



## **Irving Levin Associates, Inc. To Host Webinar: Hospital M&A: Buying, Selling, and Valuing**

January 27, 2015

NORWALK, Conn.--(BUSINESS WIRE)--Irving Levin Associates, Inc. will host an important webinar on Thursday, February 5, 2015, during which expert panelists will discuss buying, selling, and valuing hospitals. Real merger and acquisition activity is on the rise, deals and dollar volume were up significantly in 2014 from 2013. Hospitals and health systems are also pursuing more affiliations, collaboration agreements, and partnerships. What should you look for and what should you avoid?

Brian Nichols, Partner at Robinson & Cole LLP and moderator of the panel, will pose topical questions such as: Who's buying what, and when should you buy...or sell? Has the valuation of acute-care hospitals changed? And, with prospective hospital patients opting for alternate venues of care—urgent care centers, home care, hospice, etc.—what will hospitals of the future look like? How big should they get? What new or different services should they provide? And how will technology change hospitals as we know them?

Our carefully chosen panel of experts will address these topics and others—and answer any pressing questions the audience wishes to submit. Our experts include: **Matt Caine, Managing Director, SOLIC Capital Advisors**; Robert James Cimasi, Chief Executive Officer, Health Capital Consultants LLC; Trey Crabb, Managing Director, Ziegler; and Scott Li, Vice President, Hammond Hanlon Camp LLC.

Founded in 1948, Irving Levin Associates, Inc. is the leading publisher of newsletters, reports, and online data on mergers and acquisitions in the seniors housing and health-care industries. Irving Levin Associates invites you to take part in this don't-miss webinar.

Hospital M&A: Buying, Selling, and Valuing is expected to generate a stimulating discussion. If you're interested in this topic, then you'll want to attend this informative webinar on Thursday, February 5, at 1:00 pm ET.

Please visit [www.levinassociates.com/conferences/1502-online-conference](http://www.levinassociates.com/conferences/1502-online-conference) or call (800)248-1668 for more information.

### Contacts

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