

QUARTERLY INDUSTRY UPDATE | SECOND QUARTER 2015



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#### About SOLIC

SOLIC Capital Advisors, LLC ("SCA") is a leading specialty investment bank providing merger & acquisition, restructuring, capital placement and valuation advisory services companies. lenders, institutional to investors, the legal community and other creditor constituencies. SCA is a subsidiary of SOLIC Holdings, LLC which includes: SOLIC Capital Advisors (financial advisory), SOLIC Capital Partners (principal investing), SOLIC Capital, LLC (FINRA registered Broker/Dealer), and SOLIC Capital Management (asset management services).

The SCA Business Services once again outperformed the broader market indices in Q2 2015, increasing by 2.2% compared to an increase of 0.2% for the S&P 500. However, despite the sector's overall positive performance, there was significant variability among the various subsectors. The Professional Staffing sector (+2.5%), the IT Consulting sector (+4.8%), and Specialty Consulting sector (+3.8%) all significantly outperformed the S&P 500, while several other sectors such as Business Process Outsourcing (-6.7%), HR Services (-4.5%) and Marketing Services (-5.4%) each underperformed. Providers of skilled labor and value-added technology services continue to demonstrate accelerating growth and receive premium valuations.

After a strong Q1 2015, overall M&A activity in the Business Services sector softened in Q2 2015 with significantly fewer high profile transactions. However, a healthy breadth of middle market transactions across all subsectors continue to be observed, with digital marketing and information and technology services the most active. In addition, we continue to see accelerating activity among private equity buyers as favorable credit markets have allowed them to effectively compete with strategic buyers. Notable merger and acquisition transactions during the quarter included:

- On Assignment Inc. (NYSE: ASGN) agreed to acquire privately held Creative Circle LLC from Morgan Stanley Global Private Equity for \$570 million in cash and equity. Creative Circle provides digital, marketing, advertising and creative talent.
- Halyard Capital acquired Harte-Hanks Market Intelligence, Inc., a leading provider of research and content marketing solutions and market data used by industry marketers to drive demand with target customers.
- Nautic Partners, LLC announced that it has partnered with management to acquire Source4Teachers, a leading provider of outsourced substitute teacher and paraprofessional managed services to K-12 schools in the eastern United States.
- TransForce, Inc. the nation's leading staffing firm specializing in quality commercial truck drivers, acquired Choice Drivers, a leading regional provider of commercial truck drivers.
- Dun & Bradstreet (NYSE: DNB) acquired Dun & Bradstreet Credibility Corporation from Great Hill Partners for \$320 million in cash plus an earnout of up to \$30 million. Dun & Bradstreet Credibility Corporation is the leading provider of business credit building solutions for businesses that helps businesses establish their credit with a D&B D-U-N-S® Number.

We welcome your comments and hope that you find our *SOLIConnect report* informative.

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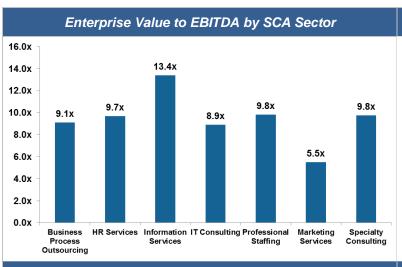
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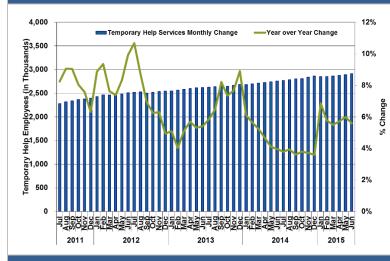


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### **Business Services \*: Market Overview**

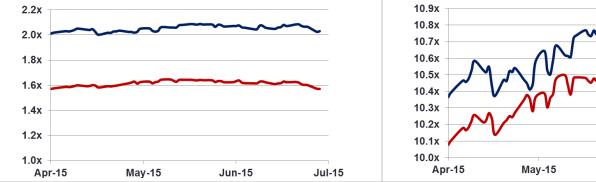


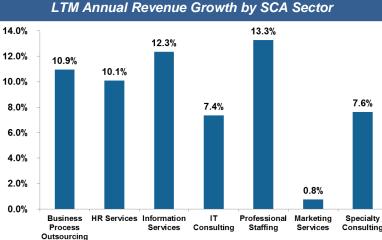
### **Temporary Help Services Trends**



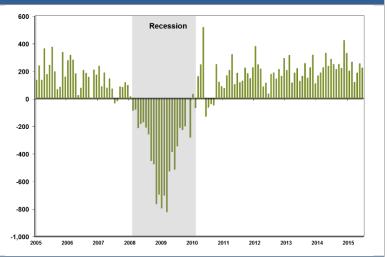
SCA Business Services Universe vs. S&P 500 Total Enterprise Value / Revenue





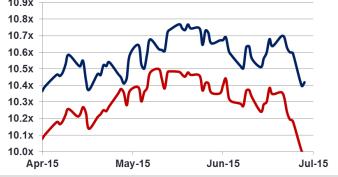


Net Change in U.S. Employment



SCA Business Services Universe vs. S&P 500 Total Enterprise Value / EBITDA

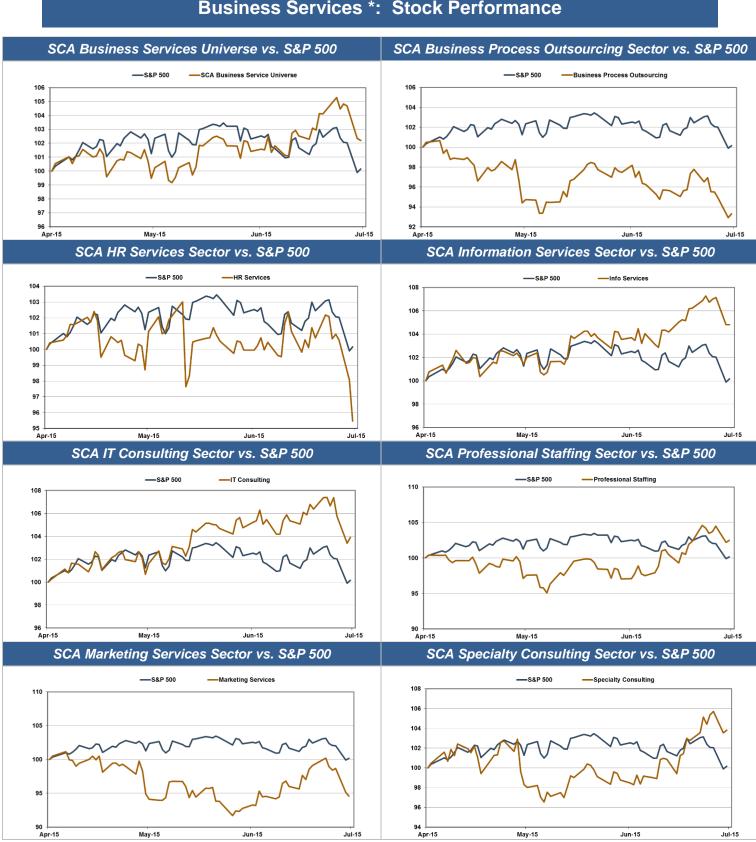




\* Please see pages 9-10 for SCA Business Services Universe and additional information in the "Notes" section at the end of this report Page 2 of 12



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\* Please see pages 9-10 for SCA Business Services Universe and additional information in the "Notes" section at the end of this report Page 3 of 12

## **Business Services \*: Stock Performance**



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### **Business Services: Notable Industry Developments**

### Industry Development

The Bureau of Labor Statistics reported that job gains occurred in professional and business services, health care, retail trade, financial activities, and in transportation and warehousing. The unemployment rate declined by 0.2 percentage points to 5.3% in June, and the number of unemployed persons declined by 375,000 to 8.3 million.

Total nonfarm payroll employment, as reported by the Bureau of Labor Statistics, rose by 223,000 in June compared with an average monthly gain of 250,000 over the prior 12 months. Employment in professional and business services increased by 64,000 in June, about in line with the average monthly gain of 57,000 over the prior 12 months. In June, employment continued to trend up in temporary help services (+20,000), in architectural and engineering services (+4,000), and in computer systems design and related services (+4,000).

The percentage of temporary workers to total workers, called the "temporary penetration rate," is commonly used as a metric to track the staffing sector. The U.S. added 19,800 temporary positions in June, and the penetration rate was up to 2.055%, compared to 2.044% in May.

A new report from the National Federation of Independent Business (NFIB) states that the NFIB Small Business Optimism Index fell 4.2 points to 94.1, likely in response to five months of poor growth. The 42 year Index average is 98.0, while the pre-recession average is 99.5 (1974-2007). This leaves the current reading 4 points below the overall average, a deficiency of 40 net positive percentage point responses to the Index's 10 component questions. While this is not a recession signal, it is a clear sign that economic growth on Main Street is not set for a strong second half. Nine of the 10 Index components fell and one was unchanged from last month. Declines in spending plans accounted for 30% of the Index decline, and weaker expectations for real sales and business conditions another 20%. The deterioration in earnings trends accounted for about a quarter of the decline.

According to the ADP National Employment Report, private sector employment increased by 237,000 jobs from May to June on a seasonally adjusted basis. Goods-producing employment rose by 12,000 jobs in June, after adding 11,000 in May. The construction industry had another solid month in June adding 19,000 jobs, down from 28,000 last month . Meanwhile, manufacturing added 7,000 jobs in June, after losing 2,000 in May. Service-providing employment rose by 225,000 jobs in June, a strong rise from 192,000 in May. Professional/business services contributed 61,000 jobs in June, almost double May's 32,000. Trade/transportation/utilities grew by 50,000, the same as the previous month. The 19,000 new jobs added in financial activities was an increase from last month's 12,000.

The Standard and Poor's Information Technology Index increased .25% during the second quarter of 2015, versus a 2.3% increase in the first quarter. The Information Technology Index still outperformed the S&P 500 index which only increased .17% during the second quarter.



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### **Business Services: Selected M&A Transactions**

				E		Entermine
Transaction				Enterprise Value	Enterprise Value /	Enterprise Value /
Date	Sector	Target	Buyer	(\$ in millions)	Revenue	EBITDA
6/30/2015	IT Services	All Web Leads, Inc.	Genstar Capital, LLC	N/A	N/A	N/A
	al, LLC acquired A ng the insurance i		eat Hill Partners, LLC. All Web	b Leads is an online s	ales lead gene	eration
6/24/2015	Consulting Services	Clearview Group, Inc.	Integro Ltd.	N/A	N/A	N/A
Integro Ltd. ac	quired Clearview (	Group. Integro operates as	s a specialist insurance broker	age company.		
6/22/2015	IT Services	Franklin Data, LLC	Matthew Blake	N/A	N/A	N/A
		Franklin Data, LLC from Hanness, servicing corporation	agen, Streiff, Newton & Oshiro is and law firms.	, Accountants, PC. in	June 2014. Fr	anklin Data
6/19/2015	IT Services	Inome, Inc.	H.I.G. Capital, LLC	N/A	N/A	N/A
			LLC agreed to acquire 75% sta about individuals, and their his			mation
6/15/2015	Marketing Services	Marketing Software Company, LLC	Valid USA, Inc.	\$41	N/A	N/A
Valid USA, Inc database mark		ng Software Company, LL	C for \$41.2 million. Marketing	Software Company pi	rovides integra	ted
6/5/2015	Professional Staffing	Creative Circle, LLC	On Assignment Inc. (NYSE:ASGN)	\$570	2.7x	N/A
			ire Creative Circle, a provider panies seeking talent on a full-			ıg,
6/4/2015	Marketing Services	The Townsend Group, Inc.	SmithBucklin Corporation	N/A	N/A	N/A
			Inc. The Townsend Group will nsorship, and trade show sale			ary of
6/4/2015	Marketing Services	Prominent Business Solutions, Inc.	Axis Consultants Group	N/A	N/A	N/A
	nts Group. Promin		tions on June 1, 2015. Promin ovides sales and marketing ou			
6/1/2015	IT Services	Global Networkers, Inc.	BCforward	N/A	N/A	N/A

Bucher & Christian Consulting, Inc. acquired Global Networkers Inc. Global Networkers' office in Charlotte will continue to be maintained by BCforward. Global Networkers provides information technology services, including hardware and software integration, consulting, and staffing.



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### Business Services: Selected M&A Transactions (cont.)

Transaction Date	Sector	Target	Buyer	Enterprise Value (\$ in millions)	Enterprise Value / Revenue	Enterprise Value / EBITDA
5/29/2015	Marketing Services	Fit Marketing LLC	Stryde, Inc.	N/A	N/A	N/A

Stryde acquired Fit Marketing. As part of this merger, Stryde will continue to run the Inbound Marketing SLC events of Fit Marketing. Fit Marketing offers inbound marketing strategy, brand identity, website development, video production, search engine optimization, content marketing, social media, and mobile marketing services.

E/40/204E	Drefeesienel	Nicho	InterDel Conculting	NI/A	NI/A	NI/A
5/19/2015	Professional	Niche	InterRel Consulting	N/A	N/A	N/A
	Staffing	Technologists, Inc.	Inc			
	Janniy	recinitionogiata, inc.				

InterRel Consulting acquired Niche Technologists Inc., a staffing provider focused on the Oracle/Hyperion technologies. The acquisition brings IT staffing services to InterRel's offerings.

5/18/2015	Professional	DMR Advisory,	O'Neill Consulting	N/A	N/A	N/A
	Staffing	LLC	Group, Inc.			

The O'Neill Consulting Group Inc acquired DMR Advisory, LLC. DMR provides executive search and organizational advisory services for hotel, real estate, and hospitality technology industries. DMR Founder and Managing Director, Doug Rosen, will become a principal with the O'Neill Consulting Group.

5/13/2015	BPO	North State	Access CIG, LLC	N/A	N/A	N/A
		Records Solutions,				
		Inc				

Access CIG acquired North State Record Solutions. North State Records Solutions is a records management company providing compliant office document storage, confidential document destruction, paper shredding, mobile shredding, and document imaging service.

5/13/2015	BPO	PROSAR	ProPharma Group,	N/A	N/A	N/A
		Corporation	Inc.			

ProPharma Group, Inc. acquired PROSAR Corporation. PROSAR Corporation provides product and drug safety call center services. It offers adverse event intake and processing, medical information, product complaint documentation, and regulatory compliance services, as well as responses for various issues.

5/13/2015	Professional	Health & Safety	The Riverside	N/A	N/A	N/A
	Staffing	Institute, Inc.	Company; Maranon			
			Capital, L.P.			

The Riverside Company and Maranon Capital, L.P. agreed to acquire Health & Safety Institute, Inc. from DW Healthcare Partners. Health & Safety Institute provides emergency response care and safety training programs to communities, individuals, businesses, government agencies, and EMS and fire professionals worldwide.

5/12/2015	Consulting	ACME Business	The North Highland	N/A	N/A	N/A
	Services	Consulting, LLC	Company, Inc.			

The North Highland Company, Inc. acquired ACME Business Consulting, LLC. ACME Business Consulting provides business consulting services to corporate and commercial clients. The firm offers business transformation, merger integration, outsourcing strategy, business process design, supply chain management, and product launch services.

5/11/2015	Marketing	ACCENT Marketing	StarTek, Inc.	\$16	.24x	3.5x
	Services	Services, LLC	(NYSE:SRT)			

StarTek entered into a definitive agreement to acquire ACCENT Marketing Services from MDC Acquisition and MDC Corporate. ACCENT Marketing Services operates as a performance marketing company.



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### Business Services: Selected M&A Transactions (cont.)

Transaction Date	Sector	Target	Buyer	Enterprise Value (\$ in millions)	Enterprise Value / Revenue	Enterprise Value / EBITDA
5/11/2015	Marketing Services	SourceLink, LLC	Aterian Investment Partners, LLC	N/A	N/A	N/A
Aterian Investi	ment Partners acq	uired SourceLink. Source	ELink offers direct marketing	g services and data	abase services.	
5/5/2015	Consulting Services	Genapure Corporation	Eurofins Scientific SA (ENXTPA:ERF)	N/A	N/A	N/A
	tific SA acquired of a testing services.		enapure Corporation provid	des outsourced en	vironmental, food	l, and
5/4/2015	Payroll Services	SuperiorHR, LLC	Zuman, Inc.	N/A	N/A	N/A
outsourcing se	ervices, including I	HR risk management and	e (HR) outsourcing and co compliance, payroll and ta: LA/leave management, ber	x processing, hand	books/policies/fc	orms solutions,
5/1/2015	Professional Staffing	The Hiring Insiders	MACHINELOGIC, LLC	N/A	N/A	N/A
Machinelogic a	acquired The Hirin	ng Insiders from Corey Eb	erly. The Hiring Insiders of	ffers technical IT re	ecruiting services	
4/27/2015	IT Services	Dun & Bradstreet Credibility Corp.	Dun & Bradstreet, Inc.	\$350	2.6x	N/A
L.P. of Great H		Jeff Stibel and others for	ire Dun & Bradstreet Credi \$350 million. Dun & Brads			
4/27/2015	Professional Staffing	Choice Drivers, Inc.	TransForce, Inc.	N/A	N/A	N/A
	equired Choice Dri th experienced dri		hoice Drivers operates as a	a labor lease comp	any. The compar	ny connects
4/24/2015	IT Services	createTank LLC, Federal Division	TMC Technologies, Inc.	N/A	N/A	N/A
			ank. createTank is a softw cloud computing, and softw			source
4/20/2015	Payroll Services	Source4Solutions, LLC	Nautic Partners, LLC	N/A	N/A	N/A

Nautic Partners and the management of Source4Teachers acquired Source4Teachers. Source4Solutions, LLC provides substitute staffing services for school districts. It engages in recruiting, credentialing, training, managing, and evaluating school districts' full- or part-time substitute teachers, paraprofessionals, clerical personnel, food service workers, support staff absences, and custodians.



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### Business Services: Selected M&A Transactions (cont.)

Transaction Date	Sector	Target	Buyer	Enterprise Value (\$ in millions)	Enterprise Value / Revenue	Enterprise Value / EBITDA
4/14/2015	IT Services	Harte-Hanks Market Intelligence, Inc. & Aberdeen Group, Inc.	Halyard Capital	\$9	N/A	N/A

Halyard Capital acquired Harte-Hanks Market Intelligence and Aberdeen Group from Harte-Hanks for \$9 million. Harte-Hanks Market Intelligence provides database products and solutions to the high-tech and communications industries.

4/13/2015	Marketing	Allen & Caron Inc.	Dresner Corporate	N/A	N/A	N/A
	Services		Services, Inc.			

Dresner Corporate Services acquired Allen & Caron. Allen & Caron provides investor relations, media relations, and corporate communications services to micro-, small-, and mid-cap companies in the U.S., Europe, Australia, Africa, Asia, and internationally.

4/10/2015	Professional	Kable Staffing	TSJ Staffing, LLC	\$.25	N/A	N/A
	Staffing	Resources, LLC				

TSJ Staffing acquired Kable Staffing Resources from AMREP Corporation for \$0.25 million. Kable Staffing Resources operates as a temporary employment agency offering temporary, temp to hire, and direct hire employees.

4/1/2015	Consulting Services	Counsel Press LLC	Gladstone Investment Corporation (NasdaqGS:GAIN); Gladstone Management Corporation	N/A	N/A	N/A

Gladstone Investment Corporation of Gladstone Management Corporation, along with management of Counsel Press LLC, acquired Counsel Press LLC from The Dolan Company. Counsel Press is an appellate services company, assisting attorneys in preparing, filing, and serving appeals in state or federal appellate courts in the U.S.

4/1/2015	Professional Staffing	Harris Andrew Search Partners,	The Bolton Group, LLC	N/A	N/A	N/A
		LLC				

The Bolton Group, LLC acquired Harris Andrew Search Partners. Harris Andrew Search Partners is an executive search company that specializes in recruiting, qualifying, and securing finance, accounting, procurement, strategic sourcing, and supply chain professionals.



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## **Business Services \*: Valuation Metrics by Sector**

		Stock	52 - W	look	% of 52	Market Cap	Enterprise Value	Ente	rprise V LTM	alue to: NTM	
licker	Company Name	Price	High	Low	Week High	(\$ mm)	(\$ mm)		EBITDA		P/E
WG	rocess Outsourcing Convergys Corporation	25.49	26.56	17.36	96.0%	2,519.2	2,671.6	0.9x	7.1x	6.9x	19.0
XLS	Exiservice Holdings, Inc.	34.58	39.36	24.20	30.0 <i>%</i> 87.9%	1,151.5	1,067.0	2.0x	17.5x	10.0x	37.
AL3	Genpact Limited	21.33	23.82	15.70	89.5%	4,667.0	5,021.4	2.0x 2.1x	17.5x 13.7x	12.3x	25.
RM	Iron Mountain Incorporated	31.00	41.53	30.95	74.6%	4,007.0	11,146.6	2.1x 3.6x	12.0x	12.3X 11.9X	23. 19.
RGX	PRGX Global. Inc.	4.39	6.89	3.65	63.7%	112.6	89.3	0.6x	9.4x	4.9x	19
RSC	Providence Service Corp.	4.39	55.99	34.03	79.1%	710.2	1,121.0	0.0x 0.7x	12.2x	4.9X 9.4X	36
RT	StarTek, Inc.	44.28 5.90	10.12	5.75	58.3%	91.6	104.9	0.7x 0.4x	12.2x 12.5x	9.4x 10.3x	30
YKE									6.3x		
	Sykes Enterprises, Incorporated	24.25	26.04	19.01	93.1%	1,051.7	911.6	0.7x		6.5x	16
TEC	TeleTech Holdings Inc.	27.08	29.97	21.52	90.4%	1,311.9	1,384.7	1.1x	8.6x	7.9x	19
/NS	WNS (Holdings) Ltd.	26.75	27.99	17.82	95.6%	1,389.7	1,249.4	2.3x	12.2x	11.0x	24
							Mean	1.4x	11.1x	9.1x	24.
R Services											
OBS	51job Inc.	33.24	38.57	29.24	86.2%	1,961.3	1,376.8	4.6x	14.7x	10.7x	27
DP	Automatic Data Processing, Inc.	80.23	90.23	70.50	88.9%	37,669.9	35,844.1	2.8x	13.1x	14.5x	23
BSI	Barrett Business Services Inc.	36.32	63.45	18.25	57.2%	259.4	273.3	0.4x	NM	6.1x	20
HX	DHI Group, Inc.	8.89	11.49	7.40	77.4%	489.1	566.0	2.1x	7.6x	7.1x	17
SP	Insperity, Inc.	50.90	55.42	27.01	91.8%	1,298.2	1,040.7	0.4x	12.2x	9.2x	41
WW	Monster Worldwide, Inc.	6.54	7.03	3.41	93.0%	595.2	750.6	1.0x	12.2×	5.9x	41
AYX	Paychex, Inc.	46.88	51.72	40.10	93.0 <i>%</i> 90.6%	17,028.1	16,407.3	6.1x	10.3x	13.4x	25
W	Towers Watson & Co.	40.00	141.88	40.10 98.10	90.0% 88.7%	8,707.0	8,167.2	2.2x	14.4x 11.4x	10.5x	23
vv	Towers watson a co.	125.00	141.00	90.10	00.7 /0	0,707.0	0,107.2	2.28	11.47	10.5X	23
							Mean	2.5x	12.0x	9.7x	26
formation	Services <sup>1</sup>										
BCO	The Advisory Board Company	54.67	56.49	37.47	96.8%	2,319.8	2.813.2	4.8x	68.3x	15.6x	
COR	comScore, Inc.	53.26	58.22	35.03	91.5%	2,143.1	2,129.5	6.3x	149.9x	NM	
PRT	Copart, Inc.	35.48	38.50	29.93	92.2%	4,489.0	4,476.0	3.9x	10.8x	10.7x	21
EB	CEB Inc.	87.06	90.54	57.58	96.2%	2,913.0	3,211.8	3.5x	15.5x	13.0x	47
SGP	CoStar Group Inc.	201.26	216.67	134.38	92.9%	6,522.8	6,361.1	10.3x	45.2x	42.6x	218
RAK	Dealertrack Technologies, Inc.	62.79	63.19	36.43	99.4%	3,461.2	4,263.0	4.5x	34.5x	18.2x	2.0
NB	Dun & Bradstreet Corp.	122.00	137.25	105.64	88.9%	4,396.3	5,753.9	3.4x	12.6x	10.2x	17
FX	Equifax Inc.	97.09	101.13	69.04	96.0%	11,554.3	13,025.0	5.2x	14.9x	13.8x	32
DS	FactSet Research Systems Inc.	162.51	168.70	110.77	96.3%	6,744.2	6,596.3	6.7x	18.4x	16.4x	29
ICO	Fair Isaac Corporation	90.78	96.53	53.09	94.0%	2,818.9	3,390.1	4.2x	18.6x	12.9x	33
ORR	Forrester Research Inc.	36.02	41.65	33.06	86.5%	649.4	538.4	4.2×	16.6x	15.8x	62
UKK	Gartner Inc.	36.02 85.78	41.65 89.10	67.83	96.3%	7,122.0	7,505.3	3.7x	22.6x	15.6x 17.4x	43
IS	IHS Inc.	128.63	143.92	106.03	96.3% 89.4%	7,122.0 8,849.4	7,505.3 10,752.6	3.7x 4.7x	22.6x 19.6x	17.4x 14.1x	43 45
		6.67			89.4% 70.7%		452.4				
₩K ODT	InnerWorkings Inc.		9.44	4.94		355.7		0.5x	15.3x	9.7x	7.
	Liquidity Services, Inc.	9.63	16.00	7.32	60.2%	289.0	202.8	0.4x	5.0x	6.0x	42
10RN	Morningstar Inc.	79.55	80.93	61.03	98.3%	3,532.0	3,336.3	4.3x	14.6x	13.0x	43
RBA	Ritchie Bros. Auctioneers Incorporated	27.92	30.85	21.58	90.5%	2,961.5	2,773.0	5.6x	14.5x	13.6x	29.

\* Please see additional information in the "Notes" section at the end of this report



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## Business Services \*: Valuation Metrics by Sector (cont.)

		Stock	52 - V	Vook	% of 52	Market Cap	Enterprise Value	Ente LTM	rprise V LTM	alue to: NTM	
Ticker	Company Name	Price	 High	Low	Week High	(\$ m m)	(\$ mm)		EBITDA		P/E
IT Consulting	A second use pla	06 70	100.47	70.00	06.20/	CO 402 8		1.04	11.00	10 74	20.64
ACN	Accenture plc	96.78	100.47	73.98	96.3%	60,403.8	56,957.4	1.8x	11.6x	10.7x	20.6x
CBR CTSH	Ciber, Inc.	3.45	5.05	2.84	68.3%	272.0	274.6	0.3x	12.9x	0.0x	NM OF FX
CTG	Cognizant Technology Solutions Corporation	61.09 7.72	65.96	41.51	92.6%	37,296.5	35,021.7	3.3x	16.2x 6.4x	13.9x	25.5x
	Computer Task Group Inc.		17.47	7.27	44.2%	144.5	110.1	0.3x		9.3x	14.6x
DST PRFT	DST Systems Inc. Perficient Inc.	125.98 19.24	126.76 21.57	81.83	99.4% 89.2%	4,623.2 681.8	5,024.0 742.9	1.8x 1.6x	10.5x 12.3x	11.0x 8.6x	8.2x NM
SNX	SYNNEX Corp.	73.19	21.57 85.25	14.05 59.27	89.2% 85.9%	2,891.7	3,406.8	0.2x	6.8x	8.6x 7.0x	14.5x
SYNT	•	47.48	52.99	38.75	89.6%	,	,	0.2x 3.6x	12.8x	10.6x	14.5x
31111	Syntel, Inc.	47.40	52.99	30.75	09.0%	3,976.4	3,246.1	3.0X	12.08	10.6x	17.28
							Mean	1.6x	11.2x	8.9x	16.8x
Professional St	affing <sup>2</sup>										
SWX:ADEN	Adecco S.A.	75.90	82.90	56.60	91.6%	13,242.6	14,351.9	0.7x	12.9x	10.5x	18.6x
AHS	AMN Healthcare Services Inc.	31.59	31.95	11.96	98.9%	1,502.3	1,728.7	1.5x	18.1x	13.7x	40.5x
CDI	CDI Corp.	13.00	19.24	11.93	67.6%	255.4	230.2	0.2x	7.5x	15.5x	168.3x
CCRN	Cross Country Healthcare, Inc.	12.68	13.51	6.22	93.9%	407.9	476.1	0.7x	22.7x	13.9x	NM
KELY.A	Kelly Services, Inc.	15.35	18.22	14.66	84.2%	588.2	619.4	0.1x	10.1x	6.5x	24.0x
KFRC	Kforce Inc.	22.87	24.99	17.20	91.5%	676.8	769.6	0.6x	13.0x	9.7x	22.6x
MAN	Manpow erGroup Inc.	89.38	92.27	57.55	96.9%	6,991.7	6,785.8	0.3x	8.4x	8.5x	16.9x
ASGN	On Assignment Inc.	39.28	40.75	25.98	96.4%	2,063.0	2,321.2	1.2x	12.2x	9.6x	26.8x
ENXTAM:RAND	Randstad Holding NV	58.41	59.35	30.12	98.4%	10,670.9	11,095.9	0.6x	15.1x	11.1x	32.0x
RCMT	RCM Technologies Inc.	5.66	9.25	5.27	61.2%	71.9	91.4	0.5x	7.5x	0.0x	10.3x
RECN	Resources Connection Inc.	16.09	18.54	12.60	86.8%	604.5	512.2	0.9x	9.3x	8.8x	23.3x
RHI	Robert Half International Inc.	55.50	63.27	45.30	87.7%	7,496.7	7,237.1	1.5x	12.6x	10.9x	23.2x
ТВІ	TrueBlue, Inc.	29.90	31.50	19.82	94.9%	1,254.0	1,349.4	0.6x	10.5x	9.1x	17.7x
[2] CDI is exclude	ed from mean P/E calculation. CCRN is excluded	from mean E	V / LTM EBITC	A calculatio	n.		Mean	0.7x	11.4x	9.8x	23.3x
Marketing Serv	lices										
ACXM	Acxiom Corporation	17.58	22.32	15.78	78.8%	1,374.3	1,520.9	1.5x	10.3x	10.7x	NM
HHS	Harte-Hanks Inc.	5.96	8.27	5.65	72.1%	369.5	414.4	0.8x	7.7x	5.9x	15.7x
VVI	Viad Corp	27.11	28.82	19.92	94.1%	543.7	635.9	0.6x	9.1x	0.0x	18.5x
							Mean	1.0x	9.0x	5.5x	17.1x
Specialty Consu		0.04	0.00	7 70	07.69/	500.0	700.0	4 4	10.0	0 4.	15 44
CBZ	CBIZ, Inc.	9.64	9.88	7.78	97.6%	522.8	766.9	1.1x	10.0x	8.4x	15.4x
CRAI	CRA International Inc.	27.87	32.50	23.04	85.8%	255.4	239.0	0.8x	8.1x	4.6x	20.8x
EXPO	Exponent Inc.	44.78	48.50	34.92	92.3%	1,163.5	1,018.4	3.5x	14.6x	13.3x	29.5x
FCN	FTI Consulting, Inc.	41.24	43.82	33.04	94.1%	1,715.5	2,201.2	1.2x	10.3x	9.2x	26.4x
HURN	Huron Consulting Group Inc.	70.09	78.89	58.13	88.8%	1,471.4	1,963.1	2.5x	15.4x	10.1x	34.4x
MMS NCI	MAXIMUS, Inc.	65.73 14.87	69.04 18.19	37.94 12.39	95.2% 81.7%	4,331.1 717.3	4,217.4 894.0	2.3x 1.1x	15.2x 7.3x	11.8x 7.5x	29.5x NM
HCKT	Navigant Consulting Inc. The Hackett Group, Inc.	14.87	18.19	12.39	98.2%	398.8	894.0 406.3	1.1x 1.9x	7.3x 16.2x	7.5x 12.9x	32.0x
							Maan	4.0	40.4	0.00	20.0
							Mean	1.8x	12.1x	9.8x	26.9x
OVERALL BUSIN	ESS SERVICES SECTOR						Mean	1.9x	11.9x	9.5x	23.9x

\* Please see additional information in the "Notes" section at the end of this report



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### Notes

- Sources: Capital IQ, Bloomberg, company 10-K, 10-Q and 8-K SEC filings, annual reports, press releases, Bureau of Labor Statistics and others as indicated.
- Any public companies chosen for the "SCA Business Services Universe" are companies commonly used for industry information to show performance within a sector. They do not include all public companies that could be categorized within the sector and were not created as benchmarks; they do not imply benchmarking and do not constitute recommendations for a particular security and/or sector. The charts and graphs used in this report have been compiled by SOLIC Capital Advisors solely for purposes of illustration.

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### **Recent Representative Engagements \***



\* Includes transactions led by the team of SOLIC professionals at predecessor firms