BUSINESS SERVICES



Quarterly Update Third Quarter 2023

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Realizing Value. Delivering Results.

KEY HIGHLIGHTS

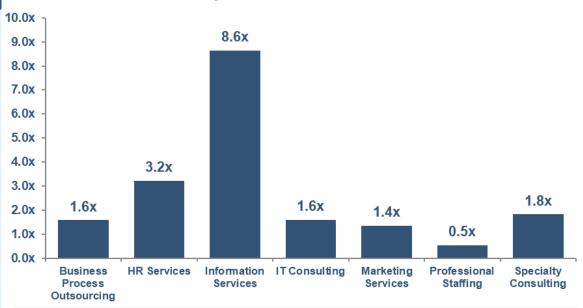
KEY HIGHLIGHTS

The SOLIC Business Services Sector Index ("SBSS Index") declined by 4.0% during Q3 2023, in line with the 3.7% decline experienced by the S&P 500. However, performance within the SBSS Index varied significantly by sector. HR Services, which is dominated by payroll processors that benefit from rising interest rates, was up 6% for the quarter, while Professional Staffing and IT Consulting were flat as concerns about rising unemployment and a potential recession receded. On the other hand, the Business Process Outsourcing sector (-8.6%) continued to decline due to concerns that generative AI applications will disrupt demand for traditional outsourced services and Marketing Services (-15.9%) declined as a result of disruptions to the media market caused by the actors and writers strike.

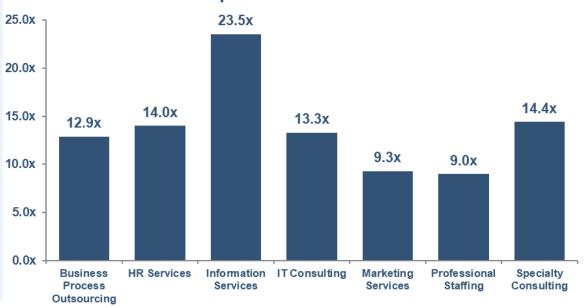
M&A activity in the Business Services sector remained steady across all sectors during Q3 2023 with significant private equity investment in new platforms. Notable transactions from the quarter include:

- Kohlberg & Company, LLC acquired Engage PEO, a leading professional employer organization providing HR outsourcing solutions to small and mid-sized businesses
- An investment group consisting of Charlesbank Capital Partners, Clearlake Capital Group, and Fortress Investment Group acquired Learfield, a provider of collegiate marketing services focused on developing partnerships and content for colleges, universities, conferences and organizations
- Accenture (NYS: ACN) acquired Strongbow Consulting Group, a provider of data network optimization and consulting services focused on executing voice technology transformation strategies to better connect data centers, applications, and people
- Alaris Equity Partners acquired The Shipyard, a provider of digital marketing services using data science and creativity to analyze data sources for a cross-channel view of marketing
- FactSet Research Systems (NYS: FDS) acquired idaciti, which operates a real-time public financial data platform to connect data discovery, normalization, and quality assurance in a single, iterative process

Enterprise Value to Revenue

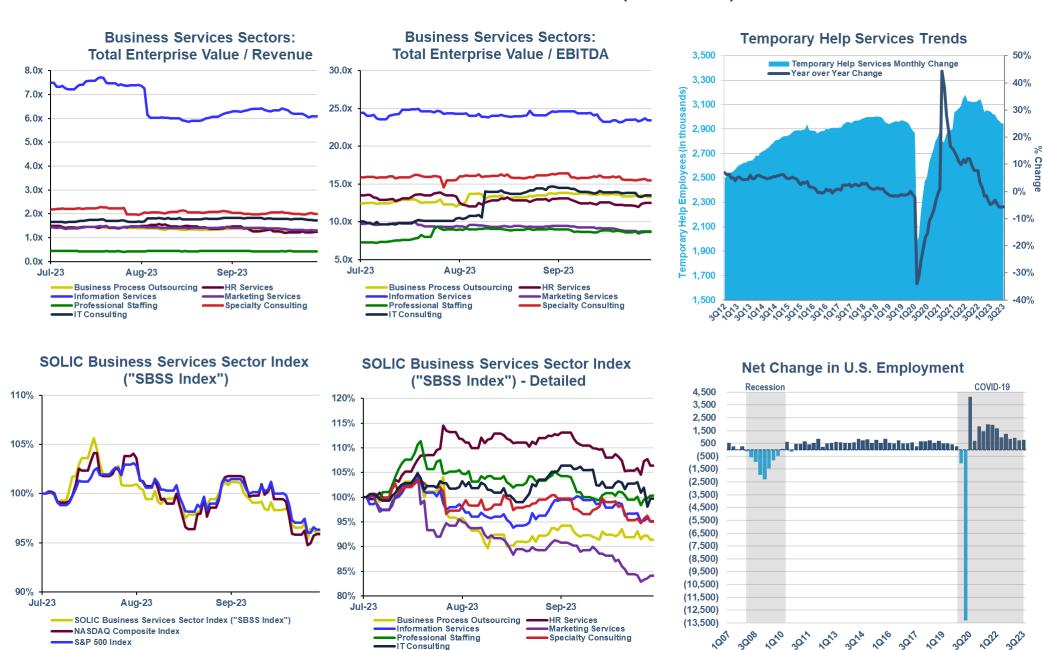


Enterprise Value to EBITDA



Source: Pitchbook and SOLIC Research

KEY HIGHLIGHTS (continued)



Please see pages 7-8 for public companies chosen for the "SOLIC Business Services Sector Index ("SBSS Index")" and additional information in the "Notes" section at the end of this report Source: Pitchbook and SOLIC Research, Bureau of Labor Statistics

SELECTED M&A TRANSACTIONS

Sub-Sector	Date Closed	Target	Buyer / Investor	Description
Business Process Outsourcing	09/25/2023	Dunn Solutions Group	Kaar Technologies (A91 Partners,	Provider of digital commerce and business transformation consultancy services including
			BlackSoil Group)	automation of business processes and direction using advanced analytics
Business Process Outsourcing	09/13/2023	Cordia Partners	Cherry Bekaert	Provider of business process consulting services including outsourced accounting services, business advisory services and recruiting & staffing services
Business Process Outsourcing	09/12/2023	Faneuil	Continuum Global Solutions (Skyview Capital)	Provider of business process outsourcing services for the government, healthcare and utility sectors including customer engagement, financial management, and billing dispute resolution
Business Process Outsourcing	09/04/2023	Diversified Health Care Management	ModuleMD (001 Ventures, Archipelago Capital Partners, Sage Capital Partners, Silverstone Capital Holdings)	Provider of management services serving the healthcare industry including medical billing, revenue cycle management, claims coding, ICD-10 training, compliance programs and training
Business Process Outsourcing	08/10/2023	Kuadra Support	BeachFleischman	Provider of multilingual accounting services including comprehensive staffing, remote teams solutions, bookkeeping services and back-office support
HR Services	09/20/2023	OrchestrateHR	Risk Strategies Company (HarbourVest Partners, Kelso Private Equity)	Provider of consulting and third-party administration (TPA) services including human resource consulting and technology, TPA, and employee benefits
HR Services	09/14/2023	Michigan Group Benefits	Kapnick & Company, Inc.	Provider of human resource and employee benefits services including benefits administration and education, payroll & HR, affordable care act, onboarding and TPA services
HR Services	09/11/2023	Zamp HR	Engage PEO (Kohlberg & Company, Lightyear Capital)	Operator of a professional employer organization (PEO) for small and medium-sized businesses including human resources, payroll, and benefits consulting
HR Services	08/01/2023	Engage PEO	Kohlberg & Company	Provider of human resource and workforce consulting services for small and mid-sized businesses including payroll processing, tax administration, and workers compensation
HR Services	07/31/2023	Let's Revive Us	Garden Streets	Provider of human resources services including learning & development, health & wellness and team building services
Information Services	08/30/2023	Chemical Intelligence	Forest2Market (Battery Ventures)	Provider of petrochemical market analysis and information services for the glycol, antifreeze, methanol, and solvents markets
Information Services	08/14/2023	Inlightened	LocumTenens.com	Developer of SaaS platform offering access to healthcare clinical insights and sector-specific subject matter expertise
Information Services	08/09/2023	insideARM	Auriemma Roundtables (CNL Strategic Capital)	Operator of media outlet services for executives in collections and recovery offering news and analysis, education, community, resources, membership groups and events
Information Services	08/01/2023	Tilt Media	Lulu	Provider of media information services for entrepreneurs including newsletters, podcasts, courses, communities, and Web3/token projects to content creators
Information Services	07/28/2023	Hardwood Market Report	Astorg (Fastmarkets Group)	Provider of market analysis and pricing information for the hardwood products industry including three publications and additional resources
Information Services	07/12/2023	idaciti	FactSet Research Systems (NYS: FDS)	Operator of a real-time public financial data platform to connect data discovery, normalization, and quality assurance in a single, iterative process

SELECTED M&A TRANSACTIONS (continued)

Sub-Sector	Date Closed	Target	Buyer / Investor	Description
IT Consulting	09/12/2023	F3 Technology Partners	Fulcrum IT Partners	Provider of information technology consulting services to optimize workloads including virtualization, storage solutions, oracle databases, cloud computing, and data center modernization
IT Consulting	09/12/2023	Net@Work	Lovell Minnick Partners	Provider of business consultancy and IT services for small businesses and large multinational companies in North America and is based in New York
IT Consulting	08/24/2023	Advantex	The Purple Guys (Kian Capital, ParkSouth Ventures)	Operator of an information technology (IT) consulting firm serving Houston and Dallas- based clients including IT support, cloud solutions, data backup, and VOIP phone systems
IT Consulting	08/01/2023	NexTech Solutions	Clairvest Group (TSE: CVG)	Provider of information technology consulting services to accelerate the digital transformation process including cloud environments and data modernization services to automate deployments
IT Consulting	07/13/2023	Compass Information Technology	CIO Solutions	Provider of information technology consulting and cloud services serving Ventura, Los Angeles, and Santa Barbara clients including cloud solutions, managed services, software
IT Consulting	07/13/2023	Ops Consulting	The Swift Group	Provider of information technology consulting services offering expertise in software engineering solutions throughout all phases of software development
Marketing Services	09/27/2023	Camelot Strategic Marketing & Media	PMG	Operator of a marketing and media agency offering fact-based, bottom-up marketing solutions across both linear and digital media
Marketing Services	09/13/2023	Learfield	Charlesbank Capital Partners, Clearlake Capital Group, Fortress Investment Group	Provider of collegiate marketing services focused on developing partnerships and content for colleges, universities, conferences and organizations
Marketing Services	09/12/2023	ICF Next	Cohere Capital	Provider of commercial marketing services in Reston, Virginia offering strategy and transformation, creative engagement, insights and analytics, machine learning and insights and customer marketing
Marketing Services	08/31/2023	The Shipyard	Alaris Equity Partners (TSE: AD.UN)	Provider of digital marketing services using data science and creativity to analyze data sources for a cross-channel view of marketing
Marketing Services	08/03/2023	Brandito	Monroe Street Partners	Provider of advertising and marketing services to modify the buying experience by fostering a culture of authenticity and exceptional service
Marketing Services	07/11/2023	Supreme Optimization	Balance Point Capital	Provider of digital marketing services for life science businessesto effectively communicate products and services through digital experiences
Professional Staffing	09/26/2023	Spaulding Associates	Capital Search	Provider of human capital services for the power delivery engineering industry including personalized recruitment services for enterprises involved in cyber security and big data solutions
Professional Staffing	09/11/2023	Phoenix Staffing	Active Staffing Services	Provider of staffing and recruiting services for individuals and businesses including sourcing candidates, recruitment support, interview support and pipeline building
Professional Staffing	09/07/2023	Alora Search Partners	Corsica Partners	Operator of a talent acquisition firm providing staffing services in the software, hardware, robotics, manufacturing, defense, consumer products, cybersecurity, and electronics industries
Professional Staffing	09/05/2023	Normann Staffing	Active Staffing Services	Operator of a private staffing and recruitment agency based in Kingston, New York with services including temporary and permanent staffing solutions, placements, executive
Professional Staffing	08/15/2023	The Hardenbergh Group	BV Investment Partners	Operator of a staffing and consulting agency for hospitals and healthcare companies including appointment and reappointment credentialing and medical staff services
Professional Staffing	07/21/2023	A.S.G. Staffing	Terra Staffing Group (Hastings Equity Partners, Tecum Capital)	Provider of employment and staffing services for the manufacturing, food & beverage, and warehousing industries including temporary, temp-to-hire, direct placement, skilled recruiting and seasonal staffing services

SELECTED M&A TRANSACTIONS (continued)

Sub-Sector	Date Closed	Target	Buyer / Investor	Description
Specialty Consulting	09/30/2023	FGS Global	Kohlberg Kravis Roberts (NYS: KKR)	Provider of public relations consultancy services for the domestic and international markets including crisis and issues management, and financial communication
Specialty Consulting	09/13/2023	U.S. Compliance	Susquehanna Private Capital	Provider of environment, health, and safety compliance management and consulting services to reduce the risk of fines and lawsuits, lower workers comp costs, and manage environmental compliance requirements
Specialty Consulting	09/06/2023	CREO (Durham)	Grant Avenue Capital	Provider of management consulting services for the life sciences and healthcare companies to make contributions to human health
Specialty Consulting	08/28/2023	Traffic & Mobility Consultants	Energy Impact Partners, Grovecourt Capital Partners	Provider of engineering and consulting services for the traffic and transportation engineering sector including traffic studies, signalization design, and due diligence investigations
Specialty Consulting	08/07/2023	Anser Advisory	Accenture (NYS: ACN)	Provider of capital program advisory and consulting services to guide programs and projects from concept to closeout related to engineering, planning, and construction
Specialty Consulting	07/27/2023	Strongbow Consulting Group	Accenture (NYS: CAN)	Provider of data network optimization and consulting services including the execution of voice technology transformation strategies to connect data centers, applications and people

Source: Pitchbook and SOLIC Research

VALUATION METRICS BY SECTOR

				Market	Enterprise	Enterprise Value to:			
		Stock	% of 52	Сар	Value	LTM	LTM	NTM	
Ticker	Company Name	Price	Week High	(\$ mm)	(\$ mm)	Revenue	EBITDA	EBITDA	P/E
Business	s Process Outsourcing								
CNDT	Conduent	\$3.48	70.4%	\$757.7	\$1,928.7	0.5x	NA	5.0x	NA
EXLS	ExlService Holdings	\$28.04	73.3%	\$4,646.8	\$4,681.8	3.0x	15.6x	12.1x	27.6x
G	Genpact	\$36.20	74.1%	\$6,563.7	\$7,673.3	1.7x	11.0x	8.1x	16.6x
MODV	ModivCare	\$31.51	27.8%	\$446.9	\$1,589.7	0.6x	NA	6.9x	NA
TTEC	TTEC Holdings	\$26.22	48.4%	\$1,243.3	\$2,189.4	0.9x	8.1x	6.9x	19.3x
WNS	WNS (Holdings)	\$68.46	72.1%	\$3,244.9	\$3,484.2	2.8x	16.9x	10.1x	25.7x
					Mean	1.6x	12.9x	8.2x	22.3x
HR Servi	ces								
ADP	Automatic Data Processing	\$240.58	87.5%	\$99,112.2	\$100,352.9	5.8x	23.5x	18.2x	29.3x
BBSI	Barrett Business Services	\$90.24	89.5%	\$607.3	\$495.4	0.5x	6.9x	6.3x	13.6x
DHX	DHI Group	\$3.06	46.6%	\$144.9	\$192.6	1.2x	9.1x	4.9x	NM
NSP	Insperity	\$97.60	74.5%	\$3,722.7	\$3,526.1	0.6x	12.5x	9.5x	20.6x
PAYX	Paychex	\$115.33	88.9%	\$41,660.9	\$40,836.4	8.0x	18.1x	17.0x	26.2x
					Mean	3.2x	14.0x	11.2x	22.4x
Informati	ion Services								
CPRT	Copart	\$43.09	90.9%	\$41,252.5	\$39,008.9	10.1x	23.7x	21.3x	33.7x
CSGP	CoStar Group	\$76.89	83.3%	\$31,397.0	\$27,293.6	11.8x	NM	NM	NM
EFX	Equifax	\$183.18	76.2%	\$22,479.9	\$28,005.0	5.5x	18.5x	13.4x	43.1x
FDS	FactSet Research Systems	\$437.26	92.2%	\$16,679.8	\$18,062.1	8.7x	23.3x	21.2x	36.3x
FICO	Fair Isaac	\$868.53	94.8%	\$21,589.2	\$23,398.2	15.9x	36.9x	26.1x	52.8x
FORR	Forrester Research	\$28.90	67.4%	\$555.2	\$511.4	NM	10.8x	7.5x	NM
IT	Gartner	\$343.61	90.9%	\$27,085.1	\$28,927.5	5.0x	19.5x	19.5x	29.8x
LQDT	Liquidity Services	\$17.62	93.4%	\$540.8	\$446.0	NM	11.0x	9.0x	24.5x
MORN	Morningstar	\$234.24	90.3%	\$9,991.2	\$10,963.1	5.7x	37.6x	NA	NM
RBA	Ritchie Bros. Auctioneers	\$63.03	94.2%	\$11,480.5	\$16,092.3	6.5x	30.5x	14.1x	58.4x
					Mean	8.6x	23.5x	16.5x	39.8x
IT Consu	lting								
ACN	Accenture	\$307.11	92.9%	\$193,172.2	\$188,037.4	2.9x	16.8x	14.6x	28.5x
CTSH	Cognizant Technology Solutions	\$67.74	93.2%	\$34,211.5	\$33,597.5	1.7x	10.1x	9.4x	15.8x
CTG	Computer Task Group	\$10.33	99.4%	\$165.7	\$165.9	0.5x	18.3x	7.9x	64.6x
PRFT	Perficient	\$57.86	59.7%	\$2,014.4	\$2,376.9	2.6x	13.5x	11.2x	20.3x
SNX	TD SYNNEX	\$99.86	89.5%	\$9,362.3	\$12,190.6	0.2x	7.9x	6.9x	14.3x
ı					Mean	1.6x	13.3x	10.0x	28.7x

VALUATION METRICS BY SECTOR (continued)

	Company Name	Stock Price	% of 52 Week High	Market Cap (\$ mm)	Enterprise Value (\$ mm)	Enterprise Value to:			
Ticker						LTM Revenue	LTM EBITDA	NTM EBITDA	P/E
Marketing	Services								
IPG	The Interpublic Group of Companies	\$28.66	70.0%	\$11,032.2	\$14,162.6	1.3x	9.1x	7.5x	11.9x
RAMP	LiveRamp Holdings	\$28.84	87.5%	\$1,910.2	\$1,453.4	2.4x	NA	14.8x	NA
OMC	Omnicom Group	\$74.48	75.1%	\$14,715.1	\$19,224.7	1.3x	8.4x	7.6x	11.0x
PAR: PUB	Publicis Groupe	\$75.79	89.3%	\$18,986.5	\$21,661.0	1.4x	8.0x	6.8x	14.1x
STGW	Stagwell	\$4.69	50.8%	\$546.2	\$2,735.1	1.0x	12.5x	5.6x	NA
VVI	Viad	\$26.20	67.7%	\$547.0	\$1,306.8	1.1x	9.6x	8.0x	NM
WPP	WPP	\$8.95	68.6%	\$9,614.8	\$17,309.1	1.0x	8.4x	6.6x	15.2x
					Mean	1.4x	9.3x	8.1x	13.1x
Profession	nal Staffing	_	_	_	_	_		_	
	Adecco Group	\$41.27	94.0%	\$6,951.1	\$10,848.2	0.4x	13.7x	10.0x	20.2x
AMN	AMN Healthcare Services	\$85.18	66.0%	\$3,235.8	\$4,301.7	1.0x	6.9x	8.5x	11.2x
ASGN	ASGN	\$81.68	81.9%	\$3,953.3	\$4,952.3	1.1x	10.3x	9.3x	17.3x
CCRN	Cross Country Healthcare	\$24.79	61.8%	\$887.5	\$924.3	0.4x	4.7x	6.5x	7.3x
KELYA	Kelly Services	\$18.19	93.6%	\$644.2	\$585.9	0.1x	11.5x	3.9x	NM
KFRC	Kforce	\$59.66	89.4%	\$1,200.4	\$1,239.5	0.8x	13.4x	10.6x	18.5x
MAN	ManpowerGroup	\$73.32	79.3%	\$3,635.3	\$4,548.1	0.2x	7.9x	7.0x	12.4x
AMS:RAND) Randstad	\$55.32	81.7%	\$10,060.5	\$11,374.3	0.4x	8.0x	7.5x	12.0x
RCMT	RCM Technologies	\$19.54	90.7%	\$155.8	\$173.5	0.7x	6.9x	6.0x	11.6x
RGP	Resources Connection	\$14.91	75.2%	\$502.4	\$403.4	0.5x	4.9x	6.3x	9.4x
RHI	Robert Half International	\$73.28	81.6%	\$7,847.0	\$7,342.5	1.1x	9.4x	11.2x	14.5x
STAF	Staffing 360 Solutions	\$0.68	17.0%	\$3.3	\$46.7	0.2x	NA	3.8x	NA
TBI	TrueBlue	\$14.67	65.8%	\$454.8	\$469.9	0.2x	10.2x	8.4x	31.2x
					Mean	0.5x	9.0x	7.6x	15.1x
Specialty (Consulting								
CBZ	CBIZ	\$51.90	91.1%	\$2,585.8	\$3,201.7	2.1x	15.5x	13.7x	22.8x
CRAI	CRA International	\$100.76	78.7%	\$705.5	\$885.5	1.5x	10.7x	11.8x	18.7x
EXPO	Exponent (Consulting Services)	\$85.60	75.9%	\$4,352.7	\$4,233.3	NM	NM	23.4x	NM
FCN	FTI Consulting	\$178.41	86.8%	\$6,071.2	\$6,431.6	2.0x	17.8x	NA	27.2x
HURN	Huron Consulting Group	\$104.16	96.9%	\$1,981.6	\$2,412.6	1.9x	16.9x	12.9x	28.5x
MMS	Maximus	\$74.68	83.3%	\$4,539.3	\$5,988.5	1.2x	13.2x	10.6x	26.8x
HCKT	The Hackett Group	\$23.59	95.0%	\$642.0	\$681.3	2.3x	12.4x	9.7x	18.9x
Source: Pitch	book				Mean	1.8x	14.4x	13.7x	23.8x

SOLIC REPRESENTATIVE TRANSACTIONS*





PHYSICIANS

Sell Side Advisor

FINANCIAL SERVICES

REAL ESTATE

AND

INFRASTRUCTURE





Placement Agent and Financial Advisor

\$118,000,000
Sale of senior notes
secured by property at
610 Lexington, New York

610 LEX

Financial Advisor

\$40,000,000,000

ENERGY

INDUSTRIAL
AND
OUTSOURCING
SERVICES

Energy Future Holdings

Financial Advisor

has made a strategic investment in

Project | Time & Cost

Financial Advisor



Three dialysis centers have been acquired by



Sell Side Advisor

\$750,000,000 Asset under Management

SageCrest II, LLC

Fiduciary Oversight

\$212,320,000 Debt Restructuring



Financial Advisor

\$800,000,000
Pre-Restructuring
Invested Capital



Financial Advisor

\$380,000,000 Capital Restructuring



Financial Advisor

\$456,700,000



has been acquired by



Financial Advisor

\$4,500,000,000 of Assets



Financial Advisor

\$87,000,000,000 Debt Restructuring



Financial Advisor

\$240,600,000 Debt Restructuring



Restructuring Advisor

ALS Resolvion

has been acquired by



Sell Side Advisor

United Surgical Partners

has acquired an interest in



Sell Side Advisor

\$5,000,000,000

Pre-Filing Secured Indebtedness



Financial Advisor and Chief Restructuring Officer

\$357,000,000



has been acquired by



Sell Side Advisor

\$13,100,000 Capital Placement



Financial Advisor

\$800,000,000 Capital Restructuring and Sale



Financial Advisor

NOTES

SOURCES

PitchBook, Bloomberg, Bureau of Labor Statistics, company 10-K, 10-Q and 8-K SEC filings, annual reports, press releases, and others as indicated.

Any public companies chosen for the "SOLIC Business Services Sector Index ("SBSS Index")" are companies commonly used for industry information to show performance within a sector. They do not include all public companies that could be categorized within the sector and were not created as benchmarks; they do not imply benchmarking and do not constitute recommendations for a particular security and/or sector. The charts and graphs used in this report have been compiled by SOLIC Capital Advisors solely for purposes of illustration.



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