

### QUARTERLY INDUSTRY UPDATE | THIRD QUARTER 2015



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#### **About SOLIC**

SOLIC Capital Advisors, LLC ("SCA") is a leading specialty investment bank providing merger & acquisition, restructuring, capital placement and valuation advisory services to companies, lenders, institutional investors, the legal community and other creditor constituencies. SCA is a subsidiary of SOLIC Holdings, LLC which includes: SOLIC Capital Advisors (financial advisory), SOLIC Capital Partners (principal investing), SOLIC Capital, LLC (FINRA registered Broker/Dealer), and SOLIC Capital Management (asset management services).

While the SCA Business Services Index outperformed the broader market indices in Q3 2015, it also experienced the overall decline felt by the broader market. For the quarter, the SCA Business Services Index declined by 3.7% compared to a decrease of 7.6% for the S&P 500. In fact, only the SCA Marketing Services Index increased for the quarter (increase of 3.8%), driven by improved guidance from Axciom Corporation (NASDAQ: ACXM) and Viad Corp (NYSE: VVI).

Despite the decline in the public equity markets during Q3 2015, overall M&A activity in the Business Services sector remained strong with several high profile transactions. While digital marketing and information and technology services continue to be the most active, there was a healthy breadth of middle market transactions across all subsectors. In addition, we continue to see private equity buyers very active as favorable credit markets have allowed them to effectively compete with strategic buyers.

Notable merger and acquisition transactions during the quarter included:

- Randstad NV acquired RiseSmart,Inc. a provider career transition and outplacement services, for \$100 million.
- WPP and Providence Equity Partners acquired an 80% stake in Chime Communications, provider of integrated sports marketing services, valuing the company at approximately \$750 million.
- Private equity firm Thomas H. Lee Partners LP acquired a majority stake in Healthcare Staffing Services, which specializes in providing nurse staffing on a "rapid response" basis. It owns Fastaff Travel Nursing and U.S. Nursing Corporation.
- Morgan Stanley Global Private Equity completed a majority investment in CoAdvantage Inc., one of North America's largest professional employer organizations.
- The Carlyle Group acquired a majority stake in Coalfire Systems, Inc., a provider of IT audit and consulting services, from Baird Capital.
- Tenex Capital Management acquired Progressive Employer Management Company (PEMCO), a professional employer organization based in Sarasota, Florida.

We welcome your comments and hope that you find our SOLIConnect report informative.

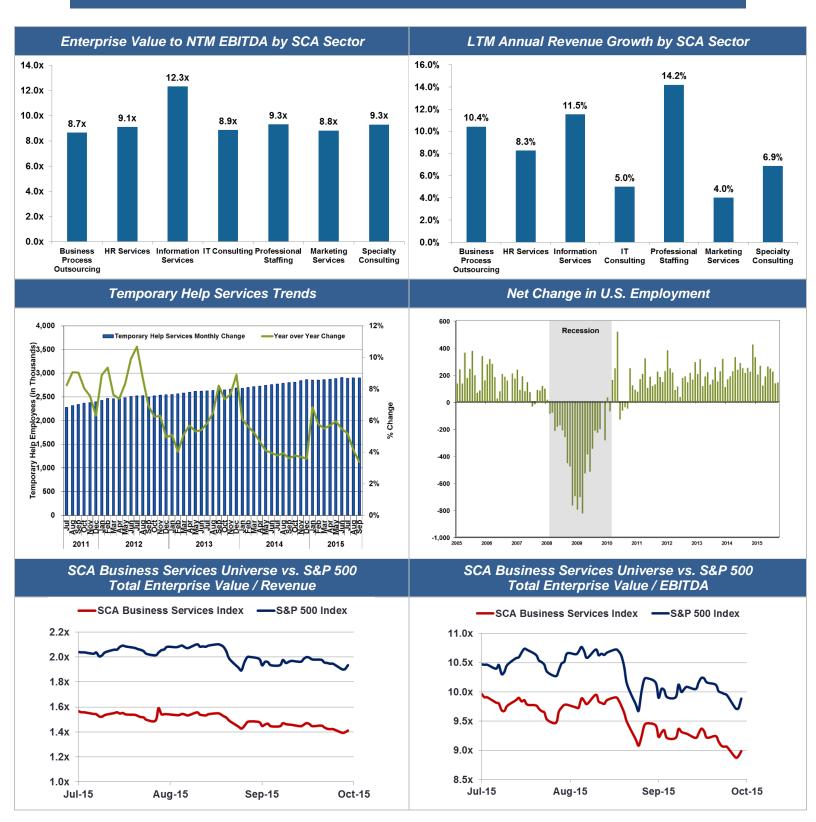
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### **Business Services \*: Market Overview**

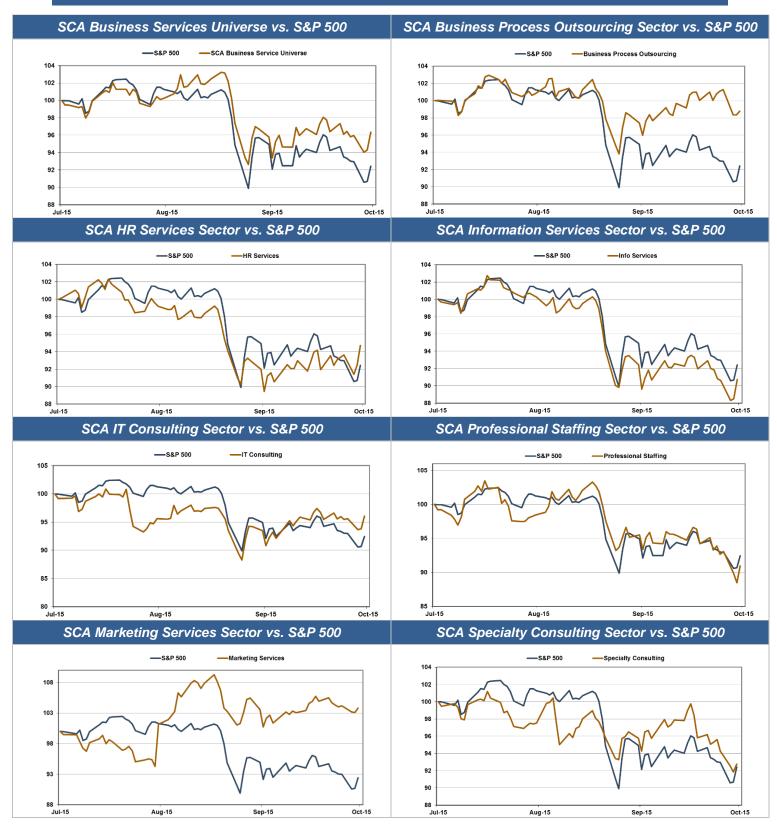


<sup>\*</sup> Please see pages 10-11 for SCA Business Services Universe and additional information in the "Notes" section at the end of this report
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### **Business Services \*: Stock Performance**



<sup>\*</sup> Please see pages 10-11 for SCA Business Services Universe and additional information in the "Notes" section at the end of this report



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### **Business Services: Notable Industry Developments**

#### **Industry Development**

The Bureau of Labor Statistics reported that job gains occurred in the health care and information sectors, while mining employment fell. The unemployment rate held at 5.1% in September, and the number of unemployed persons (7.9 million) changed little.

Total nonfarm payroll employment, as reported by the Bureau of Labor Statistics, increased by 142,000 in September compared with an average monthly gain of 260,000 in 2014. Employment in the health care sector increased by 34,000 in September, in line with the average increase of 38,000 jobs per month. In September, employment in the information sector increased by 12,000 and professional and business services sectors continued to trend up, increasing by 31,000.

The percentage of temporary workers to total workers, called the "temporary penetration rate," is commonly used as a metric to track the staffing sector. The penetration rate stayed flat at 2.04% from August. The temporary penetration rate is significant, as small increases in this number have a large impact, amplifying growth as the broader labor market improves.

A new report from the National Federation of Independent Business (NFIB) states that the NFIB Small Business Optimism Index was basically unchanged in September, rising only 0.2 points, this after an August gain of only 0.5 points. So the Index remains at a below average reading of 96.1. The 42 year Index average is 98.0, while the pre-recession average is 99.5 (1974-2007). This leaves the current reading 1.9 points below the overall average. Overall, a solid improvement in hiring activity has recently been observed. There was no evidence in the NFIB data that job creation slacked off sharply from June and July, each with 245,000 jobs. Reported job creation returned to its best level of the year, with owners adding a net 0.18 workers per firm in recent months, up 0.05 from August. Fifty-three percent (53%) reported hiring or trying to hire (down 3 points), but 45% reported few or no qualified applicants for the positions they were trying to fill. Fourteen percent (14%) reported using temporary workers, down 1 point after a cumulative 3 percentage point decline over the past few months. Twenty-seven percent (27%) of all owners reported job openings they could not fill in the current period, down 2 points from the highest reading for this year. Highly correlated with the unemployment rate, little change is expected. A net 12% plan to create new jobs, down 1 point. Historically this is a solid number and supportive of positive job creation.

According to the ADP National Employment Report, private sector employment increased by 200,000 jobs from August to September on a seasonally adjusted basis. Goods-producing employment rose by 12,000 jobs in September, after adding 15,000 in August. The construction industry added 35,000 jobs in September, almost double the 18,000 gained in August. Meanwhile, manufacturing dropped into negative territory losing 15,000 jobs in September, the worst showing since December 2010. Service-providing employment rose by 188,000 jobs in September, up from 172,000 in August. The ADP National Employment Report indicates that professional/business services contributed 29,000 jobs in September, nearly even with August's 30,000 jobs gained. Trade/transportation/utilities grew by 39,000, up from 25,000 the previous month. The 15,000 new jobs added in financial activities was on par with last month's 14,000.

The Standard and Poor's Information Technology Index decreased 4.7% during the third quarter of 2015, versus a .25% increase in the second quarter. The Information Technology Index still outperformed the S&P 500 index which decreased 7.6% during the third quarter.



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### **Business Services: Selected M&A Transactions**

Transaction Date	Sector	Target	Buyer	Enterprise Value (\$ in millions)	Enterprise Value / Revenue	Enterprise Value / EBITDA				
9/29/2015	Consulting Services	PA Consulting Group Limited	The Carlyle Group LP (NasdaqGS:CG)	\$1,000	1.6x	N/A				
The Carlyle Group entered into an agreement to acquire 51% stake in PA Consulting Group, a provider of management and IT consulting, technology, and innovation services.										
9/28/2015	IT Services	Vision Technology Services, LLC	BG Staffing, LLC	\$21	N/A	5.3x				
•	quired Vision Techr sed in Hunt Valley,	• .	er of IT talent and project manage	ement services. Th	ne company wa	as founded in				
9/24/2015	Consulting Services	Elisa Dreier Reporting Corp.	U.S. Legal Support, Inc.	N/A	N/A	N/A				
• .	U.S. Legal Support acquired Elisa Dreier Reporting, a provider of court reporting and trial services to law firms, corporations, and government agencies in the U.S. and internationally. Elisa Dreier Reporting will function as a division of U.S. Legal Support.									
9/24/2015	HR Services	RiseSmart, Inc	Ranstad Holding NV (ENXTAM:RAND)	\$100	N/A	N/A				
	•		ure Partners, Storm Ventures, Accutplacement services to Fortune 1		s for \$100 milli	on in cash.				

9/23/2015 Professional Healthcare Staffing Thomas H. Lee Partners N/A N/A Staffing Services LP

Thomas H. Lee Partners acquired a majority stake in Healthcare Staffing Services from Altaris Capital Partners in a recapitalization transaction. The Company will retain its corporate headquarters in Denver.

9/21/2015 Professional RecruitPro, Inc. CorTech, LLC. N/A N/A N/A Staffing

CorTech acquired RecruitPro, a provider of temporary and temp-to-hire placement services to clients in the San Diego area. The company was founded in 1989 and is based in La Jolla, California.

9/21/2015 Marketing Unison Partners RepEquity, Inc. N/A N/A N/A Services LLC

Unison Partners was acquired by RepEquity. Unison Partners provides brand development and communication services. The company offers branding, print and marketing collateral design, strategic marketing planning, corporate communications, public relations, environmental design, and Web development services. Unison Partners is based in Washington, DC.

9/21/2015 IT Services Integrated Cybertron International, N/A N/A N/A Technologies of Inc.
Kansas, Inc.

Cybertron International acquired Integrated Technologies of Kansas, a provider of network support and computer repair services to businesses in Wichita, Kansas.

9/21/2015 IT Services Loislaw.com, Inc. Fastcase.com, Inc. N/A N/A N/A

Fastcase.com acquired Loislaw.com, a provider of legal and related information to attorneys, law firms, law school faculty, and students; and others via Internet. The company was formerly known as Law Office Information Systems. Loislaw.com was founded in 1987 and is based in Van Buren, Arkansas.



Inc

### **Business Services**

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### Business Services: Selected M&A Transactions (cont.)

Transaction Date	Sector	Target	Buyer	Enterprise Value (\$ in millions)	Enterprise Value / Revenue	Enterprise Value / EBITDA
9/21/2015	Marketing Services	TopLine Matters, Inc.	Futuri Media, LLC	N/A	N/A	N/A
product marke	eting strategies, c	ommunication planning, i	pert advisory and guidance recruitment, and leadership The company was founded	development for ex	cecutive manage	ment in the
9/21/2015	HR Services	The Renick Group	The Arevo Group Inc	N/A	N/A	N/A

The Renick Group provides recruiting and staffing services. The Arevo Group acquired The Renick Group. Coy Renick, founder and President of The Renick Group, will lead the Sales and Marketing efforts for Arevo.

9/18/2015 Outsourced Sitel Worldwide Groupe Acticall SAS \$830 0.6x 7.0x Business Corporation Services

Groupe Acticall SAS acquired Sitel Worldwide Corporation, a provider of customer care outsourcing services. The company offers various services, including customer service, technical support, customer acquisition, retention and revenue generation services, and back office support. The company is headquartered in Nashville, Tennessee.

9/17/2015 HR Services StrategyHire Sonoma Consulting, N/A N/A N/A Inc.

Sonoma Consulting acquired StrategyHire, a provider of executive search and staffing services. It offers organizations with various service solutions to select the qualified candidates for current job openings. The company was founded in 2002 and is based in Viana, Virginia.

9/16/2015 IT Services Ossa Technology The Karcher Group, N/A N/A N/A Solutions, LLC Inc.

Ossa Technology Solutions was acquired by The Karcher Group. Ossa Technology Solutions provides technology management, planning, and services to companies in the Akron and Canton areas. It offers managed services, which include management and oversight of critical systems; preventive maintenance of servers and networks; and support for hardware and software needs. The company was founded in 2006 and is based in Canton, Ohio.

9/16/2015 IT Services Metro IT Solutions Alliance N/A N/A N/A LLC Technologies, LLC

Alliance Technologies acquired Metro IT Solutions, which offers IT consulting services. The company was incorporated in 2004 and is based in Lake Saint Louis, Missouri.

9/16/2015 Consulting Coalfire Systems, The Carlyle Group N/A N/A N/A Services Inc. LP (NasdagGS:CG)

Coalfire Systems provides information technology audit and compliance services. The Carlyle Group and The Chertoff Group, Investment Arm acquired a majority stake in Coalfire Systems from Baird Capital and other shareholders.

9/9/2015 HR Services Progressive Tenex Capital N/A N/A N/A Employer Management

Employer Management Company, Inc.

Progressive Employer Management Company provides payroll administration, workers' compensation, risk management, employee benefits packages, and human resource expertise solutions. Tenex Capital Management acquired Progressive Employer Management Company from Progressive Employer Services and Palm Beach Capital.



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### Business Services: Selected M&A Transactions (cont.)

Transaction Date	Sector	Target	Buyer	Enterprise Value (\$ in millions)	Enterprise Value / Revenue	Enterprise Value / EBITDA					
9/2/2015	= :: <b>,</b> ::		\$178	N/A	N/A						
Stone Point Capital and The Newport Group acquired Clark Consulting. Clark Consulting engages in designing executive compensation and benefit programs for the corporations and banks. Its executive compensation and benefit programs attract, retain, motivate, and reward executives, directors, and employees. The company is based in Barington, Illinois.											
9/1/2015	IT Services	Aptelis, Inc.	CONTAX Inc.	N/A	N/A	N/A					

CONTAX acquired Aptelis, a provider of SAP enterprise applications consulting services to companies in North America. The company was founded in 2000 and is based in Irvine, California.

9/1/2015	Consulting Services	ALTUS Environmental, LLC	Apex Companies, LLC	N/A	N/A	N/A
Apex Compa	nies acquired ALTl	JS Environmental. ALTUS	Environmental provides	environmental cons	sulting and enviror	nmental,
					ado	

8/31/2015 Professional TRU Cyber LLC TRU Staffing N/A N/A N/A Staffing Partners, Inc.

TRU Staffing Partners acquired TRU Cyber, which provides clients with cyber security, data privacy, and information security staffing solutions. The company was founded in 2015 and is based in Brooklyn, New York.

8/29/2015 HR Services Bay Staffing Atrium Staffing N/A N/A N/A Solutions, LLC Services, Ltd.

Bay Staffing Solutions was acquired by Atrium Staffing Services. Bay Staffing Solutions provides recruitment services to customers in the San Francisco Bay Area. It specializes in administrative and professional placement services. The company is based in San Francisco, California.

8/26/2015 Outsourced Gilardi & Company Kurtzman Carson \$41 1.0x N/A Business LLC Consultants LLC

Kurtzman Carson Consultants acquired Gilardi & Company, which provides class action notice and claim administration services. The company was founded in 1984 and is based in Larkspur, California.

8/26/2015 Outsourced Stratos Legal, Deposition N/A N/A N/A Business Medical Records Solutions, LLC Services Retrieval Services

Medical Records Retrieval Services Division of Stratos Legal was acquired by Deposition Solutions. Medical Records Retrieval Services Division of Stratos Legal comprises a business division offering online medical record retrieval and processing services.

**Division** 

8/24/2015 Marketing BYB Brands, Inc. The Coca-Cola \$25 N/A N/A Company (NYSE:KO)

The Coca-Cola Company acquired BYB Brands, which offers brand creation services. It specializes in new and alternative beverages, as well as other consumable products. The company develops brands for supermarket, supercenter, drug, mass, club, convenience, and value channels. The company was incorporated in 2006 and is headquartered in Charlotte, North Carolina.



founded in 1997 and is based in San Francisco, California.

TalentMine, LLC

**HR Services** 

7/29/2015

## Business Services

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### **Business Services: Selected M&A Transactions (cont.)**

Transaction Date	Sector	Target	Buyer	Enterprise Value (\$ in millions)	Enterprise Value / Revenue	Enterprise Value / EBITDA
8/18/2015	HR Services	Vanguard Dealer Services L.L.C	Southfield Capital Partners	N/A	N/A	N/A
			rices, a provider of consulting, tra Services was founded in 1999 and			
8/12/2015	HR Services	Labor Smart, Inc.	Harris Ventures, Inc.	\$1	N/A	N/A
	is Ventures entere		ting assets of five branch location ent to acquire the operating asset			
8/10/2015	IT Services	Smart Tuition, LLC	Blackbaud Inc. (NasdaqGS:BLKB)	\$190	N/A	N/A
receivables of	ering for independ		oilling and payments processing parts of schools in the U.S. The comparts of October 2, 2015.			
8/10/2015	HR Services	PaperBoat Media LLC	Valintry Services LLC	N/A	N/A	N/A
Valintry Service	es acquired the Re	ecruiting division of PaperE	Boat Media. The acquisition will g	row Valintry's worl	xforce to 35 pe	ople.
8/7/2015	Consulting Services	Avery Woods Court Reporting Service, Inc.	Stevens-Koenig Reporting, Inc.	N/A	N/A	N/A
	ig Reporting acquir on services in Colc		g. Avery Woods Reporting provid	des court reporting	, legal video co	onferencing,
8/5/2015	Consulting Services	FocusPoint, LLC	InfoWorks, Inc.	N/A	N/A	N/A
FocusPoint wa Nashville, Ten		works. FocusPoint provide	es business process managemen	t consulting servic	es and is base	d in
7/31/2015	Marketing Services	G5 Search Marketing, Inc.	Milestone Partners	N/A	N/A	N/A
U.S. It offers a	cloud-based platfo	orm that creates, measures	oper of digital marketing solutions s, and optimizes the customer ex arketing was founded in 2005 and	perience – from a	wareness to ac	
7/31/2015	IT Services	EvD, Inc.	UBIC, Inc. (TSE:2158)	\$29	1.3x	N/A

Talent Plus acquired TalentMine, a provider of performance-based talent assessment and development systems to generate career management summaries and developmental reports. The company is headquartered in Lincoln, Nebraska.

UBIC acquired EvD, which provides eDiscovery services including litigation consulting and data processing services. The company was

Talent Plus, Inc.

N/A

N/A

N/A



Sector

Target

company was founded in 1974 and is based in Madison, Wisconsin.

The company was founded in 2009 and is based in Ogden, Utah.

**Eveready Staffing** 

and Training

Incorporated

**Professional** 

Staffing

**Transaction** 

**Date** 

7/1/2015

## **Business Services**

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Enterprise Value /

Revenue

**Enterpris** 

e Value /

**EBITDA** 

**Enterprise** 

Value

(\$ in millions)

N/A

N/A

### Business Services: Selected M&A Transactions (cont.)

Buyer

7/29/2015	Marketing Services	Chime Communications	Providence Equity Partners LLC & WPP plc (LSE:WPP)	\$678	1.2x	19.9x
Asset Manage			quire the remaining 80% stake in Chroximately \$678 million in cash on C			
7/16/2015	IT Services	eBay Enterprise, Inc	Sterling Partners, Permira Advisers Ltd., Innotrac Corp., and Longview Asset Management Ltd.	\$925	0.7x	N/A
			a Advisers and its funds, Innotrac, an eBay for approximately \$925 million		set Managemer	nt entered
7/15/2015	IT Services	ManTech Cyber Solutions International, Inc.	CounterTack, Inc.	N/A	N/A	N/A
		Cyber Solutions Internation in the U.S. a	onal. ManTech International Corporand internationally.	ation provides te	echnologies and	solutions
7/9/2015	Consulting Services	Caspida, Inc.	Splunk, Inc.	\$190	N/A	N/A
			entures, a fund managed by True V that detects and prevents hidden th			ion.
7/7/2015	HR Services	Masterlink Training LLC	360training.com, Inc.	N/A	N/A	N/A
		rlink Training, a provider o ookfield, Wisconsin.	f professional development training	services. The co	ompany was fou	unded in
7/2/2015	Professional Staffing	TransForce, Inc.	Palladium Equity Partners	N/A	N/A	N/A
			r of driver staffing solutions and the is based in Alexandria, Virginia with			
7/2/2015	Outsourced Business Services	SVA Healthcare Services LLC	GetixHealth, LLC	N/A	N/A	N/A
		hcare Services, which offe	ers medical billing services to physic	ians, dentists, a	nd radiologists.	The

**Chartwell Staffing** 

Services, Inc.

Chartwell Staffing Services acquired Eveready Staffing and Training, which provides staffing solutions for businesses and job seekers.

N/A



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### **Business Services \*: Valuation Metrics by Sector**

		Stock	52 - V	look	% of 52	Market Cap	Enterprise Value	Ente LTM	rprise V LTM	alue to: NTM	
icker	Company Name	Price	High	Low	Week High	(\$mm)	(\$ mm)		EBITDA		P
			J			, ,					
	rocess Outsourcing	00.44	00.50	47.00	07.00/	0.074.0	0.404.0	0.0	0.5	0.0	1
/G	Convergys Corporation	23.11	26.56	17.36	87.0%	2,271.2	2,401.0	0.8x	6.5x	6.0x	3
LS	Exlservice Holdings, Inc.	36.93	40.68	24.20	90.8%	1,224.4	1,122.9	2.0x	15.7x	9.9x	
	Genpact Limited	23.61	24.04	15.70	98.2%	5,087.9	5,465.2	2.3x	14.4x	11.8x	
M	Iron Mountain Incorporated	31.02	41.53	26.49	74.7%	6,539.8	11,225.3	3.7x	12.3x	11.8x	
RGX	PRGX Global, Inc.	3.77	6.05	3.35	62.3%	90.9	71.2	0.5x	6.2x	3.9x	
RSC	Providence Service Corp.	43.58	55.99	34.03	77.8%	699.6	1,120.5	0.6x	10.5x	8.7x	
₹T	StarTek, Inc.	3.35	10.12	2.86	33.1%	52.0	83.9	0.3x	11.0x	9.5x	
YKE	Sykes Enterprises, Incorporated	25.50	26.04	19.47	97.9%	1,109.8	952.4	0.7x	6.2x	6.5x	
ΓEC	TeleTech Holdings Inc.	26.79	29.05	21.52	92.2%	1,294.0	1,327.2	1.0x	8.1x	7.4x	
NS	WNS (Holdings) Ltd.	27.95	31.50	19.33	88.7%	1,434.7	1,307.7	2.4x	13.0x	11.0x	
							Mean	1.4x	10.4x	8.7x	
							·				
R <b>Services</b> BS	<u>i.</u> 51job Inc.	27.40	38.12	22.23	71.9%	1,628.9	1,059.7	3.4x	11.3x	8.8x	
OP .	Automatic Data Processing, Inc.	80.36	90.23	64.29	89.1%	37,389.4	35,732.7	3.3x	15.7x	14.3x	
SSI	Barrett Business Services Inc.	42.93	49.79	18.25	86.2%	309.2	349.9	0.5x	NM	8.1x	
-IX	DHI Group, Inc.	7.31	11.49	7.09	63.6%	396.6	468.2	1.8x	6.7x	6.3x	
SP	Insperity, Inc.	43.93	55.42	27.01	79.3%	1,088.2	898.8	0.4x	9.8x	7.2x	
WW	Monster Worldwide, Inc.	6.42	8.23	3.41	78.0%	585.6	733.2	1.0x	9.2x	5.4x	
AYX	Paychex, Inc.	47.63	51.72	41.59	92.1%	17,172.5	16,634.8	5.9x	14.0x	13.2x	
N	Towers Watson & Co.	117.38	141.88	98.10	82.7%	8,132.7	7,545.9	2.1x	10.6x	9.5x	
									44.0		
							Mean	2.3x	11.0x	9.1x	
form ation	Services <sup>1</sup>										
BCO	The Advisory Board Company	45.54	60.38	37.47	75.4%	1,938.1	2,452.8	3.7x	41.1x	13.7x	
COR	comScore, Inc.	46.15	65.00	35.03	71.0%	1,797.1	1,639.7	4.7x	87.7x	15.7x	
PRT	Copart, Inc.	32.90	38.50	29.93	85.5%	3,954.2	4,144.3	3.6x	10.7x	9.6x	
EB	CEB Inc.	68.34	91.57	57.58	74.6%	2,291.0	2,660.1	2.9x	12.5x	10.9x	
SGP	CoStar Group Inc.	173.06	223.49	134.38	77.4%	5,619.3	5,642.6	8.8x	55.0x	29.7x	
RAK	Trakm8 Holdings PLC	2.06	2.12	0.61	97.1%	61.5	60.9	3.4x	28.8x	14.5x	
NB	Dun & Bradstreet Corp.	105.00	137.25	100.02	76.5%	3,791.7	5,450.9	3.2x	12.4x	10.8x	
=X	Equifax Inc.	97.18	105.86	69.04	91.8%	11,491.0	12,926.7	5.0x	14.5x	13.3x	
OS	FactSet Research Systems Inc.	159.81	174.03	110.77	91.8%	6,600.2	6,452.7	6.4x	17.8x	15.8x	
CO	Fair Isaac Corporation	84.50	97.56	53.09	86.6%	2,631.2	3,194.8	3.9x	17.3x	13.5x	
ORR	Forrester Research Inc.	31.44	41.65	30.32	75.5%	563.4	452.6	1.4x	13.3x	13.5x	
	Gartner Inc.	83.93	92.46	71.22	90.8%	6,969.7	7,327.2	3.5x	22.1x	16.3x	
S	IHS Inc.	116.00	135.81	104.65	85.4%	7,908.7	9,730.2	4.2x	16.7x	12.7x	:
WK	InnerWorkings Inc.	6.25	9.44	4.94	66.2%	336.2	432.6	0.4x	14.5x	9.1x	
QDT	Liquidity Services, Inc.	7.39	13.80	6.65	53.6%	221.9	125.7	0.3x	4.4x	4.4x	
ORN	Morningstar Inc.	80.26	86.88	61.03	92.4%	3,551.3	3,330.3	4.3x	13.6x	11.9x	
BA	Ritchie Bros. Auctioneers Incorporated	25.88	30.85	22.33	83.9%	2,772.0	2,527.3	4.9x	12.6x	11.5x	
1 A DOO	d 000D are such ded (see a see a D/ // TATELED	\II-4 C	200D:! !			- FODD	14	2.5	45.4	40.0	
ij abco an	d SCOR are excluded from mean EV / LTM EBITD/	a calculation. C	SGP is exclude	ea trom all n	nean calculation	is. FUKK	Mean	3.5x	15.1x	12.3x	

<sup>\*</sup> Please see additional information in the "Notes" section at the end of this report



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## **Business Services \*: Valuation Metrics by Sector (cont.)**

						Market	Enterprise	_	rprise V		
Tieleen	Carra a array Nama	Stock	52 - V		% of 52	Cap	Value	LTM	LTM	NTM	D/E
Ticker	Company Name	Price	High	Low	Week High	(\$ mm)	(\$ mm)	Sales	EBITDA	EBITUA	P/E
IT Consulting											
ACN	Accenture plc	98.26	105.37	73.98	93.3%	61,579.7	57,757.7	1.9x	11.2x	10.7x	20.6x
CBR	Ciber, Inc.	3.18	4.21	2.84	75.5%	251.6	265.2	0.3x	10.3x	7.1x	NM
CTSH	Cognizant Technology Solutions Corporation	62.61	69.35	42.94	90.3%	38,162.6	35,658.6	3.2x	15.8x	13.3x	25.2x
CTG	Computer Task Group Inc.	6.19	11.84	6.16	52.3%	116.7	85.3	0.2x	5.8x	5.9x	17.2x
DST	DST Systems Inc.	105.14	134.65	81.83	78.1%	3,768.6	4,163.8	1.5x	8.7x	9.5x	7.0x
PRFT	Perficient Inc.	15.43	21.57	14.05	71.5%	544.5	597.7	1.3x	10.9x	7.8x	23.8x
SNX	SYNNEX Corp.	85.06	86.86	59.27	97.9%	3,371.1	3,795.6	0.3x	7.7x	7.6x	16.6x
SYNT	Syntel, Inc.	45.31	52.99	38.75	85.5%	3,797.0	3,001.8	3.2x	11.6x	9.2x	16.4x
OTIVI	Symes, inc.	40.01	32.33	30.73	03.370	3,737.0	5,001.0	J.2X	11.0x	3.21	10.47
							Mean	1.5x	10.2x	8.9x	18.1x
Professional St	taffing <sup>2</sup>										
SWX:ADEN	Adecco S.A.	71.25	83.95	56.60	84.9%	12,431.3	13,941.6	0.6x	12.0x	9.6x	16.6x
AHS	AMN Healthcare Services Inc.	30.01	37.47	15.04	80.1%	1,430.0	1,641.7	1.3x	14.8x	10.7x	31.2x
CDI	CDI Corp.	8.55	19.24	8.36	44.4%	168.4	132.3	0.1x	5.3x	9.9x	NM
CCRN	Cross Country Healthcare, Inc.	13.61	16.72	8.80	81.4%	438.8	502.3	0.7x	20.0x	14.3x	NM
KELY.A	Kelly Services, Inc.	14.14	18.22	13.47	77.6%	534.3	575.5	0.1x	8.8x	6.3x	19.1x
KFRC	Kforce Inc.	26.28	29.33	18.65	89.6%	768.4	860.9	0.7x	13.0x	9.7x	22.3x
MAN	Manpow erGroup Inc.	81.89	96.87	57.55	84.5%	6,288.9	6,253.2	0.3x	8.0x	7.6x	15.6x
ASGN	On Assignment Inc.	36.90	41.49	25.98	88.9%	1,942.4	2.730.6	1.4x	14.1x	10.0x	26.6x
ENXTAM:RAND	Randstad Holding NV	53.21	64.99	30.12	81.9%	9,723.9	10,299.3	0.6x	13.3x	10.1x	26.2x
RCMT	RCM Technologies Inc.	4.92	9.25	4.16	53.2%	62.7	80.1	0.4x	7.7x	0.0x	11.0x
RECN	Resources Connection Inc.	15.07	18.54	12.60	81.3%	559.7	447.5	0.8x	8.2x	7.5x	20.9x
RHI	Robert Half International Inc.	51.16	63.27	45.30	80.9%	6,881.0	6,569.1	1.3x	10.9x	9.4x	20.5x
TBI	TrueBlue, Inc.	22.47	31.50	19.82	71.3%	942.8	1,023.6	0.4x	7.4x	6.7x	13.2x
[2] CCRN is excl	uded from mean EV / LTM EBITDA calculation. R	CMT is exclu	ded from the	EV / NTM EB	ITDA calculation	on.	Mean	0.7x	10.3x	9.3x	20.3x
Marketing Serv	viana 3										
ACXM	Acxiom Corporation	19.76	21.47	15.78	92.0%	1,540.1	1,689.1	1.6x	11.2x	12.9x	NM
HHS	Harte-Hanks Inc.	3.53	8.27	3.38	42.7%	217.7	260.0	0.5x	5.1x	4.8x	15.9x
VVI	Viad Corp	28.99	29.75	19.92	97.4%	582.1	662.6	0.5x	7.0x	0.0x	13.3x
VVI	viau Corp	20.99	29.75	19.92	97.4%	302.1	002.0	0.0x	7.UX	0.0x	13.38
[3] VVI is exclud	led from mean EV / NTM EBITDA calculation.						Mean	0.9x	7.8x	8.8x	14.6x
Specialty Cons	ulting										
CBZ	CBIZ, Inc.	9.82	10.28	7.78	95.5%	521.8	721.4	1.0x	8.9x	7.8x	15.7x
CRAI	CRA International Inc.	21.58	32.50	21.02	66.4%	195.7	180.6	0.6x	6.3x	4.2x	15.7x
EXPO	Exponent Inc.	44.56	48.50	34.92	91.9%	1,155.1	1,005.3	3.4x	13.9x	13.3x	28.9x
FCN	FTI Consulting, Inc.	41.51	43.82	33.04	94.7%	1,736.8	2,207.8	1.3x	10.6x	9.5x	24.9x
HURN	Huron Consulting Group Inc.	62.53	78.89	58.13	79.3%	1,371.0	1,822.4	2.3x	13.3x	9.1x	31.2x
MMS	MAXIMUS, Inc.	59.56	70.00	38.93	85.1%	3,928.1	4,015.4	2.1x	13.3x	11.1x	25.1x
NCI	Navigant Consulting Inc.	15.91	15.99	12.39	99.5%	762.0	929.5	1.1x	7.4x	7.6x	12.7x
HCKT	The Hackett Group, Inc.	13.75	15.23	5.82	90.3%	409.2	411.2	1.8x	15.7x	11.8x	31.2x
							Mean	1.7x	11.2x	9.3x	23.2x
OVERALL BUSIN	NESS SERVICES SECTOR						Mean	1.7x	10.8x	9.5x	22.4x

<sup>\*</sup> Please see additional information in the "Notes" section at the end of this report



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### **Notes**

- Sources: Capital IQ, Bloomberg, company 10-K, 10-Q and 8-K SEC filings, annual reports, press releases, Bureau of Labor Statistics and others as indicated.
- Any public companies chosen for the "SCA Business Services Universe" are companies commonly used for industry information to show performance within a sector. They do not include all public companies that could be categorized within the sector and were not created as benchmarks; they do not imply benchmarking and do not constitute recommendations for a particular security and/or sector. The charts and graphs used in this report have been compiled by SOLIC Capital Advisors solely for purposes of illustration.

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### Recent Representative Engagements \*







Community Memorial

Healthcenter

\$750,000,000

Assets under

Management











Placement Agent and Financial Advisor







REAL ESTATE AND INFRASTRUCTURE







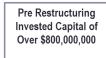
Fiduciary Oversight







ENERGY





Financial and Restructuring Advisor in Connection with Chapter 11 Bankruptcy





Financial Advisor to Chairman of the Board and its Disinterested Directors in Connection with Chapter 11 Bankruptcy



MANUFACTURING, BUSINESS SERVICES, OTHER







Financial Advisor



<sup>\*</sup> Includes transactions led by the team of SOLIC professionals at predecessor firms

Sell Side Advisor