

### **Healthcare Services** *Quarterly Update First Quarter 2020*



RESTRUCTURING • INVESTMENT BANKING • DISTRESSED ASSET SUPPORT SERVICES



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# Q1 2020 Highlights

#### May, 2020

With 359 healthcare M&A transactions in Q1 2020, there was a 25% drop in transaction activity compared with the prior guarter and a 12% decline from the same period a year ago, according to preliminary figures from Irving Levin Associates Inc. Physician Medical Groups and Hospitals experienced the largest declines in M&A transaction activity. Physician Medical Groups M&A transactions in Q1 2020 declined precipitously, falling 57% compared with Q4 2019 and 39% from the same period a year prior and Hospital M&A transactions dropped 38% quarter-over-quarter, as well.

Beginning in Mid-March, health systems across the country were required to stop all elective medical and surgical procedures - important sources of higher margin revenue — which resulted in significantly weaker operating income in the first half of 2020. Combined with increased cost pressures of treating COVID-19 patients, health systems and medical practices alike have had to enact major workforce furloughs with further disruptions to their operations likely. While several states have begun easing restrictions on elective procedures, it is projected to take several quarters for health care volumes to return to historical levels. As a result, even many of the most historically financially stable health systems are experiencing significant distress. During March and April 2020, S&P took 29 negative credit actions related to healthcare issuers, Fitch has placed 15 health systems on negative CreditWatch, and Moody's downgraded 10 health systems.

Over the past several years, private equity firms invested billions of dollars into physician practice management companies to support and scale the operational aspects of doctors' olices. However, lockdowns across the country have resulted in plummeting patient visits among providers of nonessential medical care, putting added pressure on some providers already facing heavy debt loads. Healthcare-focused sponsors and their portfolio companies are facing immense challenges as they seek to maintain continuity of critical healthcare service delivery, support their workforces, manage revenue erosion and financial risk, and ultimately, position their platforms for recovery.

Further, many private-equity backed companies are currently excluded from the paycheck protection program offered under the \$2 trillion Cares Act. The Cares Act, passed in late March, includes the Paycheck Protection Program, which empowers the Small Business Administration to provide \$350 billion in funding to struggling companies. The agency will forgive the loans if the companies keep their staff on the payroll until June. The Association for Corporate Growth, a professional association that represents middle-market companies, is asking Congress to waive rules that prevent companies owned by private-equity firms from accessing this Small Business Administration funding program. Without access to these funds, there will be a coming liquidity crisis for a wide array of healthcare service providers.

We anticipate a significant decline in announced transaction volume over the next three to six months given the organizational focus needed to address the coronavirus pandemic. However, we believe as hospitals emerge from this period and move forward into 2021, there will be pent-up activity potentially amplified by the financial pressures related to the virus impact. Additionally, the impact of the pandemic is revealing a new set of positive attributes for larger systems. The importance of intellectual capital, deployable and re-assignable resources, and a large base of clinical staff and supporting human capital are providing larger health systems some flexibility to help address the current state.

This is an unprecedented moment in our history. As COVID-19 continues to impact our families and friends around the world, our thoughts and prayers are that you and your family are healthy, safe, and making the best of a reality that is changing daily.

We welcome your comments and hope you find our SOLIConnect report informative.

Mothine.

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SOLIC Capital Advisors recently acted as financial advisor for the recapitalization of a leading health and wellness business. The SOLIC team implemented an initial review of the business, an assessment of the range of strategic alternatives, led the transaction process which entailed orchestrating a solicitation process to strategic and institutional investors, as well as assisted in structuring and negotiating the terms of the sale transaction. Page Left Int

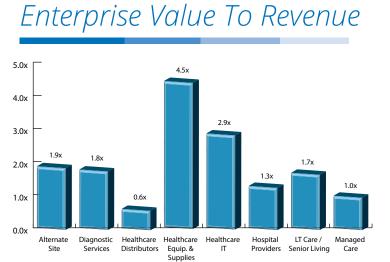


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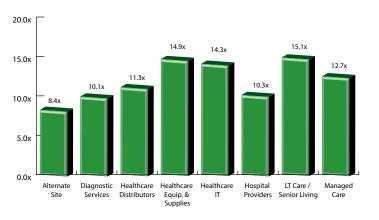


# Market Overview





### Enterprise Value To EBITDA



Revenue and EBITDA valuation multiples fell in Q1 2020, while reported deal volume dropped from Q4 2019 due to the COVID-19 global

## SCA Healthcare Index

Healthcare Services Sectors

Total Enterprise Value / Revenue

Stock Performance

4.0x

3.5x

3.0

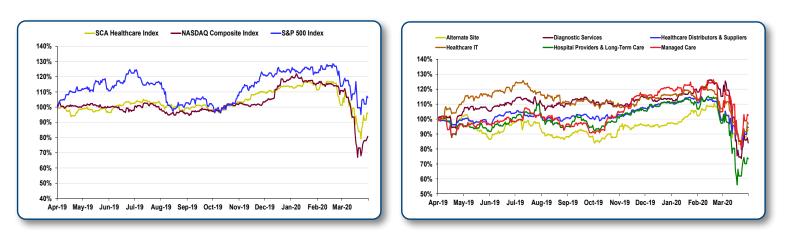
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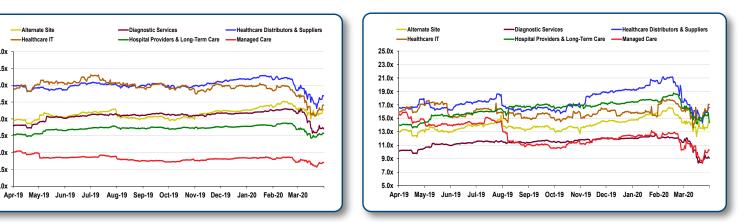
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#### Healthcare Services Sectors Total Enterprise Value / EBITDA



### Healthcare Services Sectors Stock Performance



## Notable Industry Developments

Medicare Advantage Gets 2021 Pay Bump Amid COVID-19 Rule Changes CMS announced a 1.66% average increase for 2021 Medicare Advantage (MA) rates, but this announcement may be less important to health plans than ways the agency is handling quality reporting and enforcement issues in light of the ongoing COVID-19 crisis. This was higher than the proposed rate of 0.93%, but less than the increase MA plans received in 2020. Already, CMS has waived rules to allow historic expansion of telehealth services and relaxed reporting requirements for the Quality Payment Program. This latest announcement brought more of the same, including a promise to provide "maximum flexibility" to make sure health systems have "continuous and predictable payments."

#### Staffing Shortages, Lack of PPE Strain Home Health Agencies

Most home health agencies in New York have seen their workforce decline by up to 20% due to COVID-19, a new survey revealed. More than 80% of 176 home health and hospice providers surveyed March 31 said the virus has reduced up to a fifth of their workforce, a Home Care Association of New York State poll found.

#### Fitch Puts 15 Non-profit Hospitals on its Watch List for Ratings Downgrade Due to Coronavirus

Fitch Ratings put 15 non-profit hospitals and health systems on Rating Watch Negative as the coronavirus pressures their operating margins. The action by Fitch impacts \$3.7 billion of total outstanding debt. Fitch said the disruption of the equities market resulted in doubledigit reductions over a very short period of time. The hospitals on the Negative Watch have comparatively light levels of liquidity, or are smaller in terms of net patient revenue, reflecting greater vulnerability to the risks associated with added expenses and reduced elective revenue associated with the coronavirus pandemic.

### First Quarter 2020

One-in-Four U.S. Rural Hospitals at High Financial Risk of Closing as Patients Leave Communities for Care

A quarter of U.S. rural hospitals are at a high risk of closing unless their financial situations improve, according to an annual Guidehouse (formerly Navigant) analysis of publicly available data conducted prior to the COVID-19 pandemic. The 354 at-risk rural hospitals span 40 states and represent more than 222,350 annual discharges, 51,800 employees, and \$8.3 billion in total patient revenue. Of these hospitals, 81%, or 287 hospitals, are considered highly essential to the health and economic well-being of their communities. Thirty-four states have at least half of their financially distressed rural hospitals considered highly essential, with 16 states having all hospitals in this situation. Southern and Midwestern states, including Tennessee, Oklahoma, Mississippi, Alabama, and Kansas, are projected to be impacted the most by hospital closures, the study shows.

**Moody's: Coronavirus Stimulus will Lessen Economic Pain, but Credit Climate will Remain Difficult** The \$2.3 trillion CARES Act follows other fiscal and monetary measures that the U.S. government has taken to address the COVID-19 crisis and the resulting economic fallout. While the federal aid package will provide some relief to households, businesses, states and local governments, Moody's Investors Service expects credit conditions will likely remain difficult for many public and private debt issuers over the coming months. State and local governments will continue to experience budgetary strains, despite additional funding, the report found. Meanwhile, support for the healthcare sector will provide only modest relief for hospitals under strain. The CARES Act allocates \$100 billion to support hospitals' operations and help them access critical supplies. Yet the funding is unlikely to fully compensate providers for the material decline in revenue caused by the cancellation in elective surgeries and the cost of labor and protective equipment needed to treat coronavirus patients.



### Hospitals are Receiving \$30 Billion in CARES Act Funding by Direct Deposit

CMS has announced the release of \$30 billion of the \$100 billion earmarked for hospitals in the Coronavirus Aid, Relief and Economic Security Act. This money is separate from the \$34 billion in advance payment loans to providers previously announced. CMS later increased the amount in the Accelerated and Advance Payment Program to \$51 billion. Hospital and provider groups are calling for the release of all of the funding, and those representing essential hospitals and research organizations are concerned the money does not target these needs. Providers will receive a portion of the initial \$30 billion based on their share of total Medicare fee-for-service reimbursements in 2019. Total FFS payments were approximately \$484 billion in 2019.



# **C** Selected M&A Transactions

Date	Target	Buyer	Enterprise Value (\$ mm)	Enterprise Value / Revenue	Enterprise Value / EBITDA
Alternat	e Site				
3/16/2020	Cobalt Rehab Hospital	The Sanders Trusts	\$29.0	n/a	n/a
Description:	The Sanders Trusts has acquire based in New Orleans, LA.	ed Cobalt Rehab Hospital, a 60-bed	Class A facility	v. Cobalt Rehab	Hospital is
3/5/2020	Florida Autism Center	Blue Spring Pediatrics, Inc.	\$120.0	n/a	n/a
Description:		acquired Florida Autism Center, a p Center was founded in 2009 and is			nalysis
3/2/2020	Retina Consultants of America	Webster Equity Partners	\$350.0	n/a	n/a
Description:	Webster Equity Partners has ac founded in 1999 and is based in	quired Retina Consultants of Americ Southlake, TX.	ca. Retina Con	sultants of Ame	erica was
2/28/2020	Brookfield Properties MOB	Nan Fung Life Sciences	\$115.0	n/a	n/a
Description:	•	quired Brookfield Properties MOB, a IOB is located in Cambridge, MA.	a two-story, 152	2k sqft medical	office
2/27/2020	4-clinic PT practice	U.S Physical Therapy, Inc. (NYSE:USPH)	\$12.2	n/a	n/a
Description:	U.S Physical Therapy, Inc. (NYS	SE:USPH) has acquired a 4-clinic P	T practice loca	ted in Minnesot	a.
2/20/2020	The Medical Pavilion	Seavest Healthcare Properties	\$57.0	n/a	n/a
Description:	Seavest Healthcare Properties h National Harbor, MD.	nas acquired The Medical Pavilion,	a 95k sqft. me	dical office build	ling located in



Date	Target	Buyer	Enterprise Value (\$ mm)		Enterprise Value / EBITDA				
2/12/2020	West Dermatology	Sun Capital Partners	n/a	n/a	n/a				
Description:	escription: Sun Capital Partners has acquired West Dermatology, an operator of dermatology clinics in Nevada, Arizona, and California. West Dermatology is based in Newport Beach, CA.								
1/12/2020	InTouch Health	Teladoc Health, Inc. (NAS:RCM)	\$600.0	7.1x	n/a				
Description:	•	uired InTouch Health, a provider of tel in 2002 and is based in Santa Barbar		s to over 3,600	locations.				
			,						
Diagnos	stic Services								
3/18/2020	Core Medical Imaging	Shimadzu Medical Systems US	n/a	n/a	n/a				
Description:	<b>,</b>	US has acquired Core Medical Imagir aging is based in Kenmore, WA.	ig, a provider of	f medical diagno	ostic imaging				
3/17/2020	MockV Solutions	Cygnus Technologies	n/a	n/a	n/a				
Decorintion:	Cygnus Technologies has ac	quired MockV Solutions, a provider of	analytical testi	ng kits. MockV	Solutions is				

3/18/2020	Core Medical Imaging	Shimadzu Medical Systems US	n/a	n/a	n/a
Description:	Shimadzu Medical Systems US h equipment. Core Medical Imaging	nas acquired Core Medical Imaging, a g is based in Kenmore, WA.	provider of med	lical diagnostic	imaging
3/17/2020	MockV Solutions	Cygnus Technologies	n/a	n/a	n/a
Description:	Cygnus Technologies has acquire based in Rockville, MD.	ed MockV Solutions, a provider of anal	ytical testing kit	ts. MockV Solut	ions is
2/11/2020	Strand Diagnostics	P4 Diagnostix Laboratory	n/a	n/a	n/a
Description:	P4 Diagnostix Laboratory has acc Strand Diagnostics is located in I	quired Strand Diagnostics, a provider c ndianapolis, IN.	of DNA confirmation	ation testing ser	vices.
1/9/2020	Provista Diagnostics, Inc.	Todos Medical	n/a	n/a	n/a
Description:	•	vista Diagnostics, Inc., a provider of blo or cancer screening. Provista Diagnost	•	•	



Date	Target	Buyer	Enterprise Value (\$ mm)	Enterprise Value / Revenue	Enterprise Value / EBITDA
Healthco	are Distribution & I	Equipment			
2/21/2020	Maxtec, LLC	Halma PLC	\$20.0	n/a	n/a
Description:	Halma PLC has acquired Maxted application. Maxtec, LLC is base	s, LLC, a distributer of oxygen analy d in Salt Lake City, UT.	ysis and delive	ry products for	medical
2/13/2020	Touch Surgery	Medtronics, PLC	n/a	n/a	n/a
Description:	Medtronics, PLC has acquired To procedures. Touch Surgery is ba	ouch Surgery, a provider of data an sed in New York, NY.	alytics system	s designed to c	odify surgical
2/13/2020	Exact Diagnostics	Bio-Rad Lab, Inc.	\$60.0	n/a	n/a
Description:	Bio-Rad Lab, Inc. has acquired E Diagnostics is located in Fort Wo	Exact Diagnostics, a developer and orth, TX.	manufacturer	of diagnostic pr	oducts. Exact
1/6/2020	Parcus Medical, LLC	Anika Therapeutics, Inc. (NAS:ANIK)	\$35.0	7.3x	n/a
Description:	• • •	NIK) has acquired Parcus Medical, Medical, LLC was founded in 201	•	•	
1/6/2020	Arthrosurface	Anika Therapeutics, Inc. (NAS:ANIK)	\$60.0	2.1x	n/a
Description:	Anika Therapeutics, Inc. (NAS:A Arthrosurface was founded in 20	NIK) has acquired Arthrosurface, a 02 and is based in Franklin, MA.	producer of or	thopedic device	es.

## Healthcare IT

3/10/2020	YouScript	Invitae Corporation (NYSE:NVTA)	\$79.3	n/a	n/a
Description:	Invitae Corporation (NYSE:NVT founded in 2005 and is based ir	A) has acquired YouScript, a clini n Seattle, WA.	cal decision suppo	ort platform. You	uScript was

Date	Target	Buyer	Enterprise Value (\$ mm)	Enterprise Value / Revenue	Enterprise Value / EBITDA
3/10/2020	DXC Technology - State & Local HHS Business	Veritas Capital Management	\$5,000.0	n/a	n/a
Description:		s acquired the state and local health der of technology solutions to healt			
3/9/2020	NurseGrid	HealthStream, Inc. (NASDAQ:HSTM)	\$25.0	n/a	n/a
Description:		STM) has acquired NurseGrid, a pr rseGrid was founded in 1999 and i		•	tion and
2/5/2020	Cerner - IT portfolio	CompuGroup Medical AG	\$247.6	n/a	n/a
Description:	CompuGroup Medical AG has a different entities. The IT portfolio	cquired an IT portfolio from Cerner is based in North Kansas, MO.	(NASDAQ:CE	RN) comprised	of four
2/4/2020	Acurity, Inc.	Premier, Inc. (NASDAQ:PINC)	\$291.5	n/a	n/a
Description:	Premier, Inc. (NASDAQ:PINC) h industry based in New York, NY.	as acquired Acuity, Inc., a provider	of consulting s	ervices for the	healthcare
1/17/2020	Decision Resources Group	Clarivate Analytics PLC (NYSE:CCC)	\$950.0	5.9x	n/a
Description:		CCC) has acquired Decision Resound life science industry. Decision Re			-
1/14/2020	NantHealth (NAS:NH) - Connected Care assets	Masimo Corp. (NAS:MASI)	\$47.3	n/a	n/a
Description:	Masimo Corp. (NAS:MASI) has a	acquired the Connected Care asset o hospitals and health systems. The		• •	•
1/13/2020	SCI Solutions	R1 RCM	\$190.0	n/a	n/a
Description:	R1 RCM has acquired SCI Solut scheduling based in Seattle, WA	tions, a marketplace provider of EH	R-agnostic car	e coordination	and patient



Date	Target	Buyer	Enterprise Value (\$ mm)	Enterprise Value / Revenue	Enterprise Value / EBITDA
Hospital	Providers				
3/25/2020	Ridgeline Medical Campus	Ridgeline Medical, LLC	n/a	n/a	n/a
Description:	Ridgeline Medical, LLC has acqu Medical Campus is located in Hig	ired the Ridgeline Medical Campu ghlands Ranch, CO.	s from Bancrof	t Capital. The R	Ridgeline
3/25/2020	Fairfax Community Hospital	Rural Wellness Fairfax, Inc.	n/a	n/a	n/a
Description:		acquired Fairfax Community Hospi founded in 1976 and is based in F	•	nedical and sur	gical facility.
3/3/2020	Huntsville Memorial Hospital	Huntsville Community Hospital	\$7.8	n/a	n/a
Description:		as acquired the Huntsville Memoria pital was founded in 1992 and is ba	•		ounty Hospital
2/26/2020	Unity Medical and Surgical Hospital	Local physician investor	\$4.1	n/a	n/a
Description:	•	quired the Unity Medical and Surgi	cal Hospital, a	29-bed surgica	l hospital
1/27/2020	St. Christopher's Hospital	Iron Stone Real Estate Partners	\$65.0	n/a	n/a
Description:	Iron Stone Real Estate Partners based in Philadelphia, PA.	has acquired St. Christopher's Hos	pital, a 496-be	d academic me	dical center
1/6/2020	Summa Health	Beaumont Health System	n/a	n/a	n/a
Description:	Beaumont Health System has ac Health was founded in 1989 and	quired Summa Health, a provider of is based in Akron, OH.	of healthcare d	elivery systems	s. Summa
1/2/2020	Union Hospital of Cecil County	ChristianaCare Health System	n/a	n/a	n/a
Description:		as acquired Union Hospital of Ceci as founded in 1908 and is based in	•	bed community	hospital.

Date	Target	Buyer	Enterprise Value (\$ mm)	Enterprise Value / Revenue	Enterprise Value / EBITDA			
Long-Te	erm Care / Senior Li	iving						
3/13/2020	Atia Farmington	AEW Capital Management	\$40.0	n/a	n/a			
Description:		acquired Atia Farmington, a 134-un ton was founded in 2015 and is ba	•	•	89 AL and 45			
3/13/2020	2 AL communities	Waypoint Residential	\$48.9	n/a	n/a			
Description:		ed 2 AL communities comprised of 15 and are based in Pensacola ar		mory care units	. The 2 AL			
3/13/2020	6 SNFs	Undisclosed buyer	\$55.0	n/a	n/a			
Description:	<b>,</b>	An undisclosed buyer has acquired 6 SNFs, a portfolio consisting of seven facilities with 426 operational beds The 6 SNFs are located throughout the Midwest.						
3/3/2020	King Management Portfolio	Real estate investment group	\$32.3	n/a	n/a			
Description:		as acquired the King Management mmunities (97 units) on three sites						
3/2/2020	9 SNFs	Undisclosed buyer	\$74.0	n/a	n/a			
Description:		red 9 skilled nursing facilities previe ties are located in Colorado (7) and	• •	Diversified Hea	althcare			
2/14/2020	28 SNFs	Preservation Freehold Corp.	\$555.7	n/a	n/a			
Description:	Preservation Freehold Corp. has across Oklahoma and Texas.	acquired 28 SNFs from WR Inves	stments. The po	ortfolio of SNFs	is located			
2/12/2020	Welltower - Seniors housing portfolio	Undisclosed buyer	\$740.0	n/a	n/a			
Description:		red a seniors housing portfolio fron ng portfolio is located across Califo		• • •	•			
2/12/2020	1 SNF	Undisclosed buyer	\$56.0	n/a	n/a			
Description:	An undisclosed buyer has acqui	red a skilled nursing facility compri	sed of 400 beds	s located in Har	risburg, PA.			



Date	Target	Buyer	Enterprise Value (\$ mm)	Enterprise Value / Revenue	Enterprise Value / EBITDA		
1/29/2020	Hanover Place	Livingstone Street Capital	\$29.0	n/a	n/a		
Description:	Livingstone Street Capital has acquired Hanover Place, consisting of 7 senior living communities totaling 566 units. Hanover Place is located in Tinley Park, IL.						
1/15/2020	Crestwood Village East	Elevation Financial Group	\$20.0	n/a	n/a		
Description:	•	equired Crestwood Village East, a s ast was founded in 1966 and is ba	•	•	of 425 IL and		
1/9/2020	The Pines at Rocklin	Harbert Management Corp.	\$50.0	n/a	n/a		
Description:	<b>.</b> .	acquired The Pines at Rocklin, a se t Rocklin was founded in 2015 and	•	• •	sed of 134		
1/7/2020	Timber Ridge at Talus	National Health Investors, Inc. (NYSE:LNHI)	\$133.0	n/a	n/a		
Description:		IYSE:LNHI) has acquired Timber R SNF beds. Timber Ridge at Talus	•		•		

## Managed Care

2/24/2020	Mutual of Omaha	Essence Healthcare	n/a	n/a	n/a			
Description:	Essence Healthcare has acquired Mutual of Omaha, a Medicare Advantage business. Mutual of Omaha is based in Omaha, NE.							
1/8/2020	New Day Health Plan	Bright Health	n/a	n/a	n/a			
Description:	•	v Day Health Plan, a provider of Mo n. New Day Health Plan was found		•				
1/6/2020	NextLevel Health Partners, Inc.	Molina Healthcare, Inc. (NYSE:MOH)	\$50.0	n/a	n/a			
	Molina Healthcare Inc (NYSE	MOH) has acquired NextLevel Heat	alth Partners, Inc	., a managed c	are health			

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# **H** Valuation Metrics by Sector

Ticker	Company Name	Stock Price	% of 52 Week High	Market Cap (\$mm)	Enter- prise Value (\$mm)	Enterprise Value to:		P/E
						LTM Revenue	LTM EBITDA	
Alterna	te Site <sup>[1]</sup>							
AMED	Amedisys	\$123.26	87.5%	\$3,945.6	\$3,934.1	2.4x	21.9x	34.7x
DVA	DaVita	54.29	68.6%	9,033.9	20,139.7	1.8x	9.5x	15.0x
FME	Fresenius Medical Care	80.72	75.5%	24,771.9	32,143.8	1.6x	7.2x	10.6x
					Mean	1.9x	8.4x	12.8x

Diagn	Diagnostic Services							
LH	Laboratory Corporation of America	\$152.98	80.4%	\$15,095.8	\$20,747.9	1.8x	10.0x	17.8x
DGX	Quest Diagnostics	89.92	77.2%	12,072.8	16,056.8	2.1x	11.5x	17.0x
RDNT	RadNet	12.39	74.9%	620.4	1,355.3	1.4x	8.8x	18.8x
					Mean	1.8x	10.1x	17.8x

[1] AMED is excluded from mean calculation of EBITDA & PE multiples.



Ticker	Company Name	Stock Price	% of 52 Week High	Market Cap (\$mm)	Enter- prise Value (\$mm)	Enterpris tc	):	P/E
						LTM Revenue	LTM EBITDA	
Health	care Distributors <sup>[2]</sup>			•				
ABC	AmerisourceBergen	\$79.52	83.7%	\$16,785.9	\$18,683.7	0.1x	9.5x	14.5x
CAH	Cardinal Health	48.15	72.5%	14,349.5	21,216.5	0.1x	12.2x	na
HSIC	Henry Schein	60.11	83.9%	9,100.9	11,877.6	0.9x	12.4x	17.2x
MCK	McKesson	117.06	72.8%	22,455.1	31,998.1	0.1x	23.8x	na
OMI	Owens & Minor	4.10	21.4%	258.4	1,805.6	0.2x	na	na
SRCL	Stericycle	54.42	76.2%	4,936.1	7,694.5	2.2x	89.0x	na
TMO	Thermo Fisher Scientific	273.72	99.9%	109,215.3	126,102.3	5.2x	20.8x	37.8x
					Mean	0.6x	11.3x	15.9x
Health	care Equipment & Supplies [3]							
ABT	Abbott	\$79.94	99.3%	\$140,412.2	\$156,090.2	5.1x	22.7x	61.0x
BAX	Baxter International	81.31	99.9%	41,558.9	43,225.9	3.9x	17.1x	27.2x
BDX	Becton, Dickinson and Company	249.73	93.9%	67,193.2	87,318.2	5.1x	18.4x	77.6x
BEAT	BioTelemetry	62.62	77.4%	2,113.7	2,233.1	5.6x	24.5x	52.2x
BSX	Boston Scientific	38.38	93.6%	53,367.4	60,277.4	6.1x	23.6x	32.3x
JNJ	Johnson & Johnson	139.79	93.8%	372,228.9	383,021.9	4.7x	15.1x	24.9x
MDT	Medtronic	91.08	90.9%	122,152.0	138,152.0	4.5x	15.0x	25.2x
SIE	Siemens	107.71	75.4%	87,251.8	105,998.1	1.1x	8.8x	16.7x
					Mean	4.5x	14.9x	23.5x

Ticker	Company Name	Stock Price	% of 52 Week High	Market Cap (\$mm)	Enter- prise Value (\$mm)	Enterpris tc	):	P/E
						LTM Revenue	LTM EBITDA	
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OMI	Owens & Minor	4.10	21.4%	258.4	1,805.6	0.2x	na	na
SRCL	Stericycle	54.42	76.2%	4,936.1	7,694.5	2.2x	89.0x	na
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BAX	Baxter International	81.31	99.9%	41,558.9	43,225.9	3.9x	17.1x	27.2x
BDX	Becton, Dickinson and Company	249.73	93.9%	67,193.2	87,318.2	5.1x	18.4x	77.6x
BEAT	BioTelemetry	62.62	77.4%	2,113.7	2,233.1	5.6x	24.5x	52.2x
BSX	Boston Scientific	38.38	93.6%	53,367.4	60,277.4	6.1x	23.6x	32.3x
JNJ	Johnson & Johnson	139.79	93.8%	372,228.9	383,021.9	4.7x	15.1x	24.9x
MDT	Medtronic	91.08	90.9%	122,152.0	138,152.0	4.5x	15.0x	25.2x
SIE	Siemens	107.71	75.4%	87,251.8	105,998.1	1.1x	8.8x	16.7x
					Mean	4.5x	14.9x	23.5x

[2] TMO is excluded from mean calculation of Revenue multiple; MCK, OMI, SRCL, and TMO are excluded from mean calculation of EBITDA & PE multiples. [3] ABT, BEAT & BSX are excluded from mean calculation of EBITDA multiple; ABT, BDX, BEAT & BSX are excluded from mean calculation of PE multiple.



Ticker	Company Name	Stock Price	% of 52 Week High	Market Cap (\$mm)	Enter- prise Value (\$mm)	Enterpris tc	):	P/E
						LTM Revenue	LTM EBITDA	
Healthc	are IT <sup>[4]</sup>							
MDRX	Allscripts Healthcare Solutions	\$9.54	63.7%	\$1,634.5	\$2,158.9	1.2x	8.4x	95.4x
CERN	Cerner	57.21	84.7%	18,556.7	18,225.0	3.4x	12.9x	30.3x
CPSI	Computer Programs & Systems	29.69	85.7%	425.6	550.9	2.0x	14.5x	23.6x
HMSY	HMS Holdings	29.61	77.6%	2,524.9	2,586.0	4.3x	21.4x	46.3x
NXGN	NextGen Healthcare	16.83	70.9%	1,088.8	1,086.3	2.0x	22.3x	112.2x
OMCL	Omnicell	80.84	93.1%	3,298.2	3,366.4	4.3x	35.2x	86.9x
					Mean	2.9x	14.3x	33.4x

Hospit	al Providers							
CYH	Community Health Systems	\$3.73	69.7%	\$433.5	\$14,409.5	1.0x	15.0x	na
HCA	HCA Healthcare	130.38	88.4%	44,787.0	79,138.0	1.7x	8.4x	12.2x
THC	Tenet Healthcare	28.84	72.6%	2,968.6	19,609.6	1.1x	8.0x	27.7x
UHS	Universal Health Services	133.77	94.1%	12,141.8	16,116.0	1.5x	9.8x	16.1x
					Mean	1.3x	10.3x	18.7x

[4] NXGN and OMCL are excluded from mean calculation of EBITDA multiple; MDRX, NXGN and OMCL are excluded from mean calculation of PE multiple.

Ticker	Company Name	Stock Price	% of 52 Week High	Market Cap (\$mm)	Enter- prise Value (\$mm)	Enterpris tc		P/E
						LTM Revenue	LTM EBITDA	
Long-Te	erm Care / Senior Living <sup>[5]</sup>							
ADUS	Addus HomeCare	\$63.59	81.7%	\$838.0	\$784.8	1.5x	23.8x	45.4x
BKD	Brookdale Senior Living	6.58	65.1%	1,227.8	5,328.9	1.2x	36.0x	na
CSU	Capital Senior Living	3.99	33.4%	125.0	1,116.2	2.4x	19.3x	na
EHC	Encompass Health	58.40	70.8%	5,766.6	8,753.8	2.0x	10.4x	20.0x
ENSG	The Ensign Group	47.87	93.8%	2,697.5	2,912.4	1.4x	16.6x	30.1x
GEN	Genesis HealthCare	1.44	50.3%	233.0	4,381.6	0.9x	14.1x	na
LHCG	LHC Group	110.86	95.9%	3,481.7	3,798.2	2.1x	29.8x	48.4x
					Mean	1.7x	15.1x	25.1x
Manage	ed Care <sup>[6]</sup>							
ANTM	Anthem	\$286.98	90.2%	\$73,826.6	\$89,103.6	1.0x	12.8x	20.2x
CNC	Centene	53.10	71.3%	21,940.4	22,668.4	0.4x	10.3x	23.5x
CI	Cigna	160.82	71.0%	61,058.9	107,731.9	2.2x	22.6x	15.3x
CVS	CVS Health	53.93	65.6%	69,951.6	137,117.6	0.7x	20.3x	na
HUM	Humana	266.00	74.7%	36,079.6	39,976.6	0.7x	14.2x	21.9x
UNH	UnitedHealth Group	247.26	85.9%	237,255.5	264,016.5	1.2x	13.4x	20.3x
					Mean	1.0x	12.7x	20.2x
OV/FR/	ALL HEALTHCARE SECTOR				Mean	2.0x	12.3x	20.9x

Long-Term Care / Senior Living <sup>[5]</sup> ADUS   Addus HomeCare   \$63.59   81.7%   \$838.0   \$784.8   1.5x   23.8x     BKD   Brookdale Senior Living   6.58   65.1%   1,227.8   5,328.9   1.2x   36.0x     CSU   Capital Senior Living   3.99   33.4%   125.0   1,116.2   2.4x   19.3x     EHC   Encompass Health   58.40   70.8%   5,766.6   8,753.8   2.0x   10.4x     ENSG   The Ensign Group   47.87   93.8%   2,697.5   2,912.4   1.4x   16.6x     GEN   Genesis HealthCare   1.44   50.3%   233.0   4,381.6   0.9x   14.1x     LHCG   LHC Group   110.86   95.9%   3,481.7   3,798.2   2.1x   29.8x     Mean   1.7x   15.1x     Mean   1.7x   15.1x     Mean   1.7x   15.1x     Mean   1.7x   12.8x     CNC   Centene   53.10   71.3%   21,940.4	P/E		Enterpris tc	Enter- prise Value (\$mm)	Market Cap (\$mm)	% of 52 Week High	Stock Price	Company Name	Ticker
ADUS   Addus HomeCare   \$63.59   81.7%   \$838.0   \$784.8   1.5x   23.8x     BKD   Brookdale Senior Living   6.58   65.1%   1,227.8   5,328.9   1.2x   36.0x     CSU   Capital Senior Living   3.99   33.4%   125.0   1,116.2   2.4x   19.3x     EHC   Encompass Health   58.40   70.8%   5,766.6   8,753.8   2.0x   10.4x     ENSG   The Ensign Group   47.87   93.8%   2,697.5   2,912.4   1.4x   16.6x     GEN   Genesis HealthCare   1.44   50.3%   233.0   4,381.6   0.9x   14.1x     LHCG   LHC Group   110.86   95.9%   3,481.7   3,798.2   2.1x   29.8x     Mean   1.7x   15.1x     Mean   1.7x   15.1x     Mean   1.0x   12.8x     CNC   Centene   53.10   71.3%   21,940.4   22,668.4   0.4x   10.3x     CI		LTM EBITDA							
BKD   Brookdale Senior Living   6.58   65.1%   1,227.8   5,328.9   1.2x   36.0x     CSU   Capital Senior Living   3.99   33.4%   125.0   1,116.2   2.4x   19.3x     EHC   Encompass Health   58.40   70.8%   5,766.6   8,753.8   2.0x   10.4x     ENSG   The Ensign Group   47.87   93.8%   2,697.5   2,912.4   1.4x   16.6x     GEN   Genesis HealthCare   1.44   50.3%   233.0   4,381.6   0.9x   14.1x     LHCG   LHC Group   110.86   95.9%   3,481.7   3,798.2   2.1x   29.8x     Mean   1.7x   15.1x     Managed Care <sup>[6]</sup> ANTM   Anthem   \$286.98   90.2%   \$73,826.6   \$89,103.6   1.0x   12.8x     CNC   Centene   53.10   71.3%   21,940.4   22,668.4   0.4x   10.3x     CI   Cigna   160.82   71.0%   61,058.9   107,731.9								erm Care / Senior Living <sup>[5]</sup>	Long-Te
CSU   Capital Senior Living   3.99   33.4%   125.0   1,116.2   2.4x   19.3x     EHC   Encompass Health   58.40   70.8%   5,766.6   8,753.8   2.0x   10.4x     ENSG   The Ensign Group   47.87   93.8%   2,697.5   2,912.4   1.4x   16.6x     GEN   Genesis HealthCare   1.44   50.3%   233.0   4,381.6   0.9x   14.1x     LHCG   LHC Group   110.86   95.9%   3,481.7   3,798.2   2.1x   29.8x     Mean   1.7x   15.1x     Mean   1.7x   15.1x     Care <sup>16</sup> ANTM   Anthem   \$286.98   90.2%   \$73,826.6   \$89,103.6   1.0x   12.8x     CNC   Centene   53.10   71.3%   21,940.4   22,668.4   0.4x   10.3x     CI   Cigna   160.82   71.0%   61,058.9   107,731.9   2.2x   22.6x     CVS   CVS Health   53.93 <td>45.4x</td> <td>23.8x</td> <td>1.5x</td> <td>\$784.8</td> <td>\$838.0</td> <td>81.7%</td> <td>\$63.59</td> <td>Addus HomeCare</td> <td>ADUS</td>	45.4x	23.8x	1.5x	\$784.8	\$838.0	81.7%	\$63.59	Addus HomeCare	ADUS
EHC   Encompass Health   58.40   70.8%   5,766.6   8,753.8   2.0x   10.4x     ENSG   The Ensign Group   47.87   93.8%   2,697.5   2,912.4   1.4x   16.6x     GEN   Genesis HealthCare   1.44   50.3%   233.0   4,381.6   0.9x   14.1x     LHCG   LHC Group   110.86   95.9%   3,481.7   3,798.2   2.1x   29.8x     Mean   1.7x   15.1x     Managed Care <sup>[6]</sup> ANTM   Anthem   \$286.98   90.2%   \$73,826.6   \$89,103.6   1.0x   12.8x     CNC   Centene   53.10   71.3%   21,940.4   22,668.4   0.4x   10.3x     CI   Cigna   160.82   71.0%   61,058.9   107,731.9   2.2x   22.6x     CVS   CVS Health   53.93   65.6%   69,951.6   137,117.6   0.7x   20.3x     HUM   Humana   266.00   74.7%   36,079.6   39,976.6   0.7x <td>na</td> <td>36.0x</td> <td>1.2x</td> <td>5,328.9</td> <td>1,227.8</td> <td>65.1%</td> <td>6.58</td> <td>Brookdale Senior Living</td> <td>BKD</td>	na	36.0x	1.2x	5,328.9	1,227.8	65.1%	6.58	Brookdale Senior Living	BKD
ENSG   The Ensign Group   47.87   93.8%   2,697.5   2,912.4   1.4x   16.6x     GEN   Genesis HealthCare   1.44   50.3%   233.0   4,381.6   0.9x   14.1x     LHCG   LHC Group   110.86   95.9%   3,481.7   3,798.2   2.1x   29.8x     Mean   1.7x   15.1x     Managed Care <sup>[6]</sup> ANTM   Anthem   \$286.98   90.2%   \$73,826.6   \$89,103.6   1.0x   12.8x     Care <sup>[6]</sup> ANTM   Anthem   \$286.98   90.2%   \$73,826.6   \$89,103.6   1.0x   12.8x     Care <sup>[6]</sup> ANTM   Anthem   \$286.98   90.2%   \$73,826.6   \$89,103.6   1.0x   12.8x     CNC   Centene   53.10   71.3%   21,940.4   22,668.4   0.4x   10.3x     CI   Cigna   160.82   71.0%   61,058.9   107,731.9   2.2x   22.6x	na	19.3x	2.4x	1,116.2	125.0	33.4%	3.99	Capital Senior Living	CSU
GEN   Genesis HealthCare   1.44   50.3%   233.0   4,381.6   0.9x   14.1x     LHCG   LHC Group   110.86   95.9%   3,481.7   3,798.2   2.1x   29.8x     Mean   1.7x   15.1x     Managed Care <sup>[6]</sup> ANTM   Anthem   \$286.98   90.2%   \$73,826.6   \$89,103.6   1.0x   12.8x     CNC   Centene   53.10   71.3%   21,940.4   22,668.4   0.4x   10.3x     CI   Cigna   160.82   71.0%   61,058.9   107,731.9   2.2x   22.6x     CVS   CVS Health   53.93   65.6%   69,951.6   137,117.6   0.7x   20.3x     HUM   Humana   266.00   74.7%   36,079.6   39,976.6   0.7x   14.2x     UNH   UnitedHealth Group   247.26   85.9%   237,255.5   264,016.5   1.2x   13.4x	20.0x	10.4x	2.0x	8,753.8	5,766.6	70.8%	58.40	Encompass Health	EHC
LHCG LHC Group 110.86 95.9% 3,481.7 3,798.2 2.1x 29.8x   Mean 1.7x 15.1x   Managed Care <sup>[6]</sup> ANTM Anthem \$286.98 90.2% \$73,826.6 \$89,103.6 1.0x 12.8x   CNC Centene 53.10 71.3% 21,940.4 22,668.4 0.4x 10.3x   CI Cigna 160.82 71.0% 61,058.9 107,731.9 2.2x 22.6x   CVS CVS Health 53.93 65.6% 69,951.6 137,117.6 0.7x 20.3x   HUM Humana 266.00 74.7% 36,079.6 39,976.6 0.7x 14.2x   UNH UnitedHealth Group 247.26 85.9% 237,255.5 264,016.5 1.2x 13.4x	30.1x	16.6x	1.4x	2,912.4	2,697.5	93.8%	47.87	The Ensign Group	ENSG
Managed Care <sup>[6]</sup> Mean   1.7x   15.1x     Managed Care <sup>[6]</sup> Second Stress   Second Stres   Second Stress   Second	na	14.1x	0.9x	4,381.6	233.0	50.3%	1.44	Genesis HealthCare	GEN
Managed Care <sup>[6]</sup> ANTM   Anthem   \$286.98   90.2%   \$73,826.6   \$89,103.6   1.0x   12.8x     CNC   Centene   53.10   71.3%   21,940.4   22,668.4   0.4x   10.3x     CI   Cigna   160.82   71.0%   61,058.9   107,731.9   2.2x   22.6x     CVS   CVS Health   53.93   65.6%   69,951.6   137,117.6   0.7x   20.3x     HUM   Humana   266.00   74.7%   36,079.6   39,976.6   0.7x   14.2x     UNH   UnitedHealth Group   247.26   85.9%   237,255.5   264,016.5   1.2x   13.4x	48.4x	29.8x	2.1x	3,798.2	3,481.7	95.9%	110.86	LHC Group	LHCG
ANTMAnthem\$286.9890.2%\$73,826.6\$89,103.61.0x12.8xCNCCentene53.1071.3%21,940.422,668.40.4x10.3xCICigna160.8271.0%61,058.9107,731.92.2x22.6xCVSCVS Health53.9365.6%69,951.6137,117.60.7x20.3xHUMHumana266.0074.7%36,079.639,976.60.7x14.2xUNHUnitedHealth Group247.2685.9%237,255.5264,016.51.2x13.4x	25.1x	15.1x	1.7x	Mean					
ANTMAnthem\$286.9890.2%\$73,826.6\$89,103.61.0x12.8xCNCCentene53.1071.3%21,940.422,668.40.4x10.3xCICigna160.8271.0%61,058.9107,731.92.2x22.6xCVSCVS Health53.9365.6%69,951.6137,117.60.7x20.3xHUMHumana266.0074.7%36,079.639,976.60.7x14.2xUNHUnitedHealth Group247.2685.9%237,255.5264,016.51.2x13.4x								ed Care <sup>[6]</sup>	Manaq
CNCCentene53.1071.3%21,940.422,668.40.4x10.3xCICigna160.8271.0%61,058.9107,731.92.2x22.6xCVSCVS Health53.9365.6%69,951.6137,117.60.7x20.3xHUMHumana266.0074.7%36,079.639,976.60.7x14.2xUNHUnitedHealth Group247.2685.9%237,255.5264,016.51.2x13.4x	20.2x	12 8x	1 0x	\$89 103 6	\$73 826 6	90.2%	\$286.98		
CICigna160.8271.0%61,058.9107,731.92.2x22.6xCVSCVS Health53.9365.6%69,951.6137,117.60.7x20.3xHUMHumana266.0074.7%36,079.639,976.60.7x14.2xUNHUnitedHealth Group247.2685.9%237,255.5264,016.51.2x13.4x	23.5x								
CVS   CVS Health   53.93   65.6%   69,951.6   137,117.6   0.7x   20.3x     HUM   Humana   266.00   74.7%   36,079.6   39,976.6   0.7x   14.2x     UNH   UnitedHealth Group   247.26   85.9%   237,255.5   264,016.5   1.2x   13.4x	15.3x				•				
HUMHumana266.0074.7%36,079.639,976.60.7x14.2xUNHUnitedHealth Group247.2685.9%237,255.5264,016.51.2x13.4x	na	20.3x						•	CVS
UNH   UnitedHealth Group   247.26   85.9%   237,255.5   264,016.5   1.2x   13.4x	21.9x			,					
	20.3x		1.2x					UnitedHealth Group	UNH
Mean 1.0x 12.7x	20.2x	12.7x	1.0x	Mean	·				
OVERALL HEALTHCARE SECTOR Mean 2.0x 12.3x	20.9x	10.0							

[5] ADUS, BKD, and LHCG are excluded from mean calculation of EBITDA and P/E multiples.[6] CI and CVS are excluded from mean calculation of EBITDA multiple.





### **Notes**

- Sources: PitchBook, Bond Buyer, Bloomberg, company 10-K, 10-Q and 8-K SEC filings, annual reports, press releases, and others as indicated.
- Any public companies chosen for the "SCA Healthcare Services Universe" are companies commonly used for industry information to show performance within a sector. They do not include all public companies that could be categorized within the sector and were not created as benchmarks; they do not imply benchmarking and do not constitute recommendations for a particular security and/or sector. The charts and graphs used in this report have been compiled by SOLIC Capital Advisors solely for purposes of illustration.

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