Signify Health for \$8 billion and VillageMD's acquisition of Summit Health-CityMD, a provider of primary, specialty and urgent care, for almost \$9 billion
- Although deal volume was lower in 2022, the impact of certain deals was significant as large health systems merged under one umbrella, creating organizations with multi-billion-dollar revenues and presence in a dozen states - megamergers included:
  - Combination of Advocate Aurora Health and Atrium Health to become a \$27 billion organization
  - Joining of Sparrow Health with the University of Michigan to form a \$7 billion organization
  - Announced merger of Sanford Health and Fairview Health to form a 58hospital juggernaut
  - Essentia Health and Marshfield Clinic Health Systems' potential merger that would feature a network of 3,800 providers at more than 150 sites of care

	Notable M&A Transactions							
Date	Status	Target	Buyer	Industry	Bed Count	Revenue (\$ Millions)	Deal Value (\$ Millions)	
12/27/2022	Announced	Augusta University Health System	Wellstar Health System	Health System	632	\$1,060	NA	
12/15/2022	Announced	Cape Regional Medical Center	Cooper University Health Care	Hospital	242	\$177	NA	
12/8/2022	Announced	Sparrow Health System	University of Michigan Health	Health System	736	\$1,504	\$800	
11/28/2022	Announced	Gateway Regional Medical Center	American Healthcare Systems	Hospital	305	\$90	NA	
11/17/2022	Closed	Bellin Health	Gundersen Health System	Health System	334	\$803	NA	
11/11/2022	Announced	Thomas Health System	West Virginia University Health System	Health System	383	\$250	NA	
10/20/2022	Closed	Yakima Valley Memorial	MultiCare Health System	Hospital	226	\$1,498	NA	
10/11/2022	Announced	Three HCA Healthcare hospitals	LCMC Health	Hospital	521	NA	\$370	
10/6/2022	Announced	Three Prospect Medical Holdings	Yale New Haven Health System	Hospital	708	\$469	\$457	

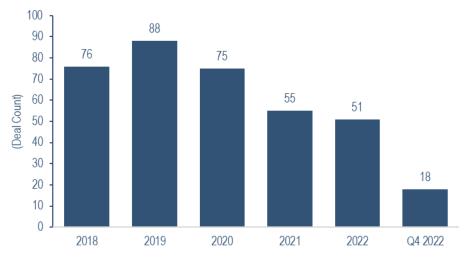
Source: Pitchbook, Irving Levin Healthcare M&A, and SOLIC Research

# **U.S. Not-For-Profit Health Care Rating Actions**



Source: Pitchbook, Irving Levin Healthcare M&A, and SOLIC Research

# **Closed Hospital Transactions**



# SUB-SECTOR HIGHLIGHTS: Senior Living

### **COMMENTARY**

- The number of publicly announced seniors housing and care acquisitions in Q4 2022 was down almost 30% from the same period the prior year with approximately 100 transactions
- For all of 2022, there were 527 deals, representing a 17% increase from the 450 transactions disclosed in 2021; however, the \$14 billion in 2022 transaction value fell by 27% from the \$19 billion in 2021
- The largest deals of 2022, based on disclosed purchase price, were Dwyer Workforce Development's \$590 million acquisition of 50 skilled nursing facilities in Texas and the acquisition of Stonerise Healthcare's 17 skilled nursing facilities in West Virginia for an estimated \$615 million
- Most of the largest deals of 2022 featured skilled nursing assets as investor interest in the sector grew throughout the year. And, despite numerous headwinds including labor shortages, challenged occupancies and rising expenses, the price of skilled nursing facilities continues to climb with the average price per bed in Q3 2022 of \$106,340, which is an 11% increase from \$95,657 during the same quarter in 2021
- Skilled nursing deals represented 41% of the year's transactions, with the seniors housing sectors of active adult, independent living, assisted living, memory care, CCRCs and affordable age-restricted housing comprising the other 59%
- According to quarterly NIC MAP® data, from The National Investment Center for Seniors Housing & Care, demand, as measured by the change in occupied units, continued to largely outpace new supply in Q4 2022, marking its seventh consecutive quarter of positive increases, with a net absorption gain from the prior quarter of more than 8,600 units, or 1.5% for the NIC MAP Primary Markets
- From its pandemic low in Q1 2021, senior housing occupied stock increased by approximately 52,200 units and is now above its pre-pandemic 1Q 2020 level
- As a result of supply/demand trends, the all-occupancy rate for senior housing for the NIC MAP Primary Markets increased for the sixth consecutive quarter to 83% in the December 2022 reporting period, up 0.9 percentage point from the September 2022 reporting period

Notable M&A Transactions						
Date	Target	Buyer	Industry	Deal Value (\$ Millions)		
11/23/2022	Four LivGenerations Communities	Clearwater Living	Independent Living	\$255		
11/21/2022	Bickford of Virginia Beach	National Health Investors (NYSE: NHI)	Assisted Living	\$14		
11/4/2022	Copper Canyon Memory Care	12 Oaks Senior Living	Memory Care	NA		
11/1/2022	Cadence Senior Living	Cogir Senior Living	Senior Living	NA		
10/31/2022	Regency Apartments	Retirement Housing Foundation	Independent Living	NA		
10/28/2022	Garden Terrace	National Church Residences	Senior Living	NA		
10/12/2022	Discovery Conjer Living	Coastwood Senior Housing	Soniar Living	¢455		

Partners.

\$455

Senior Living

Source: Pitchbook, Irving Levin Healthcare M&A, and SOLIC Research

10/12/2022 Discovery Senior Living

# **Senior Living Utilization**

		Seniors Housing			
	Overall	Majority IL	Majority AL	Majority NC	
		Market Fundan	nentals 4Q22		
Occupancy	83.0%	85.2%	80.7%	80.0%	
Annual Rent Growth	4.9%	4.5%	5.5%	3.3%	
Annual Absorption	5.1%	4.0%	6.2%	2.8%	
Annual Inventory Growth	1.6%	1.7%	1.5%	-0.8%	
Construction vs. Inventory	5.2%	4.7%	5.6%	0.3%	
Rolling 4-Quarter Starts vs. Inventory	2.1%	2.1%	2.1%	0.0%	
		Capital Marl	kets 3Q22		
Transaction Volume (millions)		\$612.5		\$293.6	
Rolling 4-Quarter Price Per Unit		\$180,854			
Rolling 4-Quarter Cap Rate		N/A			

Source: NIC Map Vision

# **SUB-SECTOR HIGHLIGHTS: Outpatient Services**

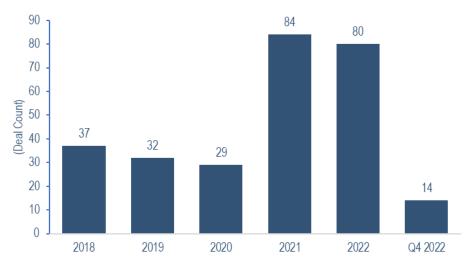
### **COMMENTARY**

- Hindered by staffing shortages and Medicare rate cuts, volume in the Home Health & Hospice M&A market fell by nearly 50% in Q4 2022 as compared to the same period the prior year, but there were several large disruptive deals during the year
  - CVS Health's (NYSE: CVS) purchase of Signify Health (NYSE: SGFY) for \$8 billion was the sixth largest transaction of the year
  - UnitedHealth Group's Optum (NYSE: UHN) purchased LHC Group (NASDAQ: LHCG) for \$5.5 billion in a transaction expected to finalize in Q1 2023
  - Humana Inc. (NYSE: HUM) completed a \$2.8 billion divestiture of a 60% stake in Kindred at Home's hospice and personal care segments
  - Walgreens Boots Alliance, Inc.'s (Nasdaq: WBA) plans to acquire the remaining 45% stake of CareCentrix for approximately \$392 million
- The trend of large-cap healthcare and tech companies entering the home care space is expected to continue in 2023, serving as a catalyst for continued investment activity in the sector given the attractive unit economics gained in a lower cost environment
- The CMS ruling in November increases aggregate reimbursement by 0.7%, a sizable improvement over the initial 4.2% decrease proposed in June, helping to reduce uncertainty in future reimbursement

	Notable M&A Transactions						
Date	Target	Buyer	Industry	Deal Value (\$ Millions)			
12/14/2022	1st Care Home Health and Care Hospice	The Care Team (Revelstoke Capital Partners)	Home Health/Hospice	NA			
12/14/2022	Lighthouse Healthcare	Care Advantage (Searchlight Capital Partners)	Home Health	NA			
11/18/2022	Hospice Care of America	PERA Holdings (Kain Capital)	Hospice	NA			
11/1/2022	Kenosha Visiting Nurse Association	The Pennant Group (NAS: PNTG)	Home Health	NA			
10/5/2022	Adaptive Hospice	St. Croix Hospice (H.I.G. Capital)	Hospice	NA			
10/4/2022	Journey Hospice	Agape Care Group (Ridgemont Equity Partners)	Hospice	NA			
10/4/2022	Instant Care of Arizona	Choice Health at Home	Home Health	NA			
10/3/2022	Apple Home Healthcare	Addus HomeCare Corporation (NAS: ADUS)	Home Health	NA			
10/3/2022	Caring Hearts Hospice	Enhabit Home Health and Hospice (NYSE: EHAB)	Hospice	NA			
10/3/2022	Trio Home Care and Hospice	Jet Health	Home Health/Hospice	NA			

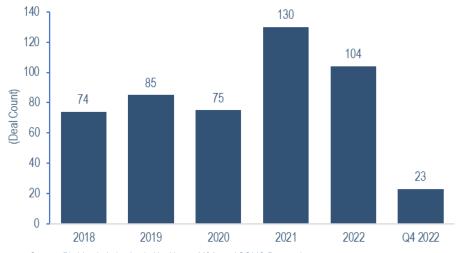
Source: Pitchbook, Irving Levin Healthcare M&A, and SOLIC Research

## **Rehabilitation Transactions**



Source: Pitchbook, Irving Levin Healthcare M&A, and SOLIC Research

# **Home Health & Hospice Transactions**



Source: Pitchbook, Irving Levin Healthcare M&A, and SOLIC Research

# SUB-SECTOR HIGHLIGHTS: Behavioral Health

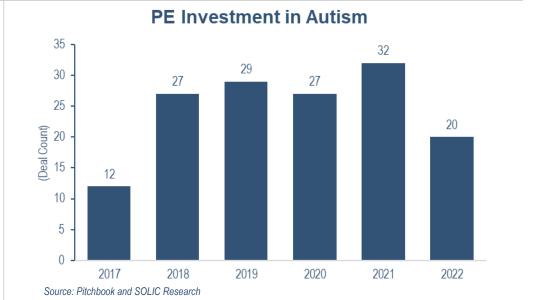
### **COMMENTARY**

- Although M&A transaction activity is slower in Q4 2022 than compared to Q4 2021 by 40%, the behavioral health market ("BHM") is still experiencing significant tailwinds from growing demand for mental health services and substantial industry fragmentation
- M&A is poised to accelerate in the sector, driven by consolidation and/or takeprivates of struggling tele-mental health providers and the need for valuebased care delivery companies to integrate behavioral health services
- For the past several years private equity firms and their portfolio companies
  have driven the behavioral healthcare M&A market, but a new mix of strategic
  investors have entered the field, from REITs to managed care providers and
  health systems
- Substance abuse was the most active BHM subsector, comprising approximately 45% of all 2022 BHM acquisitions
- The largest BHM deal of the year was Charlesbank Capital Partners' acquisition of Action Behavior Centers, which provides ABA therapy services for \$840 million
- Other significant transactions include:
  - Optum's expansion in the behavioral health space with its purchase of Refresh Mental Health for over \$1 billion
  - ARC Health, backed by the Thurston Group, made six acquisitions in 2022 as it continues consolidation activity in the outpatient mental health space
  - Acadia Healthcare (Nasdaq: ACHC) acquired CenterPointe Behavioral Health System

		Notable M&A Transactions		
Date	Target	Buyer	Industry	Deal Value (\$ Millions)
12/15/2022	<b>Building Blocks Behavior Consultants</b>	The Stepping Stones Group (Leonard Green & Partners)	Applied Behavior Analysis	NA
12/15/2022	Independence Behavior Solutions	JoyBridge Kids (Frontline Healthcare Partners)	Applied Behavior Analysis	NA
12/12/2022	ABA Connect	MBF Healthcare Partners II	Applied Behavior Analysis	NA
12/8/2022	MBA Wellness Center	Pinnacle Treatment Centers	Addiction Treatment	NA
12/6/2022	Nashville Recovery	BayMark Health Services	OBOT	NA
11/17/2022	Harmony Recovery Group	Thrive Healthcare	Substance Abuse	NA
10/28/2022	Bradford Health Services	Lee Equity Partners	Substance Abuse	NA
10/17/2022	The Ross Center	ARC Health (Thurston Group)	Psychiatry	NA
10/10/2022	Fritz Clinic	BayMark Health Services	OBOT	NA
10/3/2022	My Turning Point	Spero Health	Addiction Treatment	NA

Source: Pitchbook, Irving Levin Healthcare M&A, and SOLIC Research

#### **Behavioral Health Transactions** 120 101 100 84 80 69 68 Deal Count) 60 37 40 25 20 2017 2018 2019 2020 2021 2022 Q4 2021 Q4 2022 Source: Pitchbook, Irving Levin Healthcare M&A, and SOLIC Research



# **SUB-SECTOR HIGHLIGHTS: Other Sectors**

## Notable M&A Transactions: Managed Care

Date	Target	Buyer	Industry	Deal Value (\$ Millions)
12/14/2022	CareOregon, SCAN Group	HealthRight Group	Managed Care	NA
11/23/2022	EXOS	IncreMedical	Managed Care	NA
11/17/2022	Magellan Specialty Health	Evolent Health (NYS: EVH)	Benefits Management	\$600
11/16/2022	Milz Health Group	PCF Insurance Services	Insurance Agency	NA
10/2/2022	Vividia Health	Elevance Health (NYS: ELV)	Managed Care	NA
10/1/2022	AgeWell New York (MLTC business)	Molina Healthcare (NYS: MOH)	Managed Care	\$110

#### Notable M&A Transactions: Telemedicine

Date	Target	Buyer	Industry	Deal Value (\$ Millions)
12/13/2022	OxfordVR	BehaVR	VR Mental Health	\$13
12/6/2022	DocsApp	MediBuddy	Digital Health	NA
12/1/2022	TSI Healthcare	NextGen Healthcare (NAS: NXGN)	<b>EHR Solutions</b>	\$68
11/28/2022	The Echo Group	Therapy Brands	<b>EHR Solutions</b>	\$1,200
11/15/2022	Acute Care Transitions	TeamHealth	Telehealth	NA
11/1/2022	OnCall Health	Qualifacts (Warburg Pincus)	Telehealth	NA
10/11/2022	TouchMD	Nextech (Thomas H. Lee Partners)	Digital Health	NA

### Notable M&A Transactions: Diagnostic Services

		•		
Date	Target	Buyer	Industry	Deal Value (\$ Millions)
12/20/2022	Odin Vision	Olympus Corporation	Diagnostic Solutions	\$79
12/6/2022	Premier Biotech	Align Capital Partners	<b>Laboratory Testing</b>	NA
12/1/2022	Sapio Sciences LLC	GHO Capital Partners	Laboratory Services	NA
11/8/2022	Laboratory Services MSO	Avalon GloboCare Corp (NAS: AVCO)	Diagnostic Testing	\$31
11/1/2022	Gateway Genomics	Myriad Genetics (NYS: MYGN)	Genetic Testing	\$68
11/1/2022	OHeart & Lung Imaging Limited	RadNet (NAS: RDNT)	Medical Imaging	NA
10/31/2022	The Binding Site	Thermo Fisher Scientific (NYS: TMO)	<b>Protein Diagnostics</b>	\$2,600
10/5/2022	LabCare Plus	Quest Diagnostics (NYS: DGX)	<b>Laboratory Services</b>	NA

### Notable M&A Transactions: Pharmacy / PBM

Date	Target	Buyer	Industry	Deal Value (\$ Millions)
12/2/2022	Magellan Rx Management	Prime Therapeutics	PBM	\$1,350
11/8/2022	Baergic Bio	Avenue Therapeutics (NAS: ATXI)	Pharmaceuticals	NA
11/1/2022	Taconic Biosciences	Avista Capital Partners	Pharmaceutical Services	NA
10/20/2022	Corium Pharma Solutions	Webster Equity Partners	Biopharmaceuticals	\$400
10/3/2022	Villaris Therapeutics	Incyte Corporation (NAS: INCY)	Therapeutics	\$70
10/19/2022	Advaxis	Ayala Pharmaceuticals (NAS: AYLA)	Therapeutics	\$9
11/7/2022	Fulgent Pharma Holdings	Fulgent Genetics (NAS: FLGT)	Therapeutics	\$100
11/21/2022	Imago BioSciences (NAS: IMGO)	Merck & Co. (NYS: MRK)	Biopharmaceuticals	\$1,350

Source: Pitchbook, Irving Levin Healthcare M&A, and SOLIC Research

# VALUATION METRICS BY SECTOR

				Market	Enterprise	Enterprise Value to:		e to:	
		Stock	% of 52	Сар	Value	LTM	LTM	NTM	
Ticker	Company Name	Price	Week High	(\$ mm)	(\$ mm)	Revenue	EBITDA	EBITDA	P/E
Hospital	Providers								
CYH	Community Health Systems	\$4.32	29.3%	\$582.0	\$13,568.0	1.1x	8.2x	9.1x	NA
HCA	HCA Management Services	\$239.96	86.0%	\$67,840.7	\$108,905.7	1.8x	8.7x	8.9x	13.6x
THC	Tenet Healthcare	\$48.79	52.7%	\$5,275.3	\$22,500.3	1.2x	6.9x	6.8x	9.5x
UHS	Universal Health Services	\$140.89	89.0%	\$10,060.4	\$15,206.5	1.1x	9.4x	8.7x	14.5x
					Mean	1.3x	8.3x	8.4x	12.5x
	ealth / Post-Acute Care								
AMED	Amedisys	\$83.54	46.4%	\$2,714.4	\$3,312.3	1.5x	12.8x	11.8x	22.6x
ADUS	Addus HomeCare	\$99.49	88.1%	\$1,602.8	\$1,708.8	1.8x	20.9x	15.4x	36.2x
EHC	Encompass Health	\$59.81	99.8%	\$5,968.3	\$9,390.5	2.1x	10.8x	10.6x	23.3x
ENSG	The Ensign Group	\$94.61	97.1%	\$5,249.4	\$6,404.7	2.2x	18.7x	14.9x	25.2x
LHCG	LHC Group	\$161.69	95.2%	\$5,017.7	\$5,959.3	2.6x	31.0x	22.6x	NM
SEM	Select Medical Holdings	\$24.83	80.6%	\$3,153.0	\$8,336.7	1.3x	13.2x	10.1x	18.0x
					Mean	1.9x	17.9x	14.2x	25.1x
					Weari	1.9X	17.9X	14.28	Z3. IX
Physicia	n Services								
OSH	Oak Street Health	\$21.51	60.6%	\$5,225.1	\$6,005.4	3.0x	NA	NA	NA
ONEM	One Medical	\$16.71	90.7%	\$3,414.7	\$3,792.8	3.8x	NA	NA	NA
CANO	Cano Health	\$1.37	14.1%	\$335.1	\$1,798.5	0.7x	NA	9.6x	NA
					Mean	2.5x	NA	9.6x	NA
					wean	Z.3X	NA	9.6X	NA
Senior L									
BKD	Brookdale Senior Living	\$2.73	35.9%	\$510.0	\$5,228.2	1.9x	23.5x	17.8x	NA
SNDA	Sonida Senior Living	\$12.50	34.3%	\$83.4	\$764.6	3.2x	21.8x	NA	NA
VTR	Ventas	\$45.05	70.4%	\$18,007.3	\$30,594.4	7.5x	19.1x	17.1x	NA
					Mean	4.2x	21.4x	17.5x	NA
Telemed	to to a								
TDOC	Teladoc Health	\$23.65	24.6%	\$3,829.6	\$4,518.3	1.9x	NA	15.5x	NA
BBLN	Babylon Health	\$23.05 \$6.75	3.8%	\$3,629.6 \$167.4	\$4,516.3 \$348.1	0.4x	NA NA	NA	NA NA
HIMS	Hims & Hers Health	\$6.75 \$6.41	86.0%	\$1,331.6	\$1,138.9	2.6x	NA NA	51.2x	NA NA
AMWL	Amwell	\$2.83	44.6%	\$1,331.6 \$779.4	\$234.0	0.9x	NA NA	NA	NA NA
LFMD	LifeMD	\$1.94	44.0%	\$61.0	\$60.2	0.5x	NA	4.6x	NA
EI WD	LIOTID	ψ1.54	44.070	ψ01.0	Ψ00.2	0.07	11/1	7.07	14/1
					Mean	1.3x	NA	23.8x	NA

# VALUATION METRICS BY SECTOR

	Company Name	Stock Price	% of 52 Week High	Market Cap (\$ mm)	Enterprise Value (\$ mm)	Enterprise Value to:			
Ticker						LTM Revenue	LTM EBITDA	NTM EBITDA	P/E
	· ,	Frice	week nigii	(\$ 111111)	(\$ 11111)	Reveilue	EDITUA	EDITUA	P/E
LH	tic Services  Laboratory Corporation of America	\$235.48	74.2%	\$20,863.5	\$26,743.6	1.8x	8.7x	10.0x	12.5x
DGX	Quest Diagnostics	\$235.46 \$156.44	89.8%	\$20,003.5 \$17,816.6	\$21,870.6	2.1x	0.7x 10.0x	10.0x 12.0x	12.5x 15.4x
RDNT	RadNet	\$18.83	61.9%	\$1,080.1	\$2,568.9	1.9x	9.6x	12.4x	NM
RONT	rauvet	ψ10.00	01.570	ψ1,000.1	Ψ2,300.3	1.5%	J.0X	12.77	TAIVI
					Mean	1.9x	9.4x	11.5x	13.9x
Manageo	d Care								
ANTM	Aneka Tambang	\$0.13	57.9%	\$3,051.3	\$3,031.2	1.0x	8.6x	7.7x	16.0x
CI	Cigna	\$331.34	97.4%	\$101,303.6	\$132,822.6	0.7x	10.6x	12.7x	15.9x
CNC	Centene	\$82.01	83.2%	\$46,439.0	\$51,047.0	0.4x	10.6x	9.4x	24.0x
CVS	CVS Health	\$93.19	83.8%	\$122,448.6	\$173,859.6	0.6x	16.2x	8.6x	39.2x
HUM	Humana	\$512.19	89.7%	\$64,843.4	\$62,182.4	0.7x	13.0x	10.9x	23.2x
UNH	UnitedHealth Group	\$530.18	95.0%	\$495,373.2	\$509,788.2	1.6x	16.8x	14.2x	26.0x
					Mean	0.8x	12.6x	10.6x	24.0x
Healthca	iro IT								
MDRX	Allscripts Healthcare Solutions	\$17.64	75.9%	\$1,927.3	\$1.653.6	2.0x	7.4x	8.8x	19.0x
CPSI	Computer Programs & Systems	\$27.22	76.7%	\$395.1	\$528.0	1.7x	10.6x	8.5x	21.3x
BNFT	Benefitfocus	\$10.46	80.1%	\$360.6	\$581.3	2.3x	NM	14.2x	NA
NXGN	NextGen Healthcare	\$18.78	85.4%	\$1,269.6	\$1,211.1	2.0x	17.2x	9.7x	NM
OMCL	Omnicell	\$50.42	27.6%	\$2,251.2	\$2,590.6	2.0x	17.8x	17.7x	NM
						0.0	40.0	44.0	00.4
					Mean	2.0x	13.3x	11.8x	20.1x
Healthca	re Distributors								
ABC	AmerisourceBergen	\$165.71	94.9%	\$33,486.4	\$36,083.9	0.2x	11.6x	9.6x	20.6x
CAH	Cardinal Health	\$76.87	94.2%	\$20,150.2	\$21,926.2	0.1x	NA	9.2x	NA
HSIC	Henry Schein	\$79.87	86.2%	\$10,826.2	\$13,288.2	1.1x	12.1x	11.6x	17.4x
MCK	McKesson	\$375.12	93.4%	\$53,189.6	\$58,003.6	0.2x	14.5x	11.1x	26.5x
OMI	Owens & Minor	\$19.53	39.8%	\$1,488.9	\$4,174.2	0.4x	9.6x	7.1x	12.2x
SRCL	Stericycle	\$49.89	81.4%	\$4,599.1	\$6,630.5	2.5x	19.7x	13.2x	NM
TMO	Thermo Fisher Scientific	\$550.69	81.9%	\$215,978.2	\$242,397.2	5.5x	20.8x	20.6x	31.0x
					Mean	1.4x	14.7x	11.8x	21.5x
Healthca	re Equipment & Supplies								
ABT	Abbott	\$109.79	77.4%	\$191,427.0	\$198,143.0	4.4x	15.1x	19.4x	24.8x
BAX	Baxter International	\$50.97	56.8%	\$25,695.0	\$41,024.0	2.8x	NA	10.9x	NA
BDX	Becton, Dickinson and Company	\$254.30	91.7%	\$72,289.3	\$87,342.3	4.6x	19.9x	16.5x	47.3x
BSX	Boston Scientific	\$46.27	96.5%	\$66,273.0	\$74,869.0	6.0x	30.2x	19.1x	NM
JNJ	Johnson & Johnson	\$176.65	94.6%	\$461,848.5	\$459,796.5	4.8x	15.7x	13.7x	24.6x
MDT	Medtronic	\$77.72	68.0%	\$103,381.6	\$118,745.6	3.9x	13.4x	12.1x	24.1x
SIE	Siemens	\$138.18	77.5%	\$109,517.1	\$152,328.7	2.0x	14.4x	11.3x	27.6x
					Mean	4.1x	18.1x	14.7x	29.7x
OVERAL	L HEALTHCARE SECTOR				Mean	2.1x	14.5x	13.4x	21.0x
OVERAL	E HEAETHOAKE GEOTOK				mean	2.17	14.34	13.44	21.01

# SOLIC REPRESENTATIVE TRANSACTION



CurePoint Cancer Treatment ("the Company") operated a radiation oncology and cancer treatment clinic located in Central Georgia, providing treatment for a broad range of cancers. With two linear accelerators providing intensity modulated radiation therapy ("IMRT"), the Company offered a range of state-of-the-art treatment options for patients spanning a multi-county catchment area.

Due to a decline in volume as a result of COVID-19 and historical turnover with its physician staff, the Company filed for Chapter 11 in U.S. Bankruptcy Court in August 2022 in order to pursue a sale or recapitalization.

SOLIC was retained as the Company's investment banker to orchestrate a competitive sale process under Section 363 of the U.S. Bankruptcy Code.

SOLIC structured a competitive sale process that included:

- Compiling detailed financial, operating and facility information due diligence materials for prospective buyers
- Qualifying and soliciting a targeted list of strategic and financial buyers with nine parties executing Confidentiality Agreements
- Maintaining electronic dataroom and facilitating due diligence calls with interested parties
- Negotiating bid terms with interested parties
- SOLIC successfully completed the sales process within 60 days of retention, completing a sale of Company's assets to a physician-owned entity

# NOTES

#### **SOURCES**

PitchBook, Bond Buyer, Bloomberg, company 10-K, 10-Q and 8-K SEC filings, annual reports, press releases, and others as indicated. Public companies included in this report are companies commonly used for industry information to show performance within a sector. They do not include all public companies that could be categorized within the sector and were not created as benchmarks; they do not imply benchmarking and do not constitute recommendations for a particular security and/or sector. The charts and graphs used in this report have been compiled by SOLIC Capital Advisors solely for purposes of illustration.

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Our firm offers a comprehensive suite of services to assist our clients including: SOLIC Capital Advisors (financial advisory), SOLIC Capital, LLC (FINRA Registered Broker/Dealer), SOLIC Capital Management (asset management services and Registered Investment Advisor - RIA), and SOLIC Capital Partners (principal investing).

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