HEALTHCARE SERVICES



Quarterly Update Second Quarter 2023

CONTENTS

Sub-Sector Highlights	. 3
Physician Services	. 3
Hospital Providers	
Senior Living	. 5
Outpatient Services	. 6
Behavioral Health	. 7
Other Sectors	. 8
Valuation Metrics by Sector	. 9
SOLIC Representative Transactions	12
Notes	13





Matt Caine Managing Director mcaine@soliccapital.com mdressler@soliccapital.com



Mary Missbach Dressler Managing Director



Gregory Hagood Head of Investment Banking Senior Managing Director ghagood@soliccapital.com



Edward R. Casas, MD, MM, MPH Chairman & CEO Senior Managing Partner ecasas@soliccapital.com

Presented by SOLIC Capital Advisors

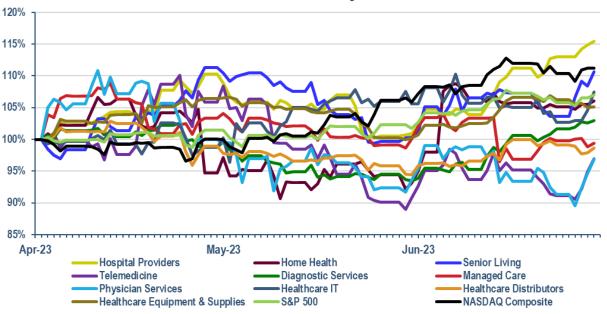
Realizing Value. Delivering Results.

KEY HIGHLIGHTS

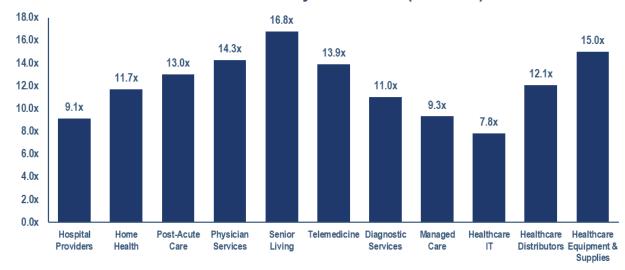
KEY HIGHLIGHTS

- Healthcare M&A transaction volume totaled almost 700 deals in Q2 2023, up 50 deals from the prior quarter, but down 7% from the same period a year prior underscoring increased regulatory pressures, shifting reimbursement models, higher borrowing costs, continued labor shortages and wage demands
- M&A transaction dollar volume in Q2 2023 totaled \$60.3 billion, a decline of 20% from Q1 2023, but virtually equal to the same period a year prior
- Some of the largest transactions of the quarter included the purchase of Syneos Health, Inc., a national contract research organization, for \$7.1 billion by a private equity consortium of three firms, and Optum's acquisition of Amedisys, Inc. for \$3.7 billion
- Q2 2023 M&A activity was led by the physician medical groups sector (PMG) with approximately 150 transactions, an increase of 6% from Q1 2023 and long-term care with 110 transactions, 16% higher than the prior quarter
- The number of hospital M&A transactions in Q2 2023 reached almost 20 bringing the quarter in line with pre-pandemic levels

Stock Performance by Subsector



EV/LTM EBITDA by Subsector (Q2 2023)



Please see pages 9-11 for public companies included in each sector and additional information in the "Notes" section at the end of this report Source: Pitchbook

SUB-SECTOR HIGHLIGHTS: Physician Services

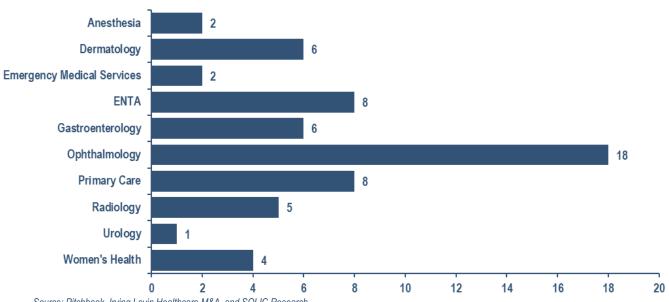
COMMENTARY

- Given its highly fragmented market and steady cash flows, the PMG sector continues to be the most active sector for healthcare M&A, totaling almost 150 transactions in Q2 2023, a 6% increase from the prior quarter
- The most active specialty was dental with 49 acquisitions, comprising 33% of the PMG transactions in Q2 2023
- Private equity firms and their sponsored platforms remain the most active investors in the market, accounting for 62% of all announced transactions
- Several private equity-backed buyers such as MB2 Dental Solutions, Cardiovascular Associates of America, US Heart & Vascular, Capitol Pain Institute, OneOncology Inc., and Unifeye Vision Partners all announced three or more deals in Q2 2023 with MB2 Dental Solutions announcing 22 transactions during the quarter
- Notable transactions of Q2 2023 include:
 - TPG and AmerisourceBergen acquired OneOncology Inc. in a deal valued at \$2.1 billion
 - Private equity firm, RC Capital, acquired James River Cardiology to form a new platform, Aligned Cardiovascular Partners
 - Lindsay Goldberg acquired Lightwave Dental, a DSO with 85+ clinics, in early July
 - Grovecourt Capital Partners acquired Premier Radiology Services, a provider of teleradiology services across 48 states

	Notable M&A Transactions						
Date	Target	Buyer	Industry	Deal Value (\$ Millions)			
6/26/2023	Advanced Dental Brands	H.I.G. Capital	Dental	NA			
6/12/2023	Premier Radiology Services	Grovecourt Capital Partners	Radiology	NA			
5/31/2023	Aligned Cardiovascular Partners	RC Capital	Cardiology	NA			
5/3/2023	Shenandoah Women's Healthcare	Augusta Health	Women's Health	NA			
5/2/2023	Oak Street Health (NYS: OSH)	CVS Health (NYS: CVS)	Primary Care	\$10,600.0			
4/26/2023	American Vascular Associates	Petra Capital Partners, Canopy Capital Partners	Cardiology	NA			
4/20/2023	OneOncology	TPG (NAS: TPG), AmerisourceBergen (NYS: ABC)	Oncology	\$2,100.0			
4/10/2023	Crystal Run Healthcare	UnitedHealth Group (NYS: UNH)	Primary Care	NA			
4/4/2023	Novocardia	Cardiovascular Associates of America (Webster Equity Partners)	Cardiology	NA			
		, , , , ,	•				

Source: Pitchbook, Irving Levin Healthcare M&A, and SOLIC Research

Deal Count by Specialty (Q2 2023)



SUB-SECTOR HIGHLIGHTS: Hospital Providers

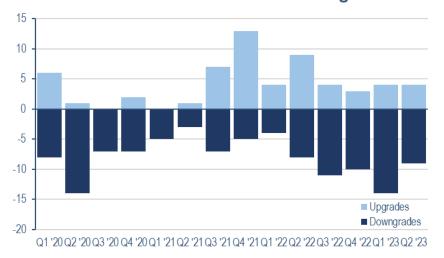
COMMENTARY

- Notwithstanding continued regulatory scrutiny, Hospital mergers activity in Q2 2023 experienced a solid rebound with 20 Hospital M&A transactions announced, a 6% increase from Q1 2023 and a 20% increase from the same period a year prior and in line with prepandemic levels
- Large regional health systems are merging with or acquiring regional health systems to develop stronger economies of scale due to ongoing higher costs and softer volume
- Notable transactions of Q2 2023 include:
 - Kaiser Permanente acquired Geisinger Health and launched Risant Health, a new non-profit to buy and operate other value-oriented nonprofit systems
 - Missouri-based BJC Healthcare and St. Luke's Health System proposed combination to form an integrated academic health system with \$10 billion in combined revenue
 - Wisconsin-based Froedtert and ThedaCare announced a letter of intent to form a single organization with almost \$5 billion in revenue
 - Proposed 40+ hospital merger between New Mexico-based Presbyterian Healthcare Services and Midwest-based health system UnityPoint Health

Notable M&A Transactions								
Date	Status	Target	Buyer	Industry	Bed Count	Revenue (\$ Millions)	Deal Value (\$ Millions)	
6/22/2023	Announced	Community Hospitals and Wellness Centers	Parkview Health System	Health System	123	\$94.8	NA	
6/20/2023	Announced	Pender Medical Center	Novant Health System	Hospital	86	\$33.9	\$50.0	
6/8/2023	Announced	Our Lady of Lourdes Memorial Hospital	Guthrie Clinic	Health System	242	\$384.4	NA	
6/7/2023	Closed	Bakersfield Heart Hospital	Adventist Health	Hospital	47	\$71.4	NA	
5/24/2023	Announced	ProMedica Coldwater Regional Hospital	American Healthcare Systems, LLC	Hospital	75	\$72.9	NA	
4/28/2023	Closed	Vista Medical Center East	American Healthcare Systems, LLC	Hospital	228	\$139.4	NA	
4/26/2023	Announced	Geisinger Health	Kaiser Permanente	Health System	1,918	\$3,224.8	\$5,000.0	
4/25/2023	Closed	Cape Regional Health System	Cooper University Health Center	Health System	242	\$127.6	NA	
4/19/2023	Announced	Ascension Providence Hospital	University of South Alabama	Hospital	237	\$295.1	\$200.0	
4/17/2023	Announced	Mid-Columbia Medical Center	Adventist Health	Health System	49	\$130.4	\$100.0	
4/5/2023	Announced	Vibra Hospital of Richmond	Select Medical Corporation	Hospital	63	\$25.5	NA	
4/4/2023	Announced	Medical Center of South Arkansas	South Arkansas Regional Hospital	Hospital	166	\$66.5	NA	

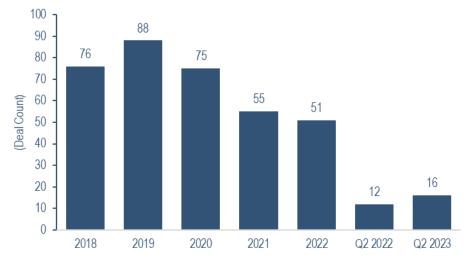
Source: Pitchbook, Irving Levin Healthcare M&A, and SOLIC Research

U.S. Not-For-Profit Health Care Rating Actions



Source: S&P Global Ratings

Closed Hospital Transactions



SUB-SECTOR HIGHLIGHTS: Senior Living

COMMENTARY

- The Long-Term Care sector experienced an increase in deal volume for the first time in several quarters, reaching 110 transactions, up 11% from the previous quarter, however, deal volume in Q2 2023 is still at a year-long low, marking an approximate 25% decline from Q2 2022
- Transaction value totaled \$1.1 billion in Q2 2023, a 14% decrease from the prior quarter
- Assisted living transactions comprised 42% of Q2 2023 transactions, followed by skilled nursing at 36%
- The largest transaction of Q2 was Axium Infrastructure and Optima Living's purchase of seven retirement communities for \$326 million
- Demand for senior living outpaced a continued slowdown in new supply in Q2 2023, driving an occupancy increase for the eighth consecutive quarter, according to new data from NIC MAP Vision from The National Investment Center for Seniors Housing & Care
- Occupancy rate for senior living increased 0.6 percentage points, from 83.1% in Q1 2023 to 83.7% in Q2 2023 - although senior living occupancy continues to rise, it remains 3.4 percentage points below its pre-pandemic high of 87.1% in Q1 2020

Notable M&A Transactions						
Date	Target	Buyer	Industry	Deal Value (\$ Millions)		
6/26/2023	Lexington Square Senior Living	Focus Healthcare Partners	Independent Living	NA		
6/22/2023	Legacy Reserve at Fritz Farm	KIRCO	Independent Living	NA		
6/22/2023	Rivers Senior	Avanath Capital Management	Independent Living	\$19.0		
6/16/2023	Whitney Place at Sharon	CareOne	Assisted Living	NA		
6/12/2023	Vitality Living Regency	Proveer Senior Living	Assisted Living	NA		
6/5/2023	Integral Senior Living	Discovery Senior Living (Lee Equity Partners)	Independent Living	\$40.0		
5/26/2023	Terova Senior Living	Inspired Healthcare Capital	Independent Living	NA		
5/3/2023	Brookmeadow at Blue Hills	KIRCO	Assisted Living	NA		
4/20/2023	Crescent Park	Inspired Healthcare Capital	Independent Living	\$35.0		
4/13/2023	The Claiborne at Adelaide	Atlas Senior Living	Independent Living	NA		
4/5/2023	7 senior living communities	Optima Living, Axium Infrastructure	Independent Living	\$326.0		

Source: Pitchbook, Irving Levin Healthcare M&A, and SOLIC Research

Senior Living Utilization

		Nursing Care				
	Overall	Majority IL	Majority AL	Majority NC		
		Market Fundan	nentals 2Q23			
Occupancy	83.7%	85.4%	82.0%	81.9%		
Annual Rent Growth	5.7%	5.2%	6.4%	4.3%		
Annual Absorption	4.6%	3.5%	5.9%	3.3%		
Annual Inventory Growth	1.3%	1.3%	1.2%	-1.0%		
Construction vs. Inventory	4.9%	4.6%	5.2%	20.0%		
Rolling 4-Quarter Starts vs. Inventory	1.7%	1.6%	1.7%	0.0%		
		Capital Mark	cets 1Q23			
Transaction Volume (millions)		\$1,327.5		\$846.4		
Rolling 4-Quarter Price Per Unit		\$157,177 \$1				
Rolling 4-Quarter Cap Rate		5.8%				

Source: NIC Map Vision

SUB-SECTOR HIGHLIGHTS: Outpatient Services

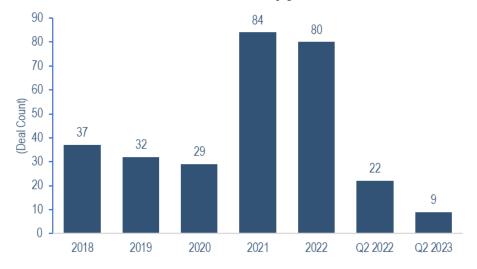
COMMENTARY

- Transaction activity remains strong in the Home Health & Hospice sector despite uncertainty regarding the proposed CMS FY 2024 payment rule that includes a 2.2% decrease in aggregate home health payments
- Home Health & Hospice M&A transaction volume increased 20% in Q2 2023 compared to the prior quarter, but was down 14% compared to the same period a year prior
- Notable transactions of Q2 2023 include:
 - Optum's proposed acquisition of Amedisys, Inc. for \$101 per share, valuing Amedisys at \$3.7 billion and 18x EBITDA
 - Addus HomeCare Corporation acquired Tennessee Quality Care for \$106 million
 - Humana (NYSE: HUM) CenterWell Home Health acquired Trilogy Home Health
 - Pennant Group (Nasdaq: PNTG) acquired Bluebird Home Health,
 Bluebird Hospice and Bluebird Home Care

	Notable M&A Transactions							
Date	Target	Buyer	Industry	Deal Value (\$ Millions)				
6/29/2023	Tennessee Quality Care	Addus HomeCare Corporation	Home Health/Hospice	\$106.0				
6/29/2023	Assured Hospice Care	Agape Care Group (Audax, Ridgemont Equity)	Hospice	NA				
6/29/2023	Hope Hospice	Agape Care Group (Audax, Ridgemont Equity)	Hospice	NA				
6/16/2023	Bluebird Health	Pennant Group (NAS: PNTG)	Home Health/Hospice	NA				
6/1/2023	Right Choice In-Home Care	The Pine Street Group	Home Health	NA				
5/9/2023	One Accord Home Health	Family First Homecare (Trivest Partners)	Home Health	NA				
5/8/2023	Team Select Home Care	Court Square Capital Partners	Home Health	NA				
5/4/2023	Benefit Health Care	Pennant Group (NAS: PNTG)	Home Health	NA				
5/3/2023	Amedisys	Optum (UnitedHealth Group (NYS: UNH))	Home Health/Hospice	\$3,733.8				
5/1/2023	Care & Help Home Care	Houseworks (InTandem Capital Partners)	Home Health	NA				
4/24/2023	Trilogy Home Health	CenterWell (Humana (NYS: HUM))	Home Health	NA				
4/19/2023	Summit Home Care	LHC Group (UnitedHealth Group (NYS: UNH))	Home Health	NA				

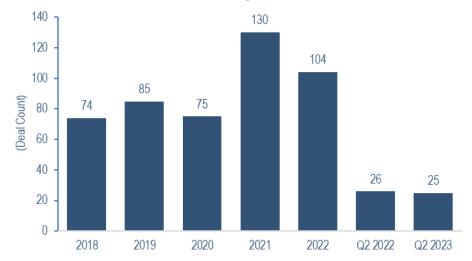
Source: Pitchbook, Irving Levin Healthcare M&A, and SOLIC Research

Rehabilitation and Therapy Transactions



Source: Pitchbook, Irving Levin Healthcare M&A, and SOLIC Research

Home Health & Hospice Transactions



SUB-SECTOR HIGHLIGHTS: Behavioral Health

COMMENTARY

- Behavioral Health M&A transactions totaled approximately 20 in Q2 2023, a 10% decrease from the previous guarter and a 28% decrease from the same period a year prior
- Macroeconomic headwinds are leading to declining valuations and less M&A activity in the behavioral health sector as evidenced by the recent bankruptcy of The Center for Autism and Related Disorders (CARD), which operates 130 treatment centers in the U.S. and is majority-owned by the private equity firm Blackstone Inc.
- However, investors continue to be drawn to the space given its outsized demand for services, highly fragmented industry, and strong rate bumps across both commercial and Medicaid funding sources
- Notable acquisitions in Q2 2023 include:
 - The execution of a definitive agreement between the CARD and Pantogran, a group led by CARD's founder / former CEO for \$48.5 million, five years after Blackstone acquired CARD in a \$600 million transaction
 - Autism Behavioral Institute received a revenue-based investment from **Decathlon Capital Partners**

Behavioral Health Transactions

Cortica, a provider of neurological therapy services, acquired behavioral and therapy service companies Springtide Child **Development and Melmed Center**

	Notable M&A Transactions							
Date	Target	Buyer	Industry	Deal Value (\$ Millions)				
6/29/2023	Autism Behaviral Institute	Decathlon Capital Partners	ABA Therapy	NA				
6/27/2023	Your Behavioral Health	Comvest Partners	Addiction Treatment	NA				
6/21/2023	The Samaritan Center	Family Health Center	Addiction Treatment	NA				
6/11/2023	Center for Autism and Related Disorders	Pantogran, LLC	ABA Therapy	\$48.5				
6/2/2023	Banyan Treatment Centers	The Rise Fund	Addiction Treatment	NA				
5/17/2023	Silver Lake Psychology	ARC Health (Thurston Group)	Psychiatry	NA				
5/15/2023	Denver Wellness Associates	ARC Health (Thurston Group)	Psychiatry	NA				
5/5/2023	Positive Change Counseling Center	ARC Health (Thurston Group)	Counseling	NA				
5/5/2023	Quince Orchard Psychotherapy	Graham Family Office	Counseling	NA				
4/27/2023	Living at Reflections	Traverse Pointe Partners	Addiction Treatment	NA				
4/19/2023	Springtide Child Development, Melmed Center	Cortica (Deerfield Management)	ABA Therapy	NA				

Source: Pitchbook, Irving Levin Healthcare M&A, and SOLIC Research

118 120 101 100 84 80 69 68 (Deal Count) 60 49 40 25 18 20

2020

2021

2022

Q2 2022 Q2 2023

2019 Source: Pitchbook, Irving Levin Healthcare M&A, and SOLIC Research

2018

35 32 30 30 26 26 25 (Deal Count) 15 12 10 5

2020

2021

2022

Q2 2022

Q2 2023

PE Investment in Autism

Source: Pitchbook and SOLIC Research

2018

2019

2017

2017

SUB-SECTOR HIGHLIGHTS: Other Sectors

	Notable M&A Transactions: Managed Care					
Date	Target	Buyer	Industry	Deal Value (\$ Millions)		
6/30/2023	Brand New Day, Central Health Plan of California	Molina Healthcare (NYS: MOH)	Managed Care	\$510		
6/5/2023	Pareto Health	Warburg Pincus	Managed Care	NA		
5/30/2023	Bernard Benefits, Bernard Healthcare Financial Planning	Arthur J. Gallagher & Co (NYS: AJG)	Managed Care	NA		
4/28/2023	QVI Risk Solutions	Northwind Pharmaceuticals	Managed Care	NA		
4/14/2023	iPros Insurance Professionals	Alera Group (Flexpoint Ford)	Managed Care	NA		
4/11/2023	MediSource	Integrity Marketing Group (HGGC)	Managed Care	NA		
4/5/2023	Sizeland Medicare Strategies	Senior Market Sales (Stone Point Capital)	Managed Care	NA		

	Notable M&A Transactions: Telemedicine						
Date	Target	Buyer	Industry	Deal Value (\$ Millions)			
6/27/2023	Hicuity Health	Concord Health Partners	Telemedicine	NA			
6/22/2023	First Stop Health	Sverica Capital Management	Telemedicine	NA			
5/24/2023	Zipnosis	Florence Labs, Inc.	Telemedicine	NA			
4/27/2023	Bluestream Health	eVisit (Goldman Sachs Asset Management)	Telemedicine	NA			
4/25/2023	Connected Health Group	The Surgical Company	Telemedicine	NA			
4/3/2023	ZipDoctor	Cosmos Health (NAS: COSM)	Telemedicine	NA			

	No	otable M&A Transactions: Diagnostic Services		
Date	Target	Buyer	Industry	Deal Value (\$ Millions)
6/15/2023	Houston Premier Radiology Center, Alliance MRI	Capitol Imaging Services (Clearview Capital)	Diagnostic Imaging	NA
6/13/2023	ProciseDx Inc.	Biosynex SA (PAR: ALBIO)	In Vitro Diagnostics	NA
6/7/2023	Chroma Code	Shimadzu Corporation (TKS: 7701)	Molecular Diagnostics	NA
5/11/2023	Minute Molecural Diagnostic	Nuclein (Trinity Investors)	Molecular Diagnostics	NA
5/5/2023	Digirad Health, Inc.	TTG Imaging Solutions (Sentinel Capital Partners)	Diagnostic Imaging	NA
4/27/2023	Haystack Oncology	Quest Diagnostics (NYS: DGX)	Oncology Diagnostics	\$300.0
4/11/2023	Spectral MD Holdings	Rosecliff Acquisition Corp I (NYS: RCLF)	Wound Diagnostics	\$170.0
4/4/2023	Imaging Panda	OpenLoop Health	Diagnostic Imaging	NA

Notable M&A Transactions: Pharmacy / PBM						
Date	Target	Buyer	Industry	Deal Value (\$ Millions)		
6/26/2023	Qpex Biopharma, Inc.	Shionogi & Co (TKS: 4507)	Biopharmaceuticals	\$100.0		
6/15/2023	VGYAAN Pharmaceuticals	RK Pharma (PAG)	Pharmaceuticals	NA		
6/6/2023	Paratek Pharmaceuticals (NAS: PRTK)	Gurnet Point Capital	Pharmaceuticals	\$462.0		
6/6/2023	RK Pharma	PAG	Pharmaceuticals	NA		
4/25/2023	Spectrum Pharmaceuticals, Inc.	Assertio Therapeutics (NAS: ASRT)	Pharmaceuticals	\$248.0		
4/18/2023	Altemia & Company	Lobe Sciences (CNQ: LOBE)	Pharmaceuticals	\$3.8		
4/16/2023	Satsuma Pharmaceuticals (NAS: STSA)	Shin Nippon Biomedical Laboratories (TKS: 2395)	Pharmaceuticals	\$0.3		

VALUATION METRICS BY SECTOR

				Market	Enterprise	Ente	erprise Valu		
	•	Stock	% of 52	Cap	Value	LTM	LTM	NTM	
Ticker	Company Name	Price	Week High	(\$ mm)	(\$ mm)	Revenue	EBITDA	EBITDA	P/E
	Providers								
CYH	Community Health Systems	\$4.40	54.9%	\$601.7	\$13,572.7	1.1x	8.0x	9.2x	NA
HCA	HCA Management Services	\$303.48	99.5%	\$83,484.1	\$125,941.1	2.1x	9.3x	10.1x	15.3x
THC	Tenet Healthcare	\$81.38	95.3%	\$8,295.5	\$26,184.5	1.3x	8.5x	7.9x	21.7x
UHS	Universal Health Services	\$157.77	99.5%	\$11,072.3	\$16,280.1	1.2x	10.1x	9.4x	16.8x
					Mean	1.4x	9.0x	9.1x	17.9x
									_
Home He	Addus HomeCare	\$92.70	80.6%	\$1,502.1	\$1,591.2	1.6x	18.1x	14.0x	30.0x
AMED	Amedisys	\$92.70 \$91.61	74.2%	\$1,302.1	\$3,471.9	1.6x	14.2x	NA	26.6x
EHAB	Enhabit Home Health	\$91.61 \$11.50	48.9%	\$576.1	\$3,471.9 \$1,188.4	1.0x 1.1x	NM	9.4x	NA
СПАВ	EIIIIADIL HOIII E HEAILI	\$11.50	40.9%	φ3/0.1	φ1,100.4	1.1X	INIVI	9.48	IVA
					Mean	1.4x	16.2x	11.7x	28.3x
Post-Acu	te Care								
EHC	Encompass Health	\$67.71	99.7%	\$6,787.0	\$10,255.7	2.2x	11.2x	11.4x	23.3x
SEM	Select Medical Holdings	\$31.86	98.2%	\$4,050.3	\$9,353.2	1.5x	13.6x	11.7x	22.4x
ENSG	The Ensign Group	\$95.46	93.4%	\$5,344.3	\$6,905.4	2.2x	18.4x	15.9x	23.2x
					Mean	1.9x	14.4x	13.0x	23.0x
					moun	nox -	11112	TOTOX	2010%
Physicia	n Services								
AMEH	Apollo Medical Holdings	\$31.60	54.5%	\$1,484.5	\$1,452.3	1.2x	13.2x	11.1x	29.3x
CANO	Cano Health	\$1.39	14.3%	\$387.7	\$1,784.0	0.6x	NA	23.6x	NA
MD	Pediatrix Medical Group	\$14.21	59.3%	\$1,190.2	\$1,910.2	1.0x	9.3x	8.1x	14.2x
					Mean	0.9x	11.2x	14.3x	21.7x
Senior Li	vina	_	_	_	_	_	-	_	
BKD	Brookdale Senior Living	\$4.22	76.9%	\$794.3	\$5,221.0	1.9x	13.6x	16.3x	NA
	National Healthcare	\$61.82	85.6%	\$947.1	\$902.8	0.8x	15.2x	NA	50.7x
SNDA	Sonida Senior Living	\$8.72	36.5%	\$61.7	\$729.3	3.0x	12.4x	NA	NA
VTR	Ventas	\$47.27	87.4%	\$18,910.4	\$31,625.0	NM	19.6x	17.2x	NA
					Mean	1.9x	15.2x	16.8x	50.7x
					mean	1.38	I J.ZX	10.08	30.1 X

VALUATION METRICS BY SECTOR

				Market	Enterprise	Enterprise Value to:			
Ticker	Company Name	Stock Price	% of 52 Week High	Cap (\$ mm)	Value (\$ mm)	LTM Revenue	LTM Ebitda	NTM Ebitda	P/E
Telemed	· •	11100	TTOOK TING!!	(Ψ ππη	(\$ 11111)	Horondo			
AMWL	Amwell	\$2.10	38.7%	\$589.8	\$115.6	0.4x	NA	NA	NA
HIMS	Hims & Hers Health	\$9.40	76.2%	\$1,967.6	\$1,788.1	2.9x	NA	NM	NA
LFMD	LifeMD	\$4.35	98.7%	\$145.8	\$155.4	1.3x	NA	11.8x	NA
TDOC	Teladoc Health	\$25.32	56.7%	\$4,144.1	\$4,840.6	2.0x	NA	16.1x	NA
1000	Toladoo Floaini	Ψ20.02	00.1 70	Ψί,τιτι	ψ1,010.0	2.07	10/1	TOTIA	1,0/3
					Mean	1.6x	NA	13.9x	NA
Diagnos	tic Services	_	_	_	_	-	-	-	
LH	Laboratory Corporation of America	\$207.14	78.7%	\$21,381.8	\$27,298.5	1.9x	13.3x	10.8x	21.7x
DGX	Quest Diagnostics	\$140.56	88.8%	\$15,744.0	\$20,306.0	2.1x	12.4x	11.2x	20.6x
				. ,	, ,				
					Mean	2.0x	12.9x	11.0x	21.2x
Manageo	d Care					-	-	-	
CNC	Centene	\$67.45	68.5%	\$37,014.5	\$40,811.5	0.3x	9.3x	7.7x	25.2x
CI	Cigna	\$280.60	82.5%	\$83,021.7	\$114,555.7	0.6x	9.0x	10.0x	12.8x
CVS	CVS Health	\$69.13	64.5%	\$88,626.4	\$147,582.4	0.4x	12.3x	7.5x	22.9x
ELV	Elevance Health	\$444.29	80.9%	\$105,321.5	\$120,749.5	0.8x	11.2x	10.9x	17.3x
HUM	Humana	\$447.13	78.3%	\$55,866.7	\$54,204.7	0.6x	10.3x	9.3x	18.1x
МОН	Molina Healthcare	\$301.24	80.5%	\$17,562.3	\$11,579.3	0.4x	8.1x	6.5x	20.5x
UNH	UnitedHealth Group	\$480.64	86.1%	\$447,491.2	\$480,892.2	1.4x	14.5x	13.3x	22.0x
					Mean	0.6x	10.7x	9.3x	19.8x
						•1•11		0.0	
Healthca	re IT								
CPSI	Computer Programs & Systems	\$24.69	71.6%	\$358.7	\$497.9	1.5x	11.1x	8.2x	33.4x
NXGN	NextGen Healthcare	\$16.22	73.8%	\$1,070.2	\$1,106.6	1.7x	25.3x	8.7x	NA
OMCL	Omnicell	\$73.67	62.3%	\$3,321.1	\$3,584.7	2.8x	NM	NM	NA
MDRX	Veradigm (Healthcare Technology Systems)	\$12.60	63.7%	\$1,376.7	\$1,102.9	1.3x	4.9x	6.5x	13.5x
					Mean	1.8x	13.8x	7.8x	23.5x
					mroun-	- HOX			LOIUX

VALUATION METRICS BY SECTOR

Ticker	Company Name			Market	Enterprise	Enterprise Value to:			
		Stock Price	% of 52 Week High	Cap (\$ mm)	Value (\$ mm)	LTM Revenue	LTM EBITDA	NTM EBITDA	P/E
Healthca	are Distributors								
ABC	AmerisourceBergen	\$192.43	99.5%	\$38,920.8	\$42,543.6	0.2x	14.4x	11.0x	24.7x
CAH	Cardinal Health	\$94.57	99.4%	\$24,077.5	\$24,823.5	0.1x	19.2x	9.0x	55.6x
HSIC	Henry Schein	\$81.10	90.4%	\$10,624.4	\$13,382.4	1.1x	15.1x	11.9x	23.0x
MCK	McKesson	\$427.31	99.4%	\$57,906.1	\$60,890.1	0.2x	11.3x	11.7x	17.1x
OMI	Owens & Minor	\$19.04	51.4%	\$1,451.0	\$3,954.8	0.4x	10.9x	7.2x	NA
SRCL	Stericycle	\$46.44	82.8%	\$4,293.2	\$6,174.5	2.3x	14.8x	14.1x	52.8x
TMO	Thermo Fisher Scientific	\$521.75	85.4%	\$201,250.1	\$233,201.1	NM	22.1x	19.7x	34.0x
					Mean	0.7x	15.4x	12.1x	34.5x
Healthca	are Equipment & Supplies								
ABT	Abbott	\$109.02	94.2%	\$189,580.0	\$197,170.0	4.8x	18.7x	19.5x	33.1x
BAX	Baxter International	\$45.56	67.9%	\$23,046.5	\$38,324.5	2.5x	NA	11.6x	NA
BDX	Becton, Dickinson and Company	\$264.01	98.1%	\$74,982.8	\$91,221.8	4.8x	20.8x	16.3x	48.5x
BSX	Boston Scientific	\$54.09	98.8%	\$77,765.1	\$86,819.1	6.7x	30.7x	21.6x	NM
XRAY	Dentsply Sirona	\$40.02	92.6%	\$8,503.4	\$10,484.4	2.7x	NA	14.4x	NA
JNJ	Johnson & Johnson	\$165.52	91.4%	\$430,142.5	\$458,436.5	4.8x	20.9x	12.1x	34.7x
MDT	Medtronic	\$88.10	92.2%	\$117,208.7	\$133,795.7	4.3x	15.4x	14.6x	31.2x
SIE	Siemens	\$165.77	90.7%	\$131,381.8	\$171,015.0	2.2x	13.7x	9.9x	21.3x
TFX	Teleflex	\$242.03	87.6%	\$11,368.6	\$12,857.2	4.5x	17.3x	15.1x	31.6x
					Mean	4.1x	20.0x	15.0x	33.8x
OVERAL	L HEALTHCARE SECTOR				Mean	1.7x	13.6x	12.2x	27.3x

Source: Pitchbook

SOLIC REPRESENTATIVE TRANSACTIONS



has been acquired by



a subsidiary of Fresenius North America

Sell Side Advisor





A majority interest in seven ambulatory surgery centers has been acquired by



Financial Advisor



has been acquired by



Sell Side Advisor



has sold 18 Dental Clinics to



DENTAL HEALTH ASSOCIATES, P.A.

Sell Side Advisor





has sold assets to



Sell Side Advisor



has been acquired by



Sell Side Advisor



A majority interest has been acquired by



Sell Side Advisor

\$87,000,000



has been acquired by



Financial Advisor

NOTES

SOURCES

PitchBook, Bond Buyer, Bloomberg, company 10-K, 10-Q and 8-K SEC filings, annual reports, press releases, and others as indicated. Public companies included in this report are companies commonly used for industry information to show performance within a sector. They do not include all public companies that could be categorized within the sector and were not created as benchmarks; they do not imply benchmarking and do not constitute recommendations for a particular security and/or sector. The charts and graphs used in this report have been compiled by SOLIC Capital Advisors solely for purposes of illustration.

SIGN UP FOR OUR NEWSLETTERS

SOLIC Capital Advisors publishes a series of reports analyzing relevant trends and news for selected industries. To view all of our quarterly industry reports or to make changes to your subscription(s), please go to **soliccapital.com/SOLIConnect** Thank you for your interest.

LEADERSHIP TEAM

Edward R. Casas Chairman & CEO Senior Managing Partner

Neil F. Luria Head of Restructuring Senior Managing Director

Gregory F. HagoodHead of Investment Banking
Senior Managing Director

Robert E. Annas Senior Managing Director

Raoul Nowitz
Senior Managing Director

Matthew E. Rubin Senior Managing Director

Sam Barhoumeh Managing Director Matthew M. Caine Managing Director

Randy Chalker Managing Director

Mary Missbach Dressler Managing Director

Meg FinneganManaging Director

Greg KilfoyManaging Director

George N. Koutsonicolis Managing Director

Benjamin Niernberg Managing Director

S. Waite Popejoy Managing Director



SOLIC Capital Advisors ("SOLIC") is a leading financial advisory firm providing restructuring, investment banking and distressed asset support services to companies, lenders, institutional investors, the legal community and other creditor constituencies. SOLIC provides creative solutions to complex challenges by combining market knowledge with deep industry expertise to realize value and deliver results for our clients. SOLIC's multi-disciplinary team has successfully led more than 600 mandates, involving over \$150 billion in capitalization, across a wide array of industry sectors, creating significant stakeholder value.

Our firm offers a comprehensive suite of services to assist our clients including: SOLIC Capital Advisors (financial advisory), SOLIC Capital, LLC (FINRA Registered Broker/Dealer), SOLIC Capital Management (asset management services and Registered Investment Advisor - RIA), and SOLIC Capital Partners (principal investing).

RESTRUCTURING • INVESTMENT BANKING • DISTRESSED ASSET SUPPORT SERVICES

soliccapital.com | 847.583.1618

OFFICE LOCATIONS Atlanta | Chicago | Orlando

SOLIC gathers its data from sources it considers reliable. However, it does not guarantee the accuracy or completeness of the information provided within this publication. Any opinions presented reflect the current judgment of the authors and are subject to change. SOLIC makes no warranties, expressed or implied, regarding the accuracy of this information or any opinions expressed by the authors. (Officers, directors and employees of SOLIC and its subsidiaries may have positions in the securities of the companies discussed.) This publication does not constitute a recommendation with respect to the securities of any company discussed herein, and it should not be construed as such. SOLIC or its affiliates may from time to time provide investment banking or related services to these companies. Like all SOLIC employees, the authors of this publication receive compensation that is affected by overall firm profitability.

©2023 SOLIC Capital Advisors, LLC. All rights reserved.

Investment banking, private placement, merger, acquisition and divestiture services offered through SOLIC Capital, LLC. Member FINRA/SIPC. SOLIC Capital Management, LLC is a Registered Investment Adviser in the State of Illinois. SOLIC is not a certified public accounting firm and does not provide audit, attest, or public accounting services.

