

### **INDUSTRIAL GROWTH**

Quarterly Update First Quarter 2018





## Table Of Contents

Market Overview

page **6** 

Notable Industry Developments

page 10

Selected M&A Transactions By Sector

page 12

Valuation Metrics By Sector

page 16

Notes

page **22** 



# Q1 2018 Highlights

#### May 2018

To The Friends and Clients of SOLIC Capital Advisors ("SCA"):

We are pleased to share with you SCA's *SOLIConnect* Industrial Growth report, which contains news, statistics and key trends for industrial sectors that we actively cover for corporate clients, institutional capital sources, legal and accounting professionals, and other interested groups. These sectors are: (i) Analytical Instrumentation and Testing Equipment, (ii) Electronics and Components, (iii) Precision Machine Products, Tooling and Stampings, (iv) Metals, (v) Resource Recovery and Waste Management, (vi) Chemicals, and (vii) Plastics and Packaging companies.

During the first quarter, returns for the industrials sector in the equity capital markets contracted, with all but one industry posting slight declines. This comes after robust economic expansion with three consecutive quarters of near 3% GDP growth and consumer confidence at a 17-year peak. The Electronics & Components subsector was the only industry with a positive quarterly return of +1.6%, compared with the NASDAQ index edging a slight quarterly return of +0.8%. Recent trade tariff discussions have added uncertainty and downward pricing pressure in the equity markets. M&A activity for the quarter expanded compared to Q4 2017 with 224 transactions announced versus 189 deals last quarter; deal value lagged at \$14.0 billion compared to \$15.9 billion last quarter. Notable transactions this quarter included WestRock Company's acquisition of KapStone Paper and Packaging Corporation for \$5.1 billion in the Paper Products sector and LyondellBasell Industries' acquisition of A. Schulman, Inc. in the Chemicals sector for \$2.1 billion.

Despite the meager equity returns in the industrial sector for the past quarter, the U.S. economy looks poised for further growth as domestic tax cuts continue to filter through corporate earnings providing fiscal stimulus and driving further capital spending. The equity market performance for the first quarter was a healthy and corrective development given its consistent strength over the prior 18 months. With a heated economy comes rising costs of labor and commodities, which is leading many market analysts to suggest a decline in corporate profits. However, in Q1 2018 with nearly half of the S&P 500 reporting first-quarter results, these large cap companies have demonstrated a 25% year-over-year increase in earnings growth. Thus, the market is ripe for strong corporate reinvestment to further boost productivity gains, particularly in light of large cash hoards from repatriated funds and the tax reform's favorable allowance of depreciation expense deductions. Recent anecdotal evidence of these trends in corporate investment include: (i) an increase in U.S. industrial production of 0.5% in March, (ii) industrial capacity utilization rising 0.3 percentage points to 78%, a rate that is just 1.8 percentage points below its long-run average, (iii) U.S. durable goods new orders rose again in March to its highest level in over a decade, and (iv) nearly 90% of Global Purchasing Managers Indices are in expansion territory. Based upon these developments, real nonresidential fixed investment sectors, such as industrials equipment, machinery, and infrastructure-related nonresidential structures, should perform well in this cycle.

We welcome your comments and hope you find our *SOLIConnect* report informative.

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## Recent Representative Engagements \*

\$690,600,000

Sale of Assets

on behalf of

MedCath

MedCath Corporation

(Nasdaq: MDTH)

Sell Side Advisor

\$4,500,000,000

SENTINEL

Financial Advisor to

Bankruptcy Trustee

Chapter 11 Reorganization

\$87,000,000 Debt Restructuring

for the Illinois Tollway

Oasis Project

WILTON

**PARTNERS** 

Financial Advisor

Alexin, LLC

ement of Series A Senio

has consummated an Institutional Private

Preferred Units \$13,100,000

with Term Loan and evolving Credit Facilities \$30,000,000

Capital Restructuring

THE FOUNTAINS

ountains Senior Living

Holdings, LLC

Exclusive Financial Advisor

\$5,000,000,000

Pre-Filing Secured

Indebtedness

TB&W

Financial Advisor and

Chief Restructuring Officer

Senior & Mezzanine

Debt Restructuring

related to 19 Master

Planned Communities

DE Shaw & Co

Financial Advisor

PTC

has merged with

HMT, Inc.

a company sponsored by

Berkshire Partners LLC Financial Advisor to







**ENERGY** 

**INDUSTRIAL** 

**OUTSOURCING** 

**SERVICES** 

Chapter 11 Bankruptcy

has made a

strategic investment in

Project | Time&Cost

Project Time & Cost Inc.

Financial Advisor to



\$100,000,000 of subordinated debt

Financial Advisor

5





<sup>\*</sup> Includes transactions led by the team of SOLIC professionals at predecessor firms

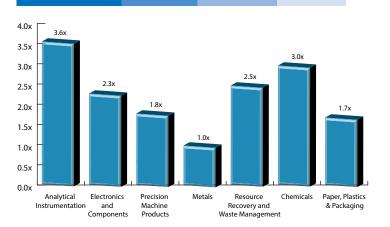
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Page 4 Page 5

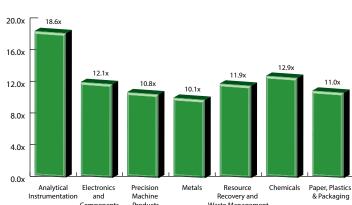


# Market Overview

### Enterprise Value To Revenue



## Enterprise Value To EBITDA

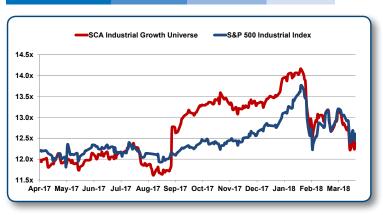


Despite an expansion in deal volume, revenue and EBITDA valuation multiples contracted between Q4 2017 and Q1 2018.

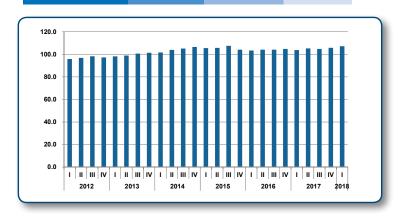
#### SCA Industrial Growth Universe vs. S&P 500 Total Enterprise Value / Revenue



#### SCA Industrial Growth Universe vs. S&P 500 Total Enterprise Value / EBITDA



#### Federal Reserve Industrial Production



*Institute for Supply Management* Purchasing Managers' Index



Page 6 Page 7

<sup>\*</sup> Please see pages 16-21 for SCA Industrial Growth Universe and additional information in the "Notes" section at the end of this report.

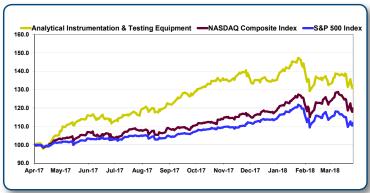


# Sector Stock Performance (one year)

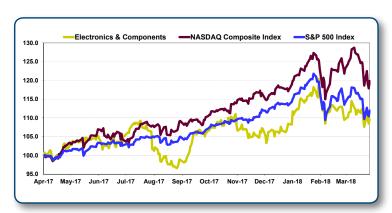
#### SCA Industrial Growth Index



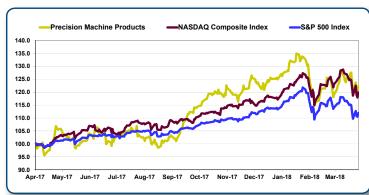
SCA Analytical Instrumentation & Testing Equipment Sector



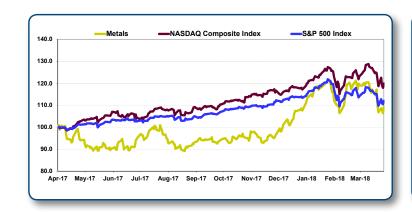
## SCA Electronics and Components Sector



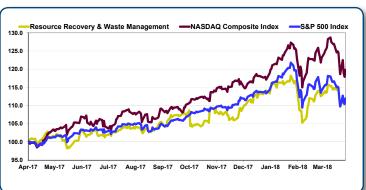
SCA Precision Machine Products Sector



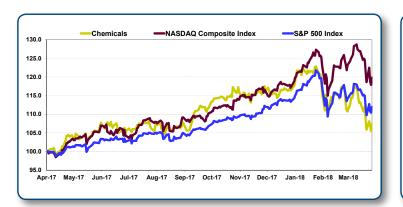
#### SCA Metals Sector



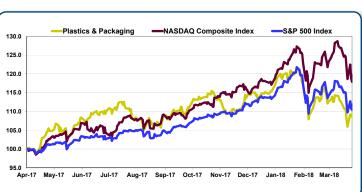
## SCA Resource Recovery & Waste Management Sector



#### SCA Chemicals Sector



### SCA Plastics & Packaging Sector



Page 8 Page 9

<sup>\*</sup> Please see pages 16-21 for SCA Industrial Growth Universe and additional information in the "Notes" section at the end of this report.





## Motable Industry Developments

#### Crude Oil Prices Gain on Inventory Declines and OPEC Cuts

WTI crude oil prices increased by 7.6% to \$64.94 per barrel during the first quarter. Crude oil inventory levels dropped significantly in the first quarter with 2018 domestic production forecasted to reach 10.7 million barrels per day, the highest level since 1970. First guarter production by OPEC nations reached its lowest levels since the agreed upon supply reductions were instituted, decreasing by an average of 425,000 barrels per day this quarter compared to average 2017 production levels. Further production cuts will be discussed at the next meeting in June. The Baker Hughes rig count reported an increase of 55 oil rigs and 12 gas rigs in the U.S. during the first quarter, implying an expansion in production as domestic inventory levels drop and OPEC sustains production cuts.

#### **GDP Growth Decelerates**

The Bureau of Labor Statistics reported Q1 GDP growth of +2.3% compared to an expected 2.0% and a revised GDP growth of +2.9% last quarter. Q1 growth was affected by a weaker consumer spending growth and tightening labor markets. Q1 GDP is traditionally sluggish compared to other quarters due to a decrease in temporary seasonal jobs and the effects of winter months. Business investment spending slowed to 4.7% compared to double digit growth last quarter. Q2 GDP growth is highly anticipated as consumer spending and housing starts feel the impact of the Trump Administration's \$1.5 trillion tax cut, as well as expected increases in government spending from the recently signed government budget.

### **First Quarter 2018**

#### **Manufacturing Activity Eases**

Manufacturing growth activity cooled in March after solid gains in the past two quarters. Sluggish New Orders and Employment figures slowed manufacturing expansion for the month. According to the Institute for Supply Management, the March Purchasing Managers' Index ("PMI") registered 59.3%, a decrease of -1.5 percentage points from February's PMI reading of 60.8%. The current PMI is still trending above its trailing 12-month average of 58.2%. A PMI greater than 50.0% represents expansion in the manufacturing sector, under 50.0% signals contraction in the sector. The New Orders Index registered 61.9%, a decrease of -2.3 percentage points from February's reading of 64.2%. The Production Index registered 61.0%, a decrease of -1.0 percentage point from February's reading of 62.0%. The Employment Index registered 57.3%, a decrease of -2.4 percentage points from February's reading of 59.7%. The Prices Index registered 78.1%, a moderate increase of +3.9 percentage points from February's reading of 74.2%, illustrating higher raw material prices, a potential side effect from recent trade tariff policies with China. 17 of the 18 manufacturing industries reported overall growth with all of the industries reporting an increase in raw material prices in March compared to last month.

#### U.S. Chemical Production Starts 2018 with **Soft Gains**

The U.S. Chemical Production Regional Index (U.S. CPRI) edged out a slight gain in March of +20 basis points following consecutive contractions in January and February, according to the American Chemistry Council. The U.S. CPRI tracks U.S. chemical production measured on a three-month moving average basis. The Northeast geographic region experienced the largest gain for the month of +60 basis points compared to March 2017. U.S. national chemical production increased +330 basis points compared to March 2017, with all seven U.S. regions experiencing notable year-over-year growth with all but one region in excess of +350 basis points.

#### SCA Industrial Growth Index Cools in First Quarter 2018

SCA Industrial Growth Sector quarterly returns contracted this quarter posting an average decrease of -5.6% after positive gains over the past four quarters in 2017. Only the Electronics & Components sector posted gains in the first quarter of +1.6% after a flat performance in 2017. This quarter's decline decelerated the SCA Industrial Growth Sector annual growth to +9.7% with all subsectors reporting positive gains during the last twelve months, notably the Analytical Instrumentation & Testing Equipment and Precision Machine Products sectors reported significant gains of +32.2% and +22.2%, respectively. The average annual performance recorded over the last twelve months by the broader market indices, NASDAQ and S&P 500, were +19.8% and +12.0%, respectively.

#### **U.S. Steel Output Expands**

Global steel production increased by +4.1% during the first three months of 2018 compared to 2017, according the World Steel Association. World production totaled 426.6 million tonnes (Mt) in Q1 compared to 409.8 Mt during the same period in 2017. U.S. production increased by +5.3% to 7.3 Mt in March, compared to 6.9 Mt in March last year, due to a vibrant economy and increases in business investments. Recently announced U.S. steel and aluminum import tariffs have had a profound effect on the global steel industry as the U.S. attempts to battle Chinese excess steel production and depressed domestic prices.

### Upcoming Industry Conferences

#### **Analytical Instrumentation and Testing Equipment** Clinical Lax Expo Microscopy & Microanalysis 2018

July 29 - August 2, 2018 August 5-9, 2018 Chicago, IL Raltimore, MD

#### **Electronics and Components**

Coil Winding, Insulation, and IEEE Electronic Electrical **Exhibition Components** Manufacturing and Technology May 15-18, 2018 Conference Las Vegas, NV May 29 - June 1, 2018 San Diego, CA

#### Precision Machine Products, Toolings, and Stampings

Precision Machined Products Association Annual Meeting October 4-8, 2018 Orlando, FL

**FABTECH** November 6-8, 2018 Atlanta, GA

11th Harbor Aluminum **Dutlook Summit** June 5-7, 2018 Chicago, IL

MFTAI C. NN October 9-12, 2018 Charlotte, NC

#### Resource Recovery and Waste Management

California Resource Recovery Association Annual Conference July 26-29, 2018 Dakland, CA

Resource Recyclina Conference October 22-24, 2018 St. Louis, MO

#### Chemicals

7Π18 American Chemistry Council's Annual Meeting June 4-6, 2018 Colorado Springs, CO

Specialty & Argo Chemicals America September 5-7, 2018 Charleston, SC

#### **Plastics and Packaging**

PACK EXPO International October 14-17, 2018 Chicago, IL

Global Plastics Summit October 30 - November 1, 2018 Chicago, IL

Page 10 Page 11



# Selected M&A Transactions

Date	Target	Buyer	Enterprise Value (\$ mm)	Enterprise Value / Revenue	Enterprise Value / EBITDA
03/29/18	ACERO Junction, Inc.	JSW Steel Limited	\$180.4	n/a	n/a
Description:		stock purchase agreement to acqu ternational Limited for \$80.9 million		nction, a provid	er of steel
03/23/18	EP Minerals, LLC	U.S. Silica Holdings, Inc.	\$750.0	3.8x	n/a
Description:	U.S. Silica Holdings, Inc. entered minerals, from Golden Gate Capit	into a definitive agreement to acqual tal for \$750 million.	iire EP Mineral	s, a producer o	f industrial
03/21/18	Corpus Christi Project	Far Eastern Investment (Holding) Limited; ALPEK, S.A.B. de C.V.; Indorama Ventures	\$1,125.0	n/a	n/a
Description:		a Ventures, and Far Eastern Investristi Project, a polyethylene terephtl		•	
03/19/18	Klondex Mines Ltd.	Hecla Mining Company	\$460.6	1.9x	10.3x
Description:	. , ,	acquire Klondex Mines, a produce and other shareholders for approx	•	•	Cl
03/08/18	Treofan America, Inc. and Trespaphan Mexico Holdings GmbH	Innovia Group Limited	\$197.2	1.2x	6.4x
Description:		inding agreement to acquire Treofa acturer of polypropylene films for pa oximately \$163 million.			
02/15/18	A. Schulman, Inc.	LyondellBasell Industries N.V.	\$2,124.6	0.8x	10.8x
Description:	LyondellBasell Industries entered plastic compounds and resins, for	into agreement and plan of merge \$1.3 billion.	r to acquire A.	Schulman, a m	anufacturer of



Date	Target	Buyer	Enterprise Value (\$ mm)	Enterprise Value / Revenue	Enterprise Value / EBITDA
02/07/18	Shirley-Pennsboro System	CONE Midstream DevCo I LP	\$278.9	n/a	n/a
Description:		into a purchase agreement to acque one Midstream Devco for approxir		-	ennsboro
02/01/18	Carlisle FoodService Products, Incorporated	The Jordan Company, L.P.	\$750.0	2.3x	n/a
Description:		o a share purchase agreement to a service and healthcare industries,	•		
01/29/18	KapStone Paper and Packaging Corporation	WestRock Company	\$5,039.2	1.5x	12.5x
Description:	. , ,	initive agreement to acquire KapSt specialty paper products, for \$3.4 b	•	l Packaging Co	rporation, a
01/25/18	Key Technology, Inc.	Duravant LLC	\$172.1	1.2x	17.4x
Description:		agreement to acquire Key Technol on and process systems, from Pitolion.	• • •		
01/24/18	Nelson Fastener Systems	Stanley Black & Decker, Inc.	\$440.0	2.2x	n/a
Description:		n an agreement to acquire Nelson omponents, from Doncasters Grou	•		
01/24/18	Atrenne Integrated Solutions, Inc.	Celestica Inc.	\$139.0	n/a	n/a
Description:		agreement to acquire Atrenne Inte utions for rugged environments, fro	•		

Page 12



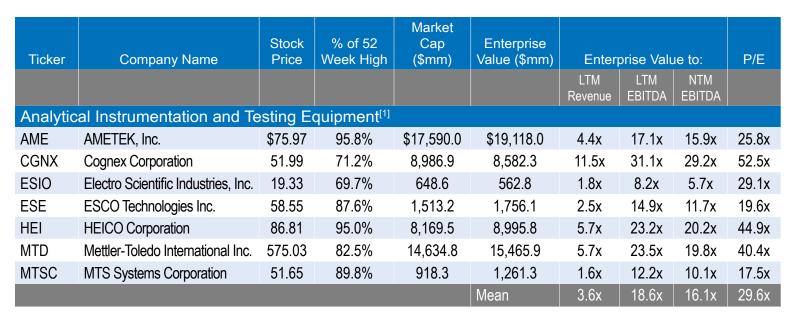
Date	Target	Buyer	Enterprise Value (\$ mm)	Enterprise Value / Revenue	Enterprise Value / EBITDA
01/18/18	Foam Fabricators, Inc	Compass Diversified Holdings LLC	\$247.5	2.0x	8.3x
Description:		tered into an agreement to acquire e foam products, from Warren F. F			
01/08/18	L.D. Kichler Co., Inc.	Masco Corporation	\$550.0	1.2x	n/a
Description:	Masco Corporation signed a defir lightings and home accessories.	nitive agreement to acquire L.D. Kid	chler Co., a pro	ovider of indoor/	outdoor
01/03/18	Ethertronics Inc.	AVX Corporation	\$150.0	1.7x	n/a
Description:	AVX Corporation entered into defi for wireless device OEMs, for \$15	initive agreement to acquire Ethertonion in the control of the con	ronics, a manu	facturer of ante	nna solutions
01/02/18	TAMCO Steel, Inc. and Gerdau Reinforcing Steel West and Rebar Steel Mill and Fabrication Business	CMC Steel Fabricators, Inc.; CMC Steel US, LLC	\$600.0	n/a	n/a
Description:		abricators entered into a stock and rcing Steel West, collectively operal for approximately \$600 million.	•	•	•

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Page 14 Page 15



# Waluation Metrics by Sector



Electro	nics and Components								
BELF.B	Bel Fuse Inc.	18.90	56.5%	223.4	276.7	0.6x	6.8x	5.8x	NM
ETN	Eaton Corporation plc	79.91	88.9%	35,008.8	41,717.8	2.0x	12.2x	10.9x	12.0x
LFUS	Littelfuse, Inc.	208.18	92.0%	5,182.6	5,248.7	4.3x	17.2x	14.3x	40.0x
					Mean	2.3x	12.1x	10.3x	26.0x

Precision	on Machine Products, Too	ling and	Stampings	s					
CW	Curtiss-Wright Corporation	135.07	96.4%	5,976.1	6,315.1	2.8x	14.4x	13.4x	28.1x
HDNG	Hardinge Inc.	18.32	94.1%	237.5	192.6	0.6x	8.5x	NM	40.7x
HURC	Hurco Companies, Inc.	45.90	91.2%	307.2	228.6	0.9x	7.6x	NM	18.0x
KMT	Kennametal Inc.	40.16	76.5%	3,276.0	3,850.7	1.7x	10.4x	9.0x	22.8x
ROLL	RBC Bearings Incorporated	124.20	88.7%	2,932.5	3,086.7	4.7x	19.3x	17.4x	36.7x
SHLO	Shiloh Industries, Inc.	8.70	58.1%	203.1	377.0	0.4x	5.2x	4.7x	29.6x
TKR	The Timken Company	45.60	81.9%	3,556.0	4,412.5	1.5x	10.3x	7.9x	17.7x
					Mean	1.8x	10.8x	10.5x	27.7x



Ticker	Company Name	Stock Price	% of 52 Week High	Market Cap (\$mm)	Enterprise Value (\$mm)	Enterprise Value to:			P/E
ricker	company riame	1 1100	, rook riigii	(ψ)	value (printi)	LTM Revenue	LTM EBITDA	NTM EBITDA	.,_
Metals F	Processors <sup>[2]</sup>					110701100	2511571	2311371	
ATI	Allegheny Technologies Incorporated	23.68	78.3%	2,974.4	4,478.6	1.3x	12.6x	9.4x	NM
CMC	Commercial Metals Company	20.46	76.6%	2,393.9	3,017.7	0.6x	11.5x	6.1x	55.1x
RS	Reliance Steel & Aluminum Co.	85.74	89.3%	6,244.4	8,024.2	0.8x	9.1x	8.1x	10.3x
TSX:RUS	Russel Metals Inc.	21.75	85.9%	1,345.8	1,639.1	0.6x	8.9x	8.2x	14.0x
SCHN	Schnitzer Steel Industries, Inc.	32.35	83.3%	853.1	1,033.2	0.6x	8.1x	5.6x	14.2x
ASX: SGM	Sims Metal Management Limited	11.07	80.0%	2,241.2	1,930.7	0.4x	7.8x	6.2x	13.6x
WOR	Worthington Industries, Inc.	42.92	80.6%	2,643.6	3,401.2	1.0x	8.6x	9.6x	12.5x
					Mean	0.8x	9.5x	7.6x	12.9x
Tube ar	nd Pipe Producers <sup>[3]</sup>								
AKS	AK Steel Holding Corporation	4.53	58.8%	1,428.2	3,845.5	0.6x	7.2x	6.5x	229.6x
NWPX	Northwest Pipe Company	17.30	81.0%	168.2	125.6	0.9x	NM	11.3x	NM
SSAB A	SSAB AB	5.62	92.4%	5,045.6	6,704.1	0.8x	8.0x	6.5x	21.1x
STLD	Steel Dynamics, Inc.	44.22	87.2%	10,439.1	11,747.1	1.2x	8.6x	6.6x	13.2x
SYNL	Synalloy Corporation	14.60	94.2%	127.9	153.2	0.8x	14.0x	NM	97.3x
BIT:TEN	Tenaris S.A.	17.15	83.8%	20,251.5	19,782.5	3.7x	19.4x	13.8x	43.6x

73.9%

6,199.9

7,350.9

0.6x

1.2x

7.2x

4.2x

10.7x 8.2x

16.1x

23.5x

United States Steel Corporation 35.19

Page 16 Page 17

<sup>[1]</sup> CGNX is excluded from the mean calculations of LTM Revenue and P/E multiples.

<sup>[2]</sup> CMC is excluded from the mean calculation of P/E multiple

<sup>[3]</sup> AKS and SYNL are excluded from the mean calculation of P/E multiple.



Ticker	Company Name	Stock Price	% of 52 Week High	Market Cap (\$mm)	Enterprise Value (\$mm)	Enter	prise Valı	ue to:	P/E
						LTM Revenue	LTM EBITDA	NTM EBITDA	
Resour	ce Recovery and Waste N	/lanage	ment						
CWST	Casella Waste Systems, Inc.	23.38	85.4%	988.6	1,469.2	2.5x	12.8x	10.7x	NM
CECE	CECO Environmental Corp.	4.45	37.0%	154.6	256.7	0.7x	9.0x	8.4x	NM
CLH	Clean Harbors, Inc.	48.81	79.2%	2,758.1	4,030.1	1.4x	9.6x	8.7x	27.7x
HCCI	Heritage-Crystal Clean, Inc	23.55	93.5%	558.3	545.9	1.5x	13.1x	10.6x	19.1x
RSG	Republic Services, Inc.	66.23	95.4%	21,832.2	29,938.6	3.0x	10.9x	10.3x	17.6x
ECOL	US Ecology, Inc.	53.30	89.3%	1,163.3	1,413.9	2.8x	12.9x	11.3x	23.7x
WCN	Waste Connections, Inc.	71.74	96.2%	18,915.4	22,413.6	4.8x	15.5x	14.3x	32.9x
WM	Waste Management, Inc.	84.12	93.7%	36,371.7	45,863.7	3.2x	11.7x	10.9x	19.1x
					Mean	2.5x	11.9x	10.7x	23.4x
Diversif	ied Chemicals <sup>[4]</sup>								
ASH	Ashland Global Holdings Inc.	69.79	54.4%	4,342.9	6,680.9	2.0x	11.8x	9.6x	NM
CBT	Cabot Corporation	55.72	81.2%	3,443.9	4,328.9	1.5x	8.5x	7.7x	56.4x
NYSE: DWDP	DowDuPont Inc.	63.71	82.7%	148,186.0	169,571.0	2.7x	14.2x	9.2x	67.1x
EMN	Eastman Chemical Company	105.58	93.9%	15,072.5	21,497.5	2.3x	9.5x	9.3x	11.1x
FMC	FMC Corporation	76.57	77.6%	10,297.4	13,247.8	4.6x	21.3x	10.8x	NM
OLN	Olin Corporation	30.39	78.2%	5,081.0	8,495.8	1.4x	8.5x	6.7x	9.3x
					Mean	2.4x	12.3x	8.9x	10.2x

[4] CBT and DWDP are excluded from the mean calculation of P/E multiple.

Ticker	Company Name	Stock Price	% of 52 Week High	Market Cap (\$mm)	Enterprise Value (\$mm)	Enterprise Value to:		P/E	
						LTM Revenue	LTM EBITDA	NTM EBITDA	
Special	ty Chemicals <sup>[5]</sup>								
ALB	Albemarle Corporation	92.74	64.0%	10,269.0	11,112.2	3.6x	11.6x	11.2x	189.3x
ECL	Ecolab Inc.	137.07	97.6%	39,523.9	46,705.4	3.4x	15.8x	14.8x	26.7x
FOE	Ferro Corporation	23.22	91.1%	1,959.6	2,659.7	1.9x	12.4x	9.8x	34.7x
FUL	H.B. Fuller Company	49.73	84.7%	2,512.7	4,772.8	1.9x	17.8x	10.2x	28.2x
IFF	International Flavors & Fragrances Inc.	136.91	87.0%	10,803.9	12,080.1	3.6x	16.0x	15.3x	36.8x
MTX	Minerals Technologies Inc.	66.95	83.2%	2,372.3	3,154.7	1.9x	8.9x	8.5x	12.2x
POL	PolyOne Corporation	42.52	89.6%	3,439.4	4,505.7	1.4x	11.8x	10.5x	20.2x
KWR	Quaker Chemical Corporation	148.13	89.3%	1,971.2	1,950.0	2.4x	16.8x	9.0x	97.5x
SCL	Stepan Company	83.18	89.5%	1,872.7	1,865.4	1.0x	8.2x	7.6x	21.2x
					Mean	2.3x	13.3x	10.7x	25.7x
Industri	al Gases								
APD	Air Products and Chemicals, Inc.	159.03	90.8%	34,817.9	35,356.1	4.1x	13.0x	11.1x	33.8x
PX	Praxair, Inc.	144.30	86.4%	41,433.8	50,320.8	4.4x	13.5x	12.7x	33.4x
					Mean	4.3x	13.2x	11.9x	33.6x

<sup>[5]</sup> ALB and KWR are excluded from the mean calculation of P/E multiple.

Page 18 Page 19



Ticker	Company Name	Stock Price	% of 52 Week High	Market Cap (\$mm)	Enterprise Value (\$mm)	Enter	Enterprise Value to:		P/E
						LTM Revenue	LTM EBITDA	NTM EBITDA	
Paper a	nd Corrugated Packaging	3							
GPK	Graphic Packaging Holding Company	15.35	91.7%	4,754.1	6,961.2	1.6x	10.1x	6.9x	16.0x
GEF	Greif, Inc.	52.25	79.6%	2,636.3	3,700.6	1.0x	8.1x	7.6x	14.7x
IP	International Paper Company	53.43	79.8%	22,063.4	32,221.4	1.5x	9.3x	7.4x	10.6x
PKG	Packaging Corporation of America	112.70	85.9%	10,549.9	12,983.7	2.0x	9.7x	8.9x	15.9x
SON	Sonoco Products Company	48.50	87.0%	4,828.8	6,044.2	1.2x	9.4x	8.3x	27.9x
WRK	WestRock Company	64.17	89.7%	16,181.6	22,530.2	1.5x	9.2x	7.3x	9.3x
					Mean	1.5x	9.3x	7.7x	15.7x

Plastics	s/Films <sup>[6]</sup>								
SHLM	A. Schulman, Inc.	43.00	98.0%	1,268.5	2,297.9	0.9x	12.0x	9.5x	33.9x
ATR	AptarGroup, Inc.	89.83	97.3%	5,600.3	6,145.3	2.5x	12.9x	11.6x	26.3x
NYSE: BERY	Berry Global Group, Inc.	54.81	88.8%	7,187.1	12,524.1	1.7x	9.6x	8.4x	16.3x
ITP	Intertape Polymer Group Inc.	16.05	81.5%	943.7	1,212.9	1.4x	10.6x	8.6x	15.3x
MYE	Myers Industries, Inc.	21.15	93.4%	645.3	793.8	1.5x	13.7x	11.5x	60.4x
LSE: RPC	RPC Group Plc	10.85	74.9%	4,401.9	5,944.7	1.2x	9.0x	6.9x	15.6x
TG	Tredegar Corporation	17.95	86.9%	590.7	706.2	0.7x	7.6x	NM	15.5x
					Mean	1.4x	10.8x	9.4x	20.5x

[6] MYE is excluded from the mean calculation of P/E multiple.

Ticker	Company Name	Stock Price	% of 52 Week High	Market Cap (\$mm)	Enterprise Value (\$mm)	Enterprise Value to:			P/E
						LTM Revenue	LTM EBITDA	NTM EBITDA	
Flexible	Packaging <sup>[7]</sup>								
BMS	Bemis Company, Inc.	43.52	86.2%	3,959.3	5,452.2	1.3x	9.9x	9.6x	42.7x
CCL.B	CCL Industries Inc.	50.40	91.2%	8,833.3	10,247.3	2.8x	14.1x	12.3x	24.4x
LABL	Multi-Color Corporation	66.05	73.6%	1,350.2	2,880.8	2.6x	15.9x	9.8x	17.6x
SEE	Sealed Air Corporation	42.79	85.7%	7,162.0	9,826.0	2.2x	13.5x	10.9x	138.7x
WPK	Winpak Ltd.	37.55	78.9%	2,440.5	2,181.1	2.5x	11.2x	11.0x	21.0x
					Mean	2.3x	12.9x	10.7x	26.4x
OVERA	ALL INDUSTRIAL GROW	TH SEC	TOR		Mean	2.2x	12.1x	10.2x	22.9x

[7] SEE is excluded from the mean calculation of P/E multiple.

Page 20





#### **Notes**

- Sources: Capital IQ, Bloomberg, Federal Reserve, Institute for Supply Management, company 10-K, 10-Q and 8-K SEC filings, annual reports, press releases, and others as indicated.
- Any public companies chosen for the "SCA Industrial Growth Universe" are companies commonly used for industry information to show performance within a sector. They do not include all public companies that could be categorized within the sector and were not created as benchmarks; they do not imply benchmarking and do not constitute recommendations for a particular security and/or sector. The charts and graphs used in this report have been compiled by SOLIC Capital Advisors solely for purposes of illustration.

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Page 22 Page 23

