# OLICONNECT

# Industrial Growth

#### QUARTERLY INDUSTRY UPDATE | SECOND QUARTER 2014



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#### **About SOLIC**

SOLIC Capital Advisors, LLC ("SCA") is a leading specialty investment bank providing merger acquisition, restructuring, capital placement and valuation advisory services to companies, lenders, institutional investors, the legal community and other creditor constituencies. SCA is part of the SOLIC platform that includes: financial advisory, principal investing, and asset management services.

August 2014

To The Friends and Clients of SOLIC Capital Advisors ("SCA"):

We are pleased to share with you SCA's SOLIConnect Industrial Growth report, which contains news, statistics and key trends for industrial sectors that we actively cover for corporate clients, institutional capital sources, legal and accounting professionals, and other interested groups. These sectors are: (i) Analytical Instrumentation and Testing Equipment, (ii) Electronics and Components, (iii) Precision Machine Products, Tooling and Stampings, (iv) Metals, (v) Resource Recovery and Waste Management, (vi) Chemicals, and (vii) Plastics and Packaging companies.

This quarter, we provide our insights on the industrial growth market, which is experiencing strong momentum as industrial production, construction and the auto sectors all are expanding. Industrial production increased 0.4% in July, which equaled the pace in June, and capacity utilization reached its highest rate in over four years led primarily by a strong 1.7% increase in production of durable goods. According to manufacturing surveys from the Federal Reserve and industrial publications, manufacturing recoveries appears to be robust in broad sectors like auto manufacturing. The equity capital markets reported mixed results for the quarter, as only one sector of our Industrial Growth Universe - Resource Recovery & Waste Management – generated a strong return (+14.1% for the quarter) relative to the S&P 500 (+4.7%), while three sectors were generally in line with the broader market – Metals (+5.5%), Chemicals (+5.3%) and Analytical Instrumentation & Testing Equipment (+5.2%). The remaining four sectors of our universe all generated returns below the S&P 500. M&A activity for the quarter slid to 185 transactions from 221 in Q1 2014, while transaction value grew 67% to \$6.2 billion from \$3.7 billion last quarter. Key industrial transactions for the quarter included several private equity groups: York Capital Management's sale of PetroLogistics to Flint Hills Resources for \$2.1 billion in the petrochemical sector; American Securities' \$825.0 million purchase of Grede Holdings, a producer of cast metal products, from Wayzata Investment Partners; and Genstar Capital's buyout of Pretium Packaging, a plastics packaging company, for \$497 million from sellers Castle Harlan and Nicolet Capital Partners. The industrials market is poised for continued growth occurring in energy infrastructure, housing and construction materials, as well as transportation equipment. The relatively low interest rate environment coupled with improving consumer optimism suggest that during the remainder of 2014 the housing market is likely to improve, the consumption of transportation goods and energy is expected to be sustained, and M&A activity will be further lifted as investors and corporate purchasers seek to deploy pent up capital.

We welcome your comments and hope you find our SOLIConnect report informative.

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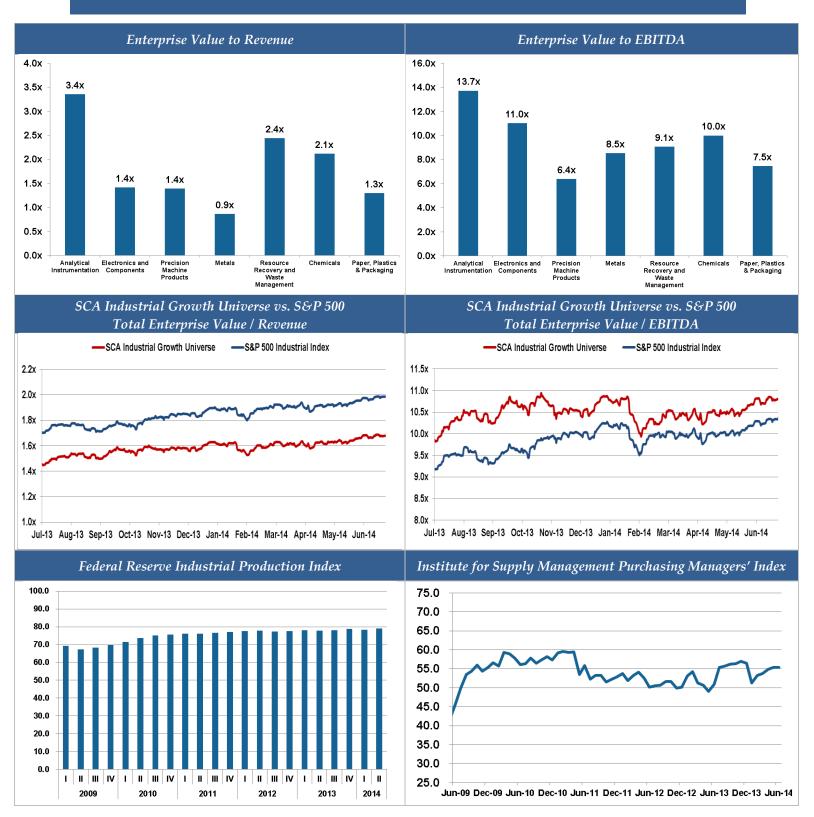
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# Industrial Growth

QUARTERLY INDUSTRY UPDATE | SECOND QUARTER 2014

### Industrial Growth: Market Overview\*

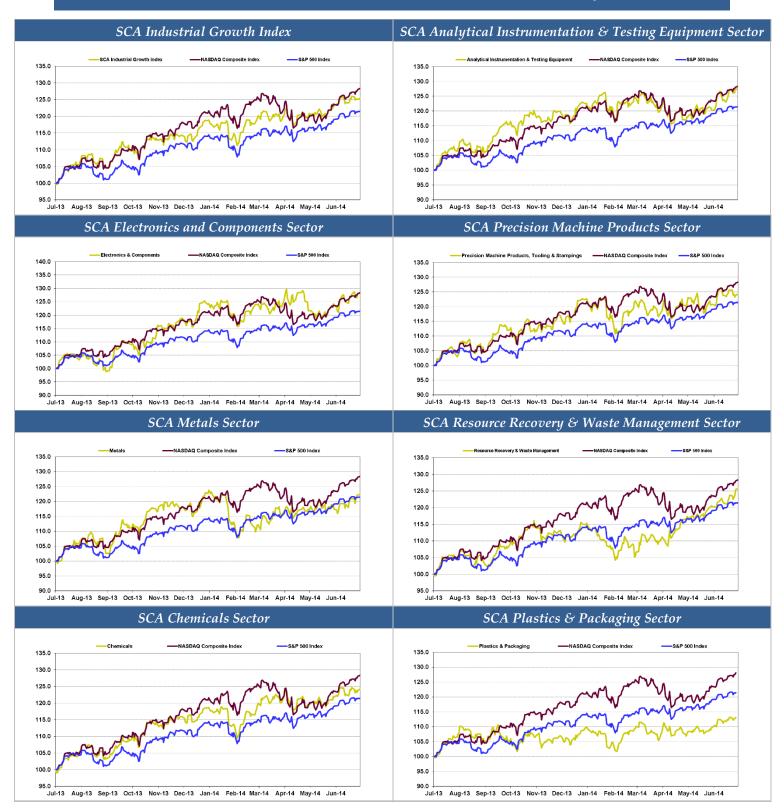


<sup>\*</sup> Please see pages 9-10 for SCA Industrial Growth Universe and additional information in the "Notes" section at the end of this report.



QUARTERLY INDUSTRY UPDATE | SECOND QUARTER 2014

### Industrial Growth: Sector Stock Performance\* (one year)



<sup>\*</sup> Please see pages 9-10 for SCA Industrial Growth Universe and additional information in the "Notes" section at the end of this report.



# **Industrial Growth: Notable Industry Developments**

	Industry Developments
6/30/14	The U.S. economy strengthened in the second quarter of 2014 as GDP grew at a 4.0% annualized rate, led by substantial gains in the consumer spending and business investment. GDP growth was in sharp contrast to last quarter's 2.1% decline and exceeded most analysts' expectations. The increase was on par with the average growth rate for the second half of last year, which represented the strongest six month GDP growth in a decade. Purchases of durable goods reached a five year high as consumers flocked to autos and appliances. Pricing pressure, net of food and energy costs, also ticked up for the quarter at 2.0% compared to 1.2% last quarter, representing the largest gain in inflation since the first quarter of 2012. The Federal Reserve reiterated it would keep interest rates low a "considerable time" after it completes its tapering of asset purchases.
6/30/14	U.S. Steel share prices soared amid second quarter greater-than-expected profits and the realization of effective cost cutting measures. Shares of the nation's largest steelmaker climbed 19% to \$33.03, reflecting its sharpest gain since December 2008. New cost-saving initiatives are expected to save \$435 million in 2014, up from an initial estimate of \$290 million earlier this year. These cost-saving initiatives are to help quell the changing dynamics of the steel industry that has been the victim of global oversupply of the metal and competitive pricing from surging imports. U.S. Steel appears well positioned for the remainder of 2014 as global demand for flat-rolled steel is already well above 2013 levels.
6/30/14	According to the Institute for Supply Management, the June PMI registered 55.3%, a decrease of 0.1 percentage point from May's reading of 55.4%, reflecting only a slight downturn in a reasonably active manufacturing sector. The New Orders Index registered 58.9%, an increase of 2 percentage points from May's reading of 56.9%. The Production Index reached 60.0%, a decrease of 1 percentage point compared to May's reading of 61.0%. Employment grew for the twelfth consecutive month, to 52.8%, reflecting improvements relative to stagnant growth in May.
6/30/14	Quarterly returns for the SOLIConnect Industrial Growth Sector increased in the second quarter posting an average increase of +4.7% compared to an average of +0.4% experienced in the first quarter of 2014, with the Resource Recovery & Waste Management sector leading the way in the second quarter by posting a +14.1% increase. Trailing twelve month (TTM) returns for the sector averaged +25.0%, and were led by the Electronics and Components sector, which posted a +30.4% return. The average TTM performance recorded by the NASDAQ and S&P500 market indices were +29.8% and +22.2%, respectively, over the same period.
6/24/14	The American Chemistry Council ("ACC") stated in its data release that despite declining chemical equity prices resulting from economic unrest in Iraq, continued U.S. economic growth and positive trends in construction related chemicals led to solid overall gains in the ACC monthly Chemical Activity Barometer (CAB). June's reading reflected a gain of 0.5% over May on a three-month moving average basis, maintaining the growth momentum of 0.3% in the previous quarter. However, the ongoing crisis in Iraq precipitates the looming potential for a correction in energy prices for the remainder of 2014.
6/19/14	According to the U.S. Energy Information Administration (EIA), continued turmoil in Iraq helped push North Sea Brent crude oil prices to their highest level for 2014 at \$115 per barrel on June 19. Brent oil prices are projected to soften slightly going forward as average price per barrel could slide to \$110 for the remainder of 2014 and average approximately \$105 for 2015.
6/16/14	According to the Metal Service Center Institute's June report, year-over-year growth for both steel and aluminum picked up modestly in the United States. U.S. service center steel and aluminum shipments increased in June by 10.2% and 13.6%, respectively, from June 2013 reflecting robust industrial and construction-related demand in the metals sector. Moreover, steel and aluminum product inventories increased 1.4% and decreased 0.6%, respectively, from May.



### **Industrial Growth: Upcoming Industry Conferences**

Analytical Instrumentation and Testing Equipment

Laboratory Design Conference Denver X-Ray Conference

April 27–29, 2015 August 3–7, 2015 Atlanta, GA Westminster, CO

**Electronics and Components** 

IPC APEX EXPO IEEE Electronic Components and

February 24–26, 2015 Technology Conference

San Diego, CA May 26–29, 2015 San Diego, CA

Precision Machine Products, Toolings and Stampings

Precision Machined Products Association Association for Manufacturing Excellence

October 17–21, 2014 October 19–23, 2015 Bonita Springs, FL Cincinnati, Ohio

**Metals** 

NASCC Steel Conference MetalCon

September 19, 2014 October 1–3, 2014

Chicago, IL Denver, CO

Resource Recovery and Waste Management

Air & Waste Management Info Exchange Waste Expo
December 10–11, 2014 June 2–4, 2015

Triangle Park, NC Las Vegas, NV

**Chemicals** 

PittCon Conference & Expo American Chemical Society Meeting

March 8–12, 2015 March 22–26, 2015

New Orleans, LA Denver, CO

**Plastics and Packaging** 

IAPD Convention Plastics Recycling Conference

October 27–30, 2014 February 24–25, 2015

Chicago, IL Dallas, TX



#### Industrial Growth: Selected M&A Transactions

Transaction Date	Target	Buyer	Enterprise Value (\$ in millions)	Enterprise Value / Revenue	Enterprise Value / EBITDA
6/24/2014	WEK Industries, Inc.	Toledo Molding & Die, Inc.	\$19.5	0.5x	N/A

Toledo Molding & Die, Inc. acquired WEK Industries, Inc. from Myers Industries Inc. (NYSE:MYE) for \$19.5 million. WEK Industries, which specializes in design, engineering and production of custom components and products, had annual net sales of approximately \$36 million in 2013.

6/22/2014 Virdia Inc. Stora Enso Oyj (HLSE:STERV) \$62.0 N/A N/A

Stora Enso Oyj (HLSE:STERV) acquired Virdia Inc., a developer of extraction technologies for conversion of cellulosic biomass to highly refined fermentable sugars and high quality lignin, from Khosla Ventures and others for \$62 million. Stora Enso will pay \$33 million in cash and \$29 million following completion of specific technical and commercial milestones by 2017. Virdia's impact on Stora Enso's 2014 sales and earnings is expected to be limited.

6/5/2014 Crane Technical Materials, Neenah Paper, Inc. S85.0 1.7x N/A (NYSE:NP)

Neenah Paper, Inc. (NYSE:NP) signed a definitive agreement to acquire Crane Technical Materials, Inc., a manufacturer of performance-oriented wet laid nonwovens media for fast growing filtration end markets as well as for environmental, energy and industrial uses, from Crane & Co., Inc. for \$85 million on June 2, 2014.

6/3/2014 Graphic Packaging Mondi Limited \$105.0 N/A N/A International, Inc. (ISE:MND)

Mondi plc (LSE:MNDI) and Mondi Limited (JSE:MND) (Mondi Group) agreed to acquire the bags and kraft paper business of Graphic Packaging International, Inc., a manufacturer of folding cartons, unbleached paperboard, coated recycled board, microwave packaging and machinery, for approximately \$110 million. The consideration will paid on a debt- and cash-free basis.

Eco One Leasing, LLC and
6/2/2014 Scepter Manufacturing,
(NYSE:MYE)

Scopter Manufacturing, (NYSE:MYE)

Scopter Manufacturing, (NYSE:MYE)

S47.0 0.5x N/A

Myers Industries Inc. (NYSE:MYE) entered into a unit purchase agreement to acquire Eco One Leasing, LLC and Scepter Manufacturing, LLC from Eco One Holdings, Inc. for \$47 million on May 30, 2014. In a related transaction, Myers Industries agreed to acquire Scepter Corp, a producer of portable marine fuel containers, portable fuel and water containers and accessories, ammunition containers, storage totes and environmental bins, and certain real property of SHI Properties Inc. for \$118 million.

5/30/2014 Monitor Elevator Products, Innovation Industries, Inc. \$6.0 0.5x N/A

Innovation Industries, Inc. acquired Monitor Elevator Products, Inc., a leading manufacturer of elevator fixtures, from Halma plc (LSE:HLMA) for \$6 million in cash.

5/28/2014 PetroLogistics LP (NYSE:PDH) Flint Hills Resources LLC \$2,097.6 2.7x 8.9x

Flint Hills Resources LLC entered into a definitive agreement to acquire PetroLogistics LP (NYSE:PDH), which produces polymer grade and chemical grade propylene from propane, from Lindsay Goldberg, York Capital Management and other shareholders for approximately \$1.8 billion in cash on May 27, 2014.



### Industrial Growth: Selected M&A Transactions (cont.)

Transaction Date	Target	Buyer	Enterprise Value (\$ in millions)	Enterprise Value / Revenue	Enterprise Value / EBITDA
5/28/2014	Speculative Product Design, LLC	Samsonite LLC	\$85.0	0.8x	N/A

Samsonite LLC acquired Speculative Product Design, LLC, a developer of protective cases for consumer electronics products, for \$85 million in cash. The consideration is subject to adjustment for working capital purposes and for net debt. The consideration was financed by internal resources of the Samsonite International as well as its revolving credit facility. Upon the completion of the transaction, Speculative Product Design (Speck Products) became a wholly-owned subsidiary of Samsonite LLC.

5/21/2014 AMX, LLC Harman Pro Group \$365.0 N/A N/A

Harman Pro Group signed an agreement to acquire AMX, LLC, a manufacturer of hardware and software solutions for control and automation, system-wide switching, audio/video signal distribution, and digital signage and technology management applications, from The Duchossois Group, Inc. for approximately \$370 million.

5/16/2014 Emerson Network Power Bel Fuse Inc. \$92.0 N/A N/A (NasdaqGS:BELF.B)

Bel Fuse Inc. (NasdaqGS:BELF.B) entered into a definitive agreement to acquire Emerson Network Power Connectivity Solutions, Inc. and Emerson Network Power Connectivity Solutions Limited, which both manufacture connectivity products for business-critical continuity applications worldwide, from JTP Industries, Inc. and Emerson Holding Company Limited for \$92 million in cash.

5/13/2014 MEGTEC Systems, Inc.

Babcock & Wilcox Power
Generation Group, Inc.

\$155.0 N/A N/A

Babcock & Wilcox Power Generation Group, Inc. signed a definitive agreement to acquire MEGTEC Systems, Inc., which engages in design, engineering, manufacturing, and servicing industrial equipment worldwide, from HRCP Fund III of Hamilton Robinson Capital Partners LLC, Stephens Capital Partners and other investors for approximately \$160 million.

5/5/2014 Fabrica De Papel San Orchids Paper Products
Francisco S.A Company (AMEX:TIS) \$10.9 0.4x 2.1x

Orchids Paper Products Company (AMEX:TIS) signed an asset purchase agreement to acquire the U.S. operations of Fabrica De Papel, a paper tissue manufacturing business, San Francisco S.A. De C.V for \$10.9 million in stock. The U.S. operations include a paper making machine, two converting lines, Fabrica's U.S. customer list, exclusive rights to certain of Fabrica's trademarks in the United States, and Fabrica's covenant not to compete in the United States.

5/1/2014 Pretium Packaging, LLC Genstar Capital, LLC \$496.9 2.1x 15.2x

Genstar Capital, LLC entered into a securities purchase agreement to acquire Pretium Packaging, LLC, a manufacturer and distributor of rigid plastic bottles and containers for food, personal care, household products, healthcare, and pharmaceutical end markets, from Castle Harlan Partners V, L.P., fund of Castle Harlan, Inc., Nicolet Capital Partners, LLC and others for approximately \$330 million on April 30, 2014.

5/1/2014 Grede Holdings, LLC American Securities \$825.0 0.8x 8.9x

American Securities along with management of Grede Holdings agreed to acquire Grede Holdings, LLC, which designs, develops, manufactures, and distributes cast, machined, and assembled metal components, from Wayzata Investment Partners LLC and others for approximately \$830 million. American Securities will use a \$75 million senior secured revolving credit facility and a \$600 million senior secured term loan B along with approximately \$257 million of equity contribution to fund the acquisition.



### Industrial Growth: Selected M&A Transactions (cont.)

Transaction Date	Target	Buyer	Enterprise Value (\$ in millions)	Enterprise Value / Revenue	Enterprise Value / EBITDA
4/28/2014	Clarcor Engine Mobile Solutions, LLC	CLARCOR Inc. (NYSE:CLC)	\$325.0	N/A	N/A

CLARCOR Inc. (NYSE:CLC) entered into a definitive agreement to acquire Clarcor Engine Mobile Solutions, LLC, a manufacturer of filtration systems and fuel additive products to original equipment manufacturers for use in truck, automotive, heavy equipment, marine, industrial, and agricultural applications, from Stanadyne Corporation for approximately \$330 million. CLARCOR intends to finance the purchase price through a new \$315 million variable rate unsecured term loan under a loan facility to be provided by a majority of the members of the CLARCOR's existing banking syndicate with an additional \$10 million to be drawn from CLARCOR's existing credit facilities.

4/22/2014	Vaupell, Inc.	Sumitomo Bakelite Co.	\$269.0	N/A	N/A
4/22/2014	vaupen, mc.	Ltd. (TSE:4203)	\$209.0	IN/A	IN/A

Sumitomo Bakelite Co. Ltd. (TSE:4203) agreed to acquire Vaupell, Inc., which designs, engineers, manufactures, and markets thermoplastic and composite components and assemblies for aerospace, defense, medical devices, and commercial and industrial markets, from a fund operated by H.I.G. Capital, LLC for approximately \$270 million in cash.

4/12/2014	TriEnda Lexington	Trienda Holdings LLC	\$13.6	N/A	N/A
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Trienda Holdings LLC acquired the assets of TriEnda Lexington Logistics LLC, which designs, manufactures, and exports heavy-gauge, single, and twin sheet thermoformed plastic products for the material handling and packaging industry, from Spara LLC for \$13.6 million. In February 2014, a receiver was appointed to assist the sale process.

4/2/2014	Sensor Holding Corporation	Semiconductor Components Industries LLC	\$92.0	1.2x	N/A
Semiconductor	Components Industries LL	C entered into a definitive agreement	to acquire Sensor H	Iolding Corporatio	n a

Semiconductor Components Industries LLC entered into a definitive agreement to acquire Sensor Holding Corporation, a manufacturer of image sensor devices, from Platinum Equity, LLC and others for \$92 million in cash. The acquisition will be funded by available cash from the balance sheet of ON Semiconductor Corp. (NasdaqGS:ONNN), parent of Semiconductor Components.

4/1/2014 UEC Electronics, LLC (NasdaqGM:ARTX) \$39.9 1.2X 6	4/1/2014	UEC Electronics, LLC	Arotech Corporation (NasdaqGM:ARTX)	\$39.9	1.2X	6.9X
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Arotech Corporation (NasdaqGM:ARTX) entered into a membership interests purchase agreement to acquire UEC Electronics LLC, which designs, develops, prototypes, and manufactures electronic components and subsystems for military, aerospace, and industrial markets, from Ufkes Holdings, LLC for \$38.3 million in cash and stock. Under the terms, Arotech paid \$28 million in cash, issues its 0.775 million shares and a potential earn-out of \$5.5 million over the next two calendar years. The earn-out payments will be dependent upon achievement of EBITDA targets.



# Industrial Growth

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# Industrial Growth: Valuation Metrics by Sector\*

		Stock	52 - We	nok.	% of 52	Market Cap	Enterprise Value	LTM	orise Valu LTM	NTM	
	. "										D/F
icker	Company Name	Price	High	Low	Week High	(\$ mm)	(\$ mm)	Sales	EBITDA	EBITDA	P/E
nalytical Ins	strumentation and Testing Equipment <sup>1</sup>										
ME	Ametek Inc.	\$52.28	\$62.05	\$42.23	84.3%	\$12,824.4	\$13,966.9	3.8x	14.5x	13.0x	24
GNX	Cognex Corporation	38.40	40.14	22.67	95.7%	3,334.7	3,250.4	8.9x	31.9x	23.6x	44
SIO	Electro Scientific Industries Inc.	6.81	12.80	6.43	53.2%	205.6	98.7	0.5x	NM	NM	
SE	ESCO Technologies Inc.	34.64	37.39	30.25	92.6%	919.7	923.4	1.8x	11.4x	9.8x	23
ÆI	HEICO Corporation	51.94	65.04	40.20	79.9%	3,004.0	3,531.8	3.2x	14.7x	12.7x	30
ΛΕΑS	Measurement Specialties Inc.	86.07	86.55	45.34	99.4%	1,374.5	1,450.2	3.5x	20.2x	14.1x	38
	·										
/ITD /ITSC	Mettler-Toledo International Inc. MTS Systems Corporation	253.18 67.76	258.31 78.90	202.34 56.72	98.0% 85.9%	7,398.0 1,025.9	7,752.7 1,027.2	3.2x 1.8x	15.7x 11.3x	13.3x 9.5x	2 <sup>4</sup>
	·	07.70	76.90	30.72	03.976	1,023.9					
	excluded from mean LTM sales multiples						Mean	2.6x	17.1x	13.7x	29
	and Components										
BELF.B	Bel Fuse Inc.	25.67	27.50	13.59	93.3%	293.1	243.9	0.7x	7.2x	NM	15
ΞΤΝ	Eaton Corporation plc	77.18	79.65	62.89	96.9%	36,791.7	45,085.7	2.0x	13.3x	11.9x	19
_FUS	Littelfuse Inc.	92.95	99.46	72.86	93.5%	2,092.3	2,051.1	2.6x	11.6x	10.2x	20
PULS	Pulse Electronics Corporation	2.50	6.96	2.50	35.9%	43.0	141.6	0.4x	10.3x	NM	
							Mean	1.4x	10.6x	11.0x	18
recision Ma	achine Products, Tooling and Stamping	s									
W	Curtiss-Wright Corporation	65.56	70.33	36.46	93.2%	3,159.3	4,040.4	1.6x	10.7x	9.6x	20
HDNG	Hardinge Inc.	12.65	16.88	11.33	74.9%	162.2	150.7	0.5x	5.3x	0.0x	4
	•										
HURC	Hurco Companies Inc.	28.20	31.61	23.52	89.2%	183.4	140.0	0.7x	8.2x	NM	2
MT	Kennametal Inc.	46.28	52.37	37.98	88.4%	3,636.0	4,642.5	1.7x	11.2x	9.1x	2
ROLL	RBC Bearings Inc.	64.05	71.25	52.59	89.9%	1,489.0	1,375.9	3.3x	13.0x	10.9x	2
SHLO	Shiloh Industries Inc.	18.46	25.34	10.17	72.8%	317.4	435.5	0.6x	7.3x	0.0x	1:
KR	Timken Co.	67.84	69.51	50.22	97.6%	6,190.3	6,434.1	1.5x	9.9x	8.7x	2
							Mean	1.4x	9.4x	6.4x	2:
							•				
Metals Proce	essors <sup>2</sup>										
ATI .	Allegheny Technologies Inc.	45.10	45.26	25.60	99.6%	4,896.6	6,118.7	1.6x	44.7x	12.4x	
CAS	A. M. Castle & Co.	11.04	17.54	10.87	62.9%	259.2	480.5	0.5x	24.7x	11.7x	
CMC	Commercial Metals Company	17.31	21.20	14.24	81.7%	2,038.1	3,005.7	0.4x	8.7x	7.3x	28
RS	Reliance Steel & Aluminum Co.	73.71	76.78	65.33	96.0%	5,728.2	7,752.9	0.8x	9.6x	7.8x	17
SX:RUS	Russel Metals Inc.	34.31	34.43	23.91	99.7%	2,100.0	2,474.3	0.8x	12.6x	9.7x	23
		26.07									20
	Schnitzer Steel Industries, Inc.	26.07	33.32	23.29	78.2%	682.1	1,034.8	0.4x	14.3x	8.3x	
ASX:SGM	Sims Metal Management Limited	9.68	11.17	8.11	86.7%	1,980.5	2,070.0	0.3x	43.4x	6.9x	
SX:SGM				8.11 31.90	88.6%	1,980.5 2,901.2	3,471.6	0.3x 1.1x	43.4x 9.6x	6.9x 10.0x	20
ASX:SGM WOR	Sims Metal Management Limited	9.68 43.04	11.17								20
ASX:SGM VOR 2] - ATI and A	Sims Metal Management Limited Worthington Industries, Inc.	9.68 43.04	11.17				3,471.6	1.1x	9.6x	10.0x	
ASX:SGM VOR 2] - ATI and A Tube and Pip	Sims Metal Management Limited Worthington Industries, Inc.  SSX are excluded from mean LTM EBITDA m	9.68 43.04	11.17				3,471.6	1.1x	9.6x	10.0x	
ASX:SGM WOR 2] - ATI and A Tube and Pip AKS	Sims Metal Management Limited Worthington Industries, Inc.  ASX are excluded from mean LTM EBITDA m  De Producers <sup>3</sup> AK Steel Holding Corporation	9.68 43.04 ultiples 7.96	11.17 48.58 8.47	31.90 2.92	88.6% 94.0%	2,901.2 1,088.2	3,471.6 Mean 3,115.7	0.7x 0.6x	9.6x 13.2x 11.4x	9.3x 6.2x	
ASX:SGM WOR 2] - ATI and A Cube and Pip AKS IWPX	Sims Metal Management Limited Worthington Industries, Inc.  ASX are excluded from mean LTM EBITDA m  De Producers <sup>3</sup> AK Steel Holding Corporation Northw est Pipe Co.	9.68 43.04 ultiples 7.96 40.33	11.17 48.58 8.47 40.54	2.92 27.51	94.0% 99.5%	2,901.2 1,088.2 383.5	3,471.6 Mean 3,115.7 414.5	0.7x 0.6x 0.9x	9.6x 13.2x 11.4x 18.0x	9.3x 9.2x 6.2x 9.3x	
ASX:SGM WOR  2] - ATI and A  Sube and Pig AKS AWPX SAB A	Sims Metal Management Limited Worthington Industries, Inc.  ASX are excluded from mean LTM EBITDA m  De Producers <sup>3</sup> AK Steel Holding Corporation Northw est Pipe Co.  SSAB AB	9.68 43.04 ultiples 7.96 40.33 62.15	11.17 48.58 8.47 40.54 65.15	2.92 27.51 38.76	94.0% 99.5% 95.4%	1,088.2 383.5 19,529.6	3,471.6  Mean  3,115.7 414.5 37,174.6	0.7x 0.6x 0.9x 1.1x	9.6x 13.2x 11.4x 18.0x 30.1x	9.3x 6.2x 9.3x 10.4x	2
ASX:SGM VOR 2] - ATI and A Sube and Pig AKS IWPX SSAB A STLD	Sims Metal Management Limited Worthington Industries, Inc.  ASX are excluded from mean LTM EBITDA m  De Producers <sup>3</sup> AK Steel Holding Corporation Northw est Pipe Co. SSAB AB Steel Dynamics Inc.	9.68 43.04 ultiples 7.96 40.33 62.15 17.95	11.17 48.58 8.47 40.54 65.15 19.74	2.92 27.51 38.76 14.96	94.0% 99.5% 95.4% 91.0%	1,088.2 383.5 19,529.6 4,294.9	3,471.6  Mean  3,115.7 414.5 37,174.6 6,116.2	0.6x 0.9x 1.1x 0.8x	9.6x 13.2x 11.4x 18.0x 30.1x 10.1x	9.3x 9.3x 6.2x 9.3x 10.4x 7.3x	2
SX:SGM VOR 2] - ATI and A Sube and Pig KS MVPX SSAB A STLD SYNL	Sims Metal Management Limited Worthington Industries, Inc.  ASX are excluded from mean LTM EBITDA m  De Producers <sup>3</sup> AK Steel Holding Corporation Northw est Pipe Co. SSAB AB Steel Dynamics Inc. Synalloy Corporation	9.68 43.04 ultiples 7.96 40.33 62.15 17.95 16.42	8.47 40.54 65.15 19.74 17.38	2.92 27.51 38.76 14.96 13.15	94.0% 99.5% 95.4% 91.0% 94.5%	1,088.2 383.5 19,529.6 4,294.9 142.9	3,471.6  Mean  3,115.7 414.5 37,174.6 6,116.2 158.9	0.6x 0.9x 1.1x 0.8x 0.7x	9.6x 13.2x 11.4x 18.0x 30.1x 10.1x 21.7x	9.3x 9.3x 6.2x 9.3x 10.4x 7.3x 6.9x	2 6
ASX:SGM VOR  2] - ATI and A  Cube and Pip KS MVPX SAB A STLD SYNL BIT:TEN	Sims Metal Management Limited Worthington Industries, Inc.  ASX are excluded from mean LTM EBITDA m  De Producers <sup>3</sup> AK Steel Holding Corporation Northw est Pipe Co. SSAB AB Steel Dynamics Inc. Synalloy Corporation Tenaris SA	9.68 43.04 ultiples 7.96 40.33 62.15 17.95 16.42 17.20	8.47 40.54 65.15 19.74 17.38 18.45	2.92 27.51 38.76 14.96 13.15 14.78	94.0% 99.5% 95.4% 91.0% 94.5% 93.2%	1,088.2 383.5 19,529.6 4,294.9 142.9 20,305.2	3,471.6  Mean  3,115.7 414.5 37,174.6 6,116.2 158.9 19,476.1	1.1x 0.7x 0.6x 0.9x 1.1x 0.8x 0.7x 2.6x	9.6x 13.2x 11.4x 18.0x 30.1x 10.1x 21.7x 9.5x	9.3x 9.3x 6.2x 9.3x 10.4x 7.3x 6.9x 9.0x	2 6
	Sims Metal Management Limited Worthington Industries, Inc.  ASX are excluded from mean LTM EBITDA m  De Producers <sup>3</sup> AK Steel Holding Corporation Northw est Pipe Co. SSAB AB Steel Dynamics Inc. Synalloy Corporation	9.68 43.04 ultiples 7.96 40.33 62.15 17.95 16.42	8.47 40.54 65.15 19.74 17.38	2.92 27.51 38.76 14.96 13.15	94.0% 99.5% 95.4% 91.0% 94.5%	1,088.2 383.5 19,529.6 4,294.9 142.9	3,471.6  Mean  3,115.7 414.5 37,174.6 6,116.2 158.9	0.6x 0.9x 1.1x 0.8x 0.7x	9.6x 13.2x 11.4x 18.0x 30.1x 10.1x 21.7x	9.3x 9.3x 6.2x 9.3x 10.4x 7.3x 6.9x	22
ASX:SGM VOR  2] - ATI and A  Tube and Pip  KKS  IWPX  SAB A  STLD  STNL  BITTEN	Sims Metal Management Limited Worthington Industries, Inc.  ASX are excluded from mean LTM EBITDA m  De Producers <sup>3</sup> AK Steel Holding Corporation Northw est Pipe Co. SSAB AB Steel Dynamics Inc. Synalloy Corporation Tenaris SA	9.68 43.04 ultiples 7.96 40.33 62.15 17.95 16.42 17.20	8.47 40.54 65.15 19.74 17.38 18.45	2.92 27.51 38.76 14.96 13.15 14.78	94.0% 99.5% 95.4% 91.0% 94.5% 93.2%	1,088.2 383.5 19,529.6 4,294.9 142.9 20,305.2	3,471.6  Mean  3,115.7 414.5 37,174.6 6,116.2 158.9 19,476.1	1.1x 0.7x 0.6x 0.9x 1.1x 0.8x 0.7x 2.6x	9.6x 13.2x 11.4x 18.0x 30.1x 10.1x 21.7x 9.5x	9.3x 9.3x 6.2x 9.3x 10.4x 7.3x 6.9x 9.0x	2:
ASX:SGM AVOR  2] - ATI and A  Tube and Pig AKS AVOR  SYNE  BIT:TEN  (  ASS ASS ASS BIT:TEN  (  ASS ASS ASS BIT:TEN  (  ASS ASS ASS ASS ASS ASS ASS ASS ASS	Sims Metal Management Limited Worthington Industries, Inc.  ASX are excluded from mean LTM EBITDA m  De Producers <sup>3</sup> AK Steel Holding Corporation Northwest Pipe Co. SSAB AB Steel Dynamics Inc. Synalloy Corporation Tenaris SA United States Steel Corp.  Cluded from mean P/E multiples	9.68 43.04 ultiples 7.96 40.33 62.15 17.95 16.42 17.20 26.04	8.47 40.54 65.15 19.74 17.38 18.45 31.15	2.92 27.51 38.76 14.96 13.15 14.78 16.86	94.0% 99.5% 95.4% 91.0% 94.5% 93.2% 83.6%	2,901.2 1,088.2 383.5 19,529.6 4,294.9 142.9 20,305.2 3,768.0	3,471.6  Mean  3,115.7 414.5 37,174.6 6,116.2 158.9 19,476.1 6,608.0  Mean	1.1x 0.7x 0.6x 0.9x 1.1x 0.8x 0.7x 2.6x 0.4x	9.6x 13.2x 11.4x 18.0x 30.1x 10.1x 21.7x 9.5x 7.6x	9.3x 6.2x 9.3x 10.4x 7.3x 6.9x 9.0x 5.6x	2: 6 1: 2:
SX:SGM WOR  2] - ATI and A  Gube and Pig KS WPX SAB A GTLD GYNL GT:TEN  3] - SYNL exceeded  Gesource Recource Recource	Sims Metal Management Limited Worthington Industries, Inc.  ASX are excluded from mean LTM EBITDA m  De Producers <sup>3</sup> AK Steel Holding Corporation Northw est Pipe Co. SSAB AB Steel Dynamics Inc. Synalloy Corporation Tenaris SA United States Steel Corp.  Cluded from mean P/E multiples  Provery and Waste Management <sup>4</sup> US Ecology, Inc.	9.68 43.04 ultiples 7.96 40.33 62.15 17.95 16.42 17.20 26.04	8.47 40.54 65.15 19.74 17.38 18.45 31.15	2.92 27.51 38.76 14.96 13.15 14.78 16.86	94.0% 99.5% 95.4% 91.0% 94.5% 93.2% 83.6%	2,901.2 1,088.2 383.5 19,529.6 4,294.9 142.9 20,305.2 3,768.0	3,471.6  Mean  3,115.7 414.5 37,174.6 6,116.2 158.9 19,476.1 6,608.0  Mean	0.6x 0.9x 1.1x 0.8x 0.7x 2.6x 0.4x	9.6x 13.2x 11.4x 18.0x 30.1x 10.1x 21.7x 7.6x 15.5x	9.3x 6.2x 9.3x 10.4x 7.3x 6.9x 9.0x 5.6x 7.8x	
SX:SGM VOR  2] - ATI and A  (ube and Pig KS WPX SSAB A STLD YNL ST:TEN  3] - SYNL exceeds	Sims Metal Management Limited Worthington Industries, Inc.  ASX are excluded from mean LTM EBITDA m  De Producers <sup>3</sup> AK Steel Holding Corporation Northwest Pipe Co. SSAB AB Steel Dynamics Inc. Synalloy Corporation Tenaris SA United States Steel Corp.  Cluded from mean P/E multiples	9.68 43.04 ultiples 7.96 40.33 62.15 17.95 16.42 17.20 26.04	8.47 40.54 65.15 19.74 17.38 18.45 31.15	2.92 27.51 38.76 14.96 13.15 14.78 16.86	94.0% 99.5% 95.4% 91.0% 94.5% 93.2% 83.6%	2,901.2 1,088.2 383.5 19,529.6 4,294.9 142.9 20,305.2 3,768.0	3,471.6  Mean  3,115.7 414.5 37,174.6 6,116.2 158.9 19,476.1 6,608.0  Mean	1.1x 0.7x 0.6x 0.9x 1.1x 0.8x 0.7x 2.6x 0.4x	9.6x 13.2x 11.4x 18.0x 30.1x 10.1x 21.7x 9.5x 7.6x	9.3x 6.2x 9.3x 10.4x 7.3x 6.9x 9.0x 5.6x	2: 6: 1:
SX:SGM  /OR  2] - ATI and A  ube and Pip  KS  WPX  SAB A  TLD  YNL  IT:TEN  3] - SYNL exc  esource Re  COL  WST	Sims Metal Management Limited Worthington Industries, Inc.  ASX are excluded from mean LTM EBITDA m  De Producers <sup>3</sup> AK Steel Holding Corporation Northw est Pipe Co. SSAB AB Steel Dynamics Inc. Synalloy Corporation Tenaris SA United States Steel Corp.  Cluded from mean P/E multiples  Provery and Waste Management <sup>4</sup> US Ecology, Inc.	9.68 43.04 ultiples 7.96 40.33 62.15 17.95 16.42 17.20 26.04	8.47 40.54 65.15 19.74 17.38 18.45 31.15	2.92 27.51 38.76 14.96 13.15 14.78 16.86	94.0% 99.5% 95.4% 91.0% 94.5% 93.2% 83.6%	2,901.2 1,088.2 383.5 19,529.6 4,294.9 142.9 20,305.2 3,768.0	3,471.6  Mean  3,115.7 414.5 37,174.6 6,116.2 158.9 19,476.1 6,608.0  Mean	0.6x 0.9x 1.1x 0.8x 0.7x 2.6x 0.4x	9.6x 13.2x 11.4x 18.0x 30.1x 10.1x 21.7x 9.5x 7.6x 15.5x	9.3x 6.2x 9.3x 10.4x 7.3x 6.9x 9.0x 5.6x 7.8x	2: 6: 1: 2: 2: 2: 2: 2: 2: 2: 2: 2: 2: 2: 2: 2:
SX:SGM //OR  2] - ATI and A  wbe and Pip KS WPX SAB A TLD YNL IT:TEN  3] - SYNL exc esource Re COL WST ECE	Sims Metal Management Limited Worthington Industries, Inc.  ASX are excluded from mean LTM EBITDA m  the Producers <sup>3</sup> AK Steel Holding Corporation Northw est Pipe Co. SSAB AB Steel Dynamics Inc. Synalloy Corporation Tenaris SA United States Steel Corp.  Cluded from mean P/E multiples  Recovery and Waste Management <sup>4</sup> US Ecology, Inc. Casella Waste Systems Inc. CECO Environmental Corp.	9.68 43.04 ultiples 7.96 40.33 62.15 17.95 16.42 17.20 26.04	8.47 40.54 65.15 19.74 17.38 18.45 31.15	2.92 27.51 38.76 14.96 13.15 14.78 16.86	94.0% 99.5% 95.4% 91.0% 94.5% 93.2% 83.6%	2,901.2 1,088.2 383.5 19,529.6 4,294.9 142.9 20,305.2 3,768.0 1,053.9 200.9 401.7	3,471.6  Mean  3,115.7 414.5 37,174.6 6,116.2 158.9 19,476.1 6,608.0  Mean  976.0 706.4 464.7	1.1x 0.7x 0.6x 0.9x 1.1x 0.8x 0.7x 2.6x 0.4x 1.0x 4.6x 1.4x 2.1x	9.6x 13.2x 11.4x 18.0x 30.1x 10.1x 21.7x 9.5x 7.6x 15.5x	6.2x 9.3x 6.2x 9.3x 10.4x 7.3x 6.9x 9.0x 5.6x 7.8x	22 6 1 2 2 4 4
SX:SGM //OR  2] - ATI and A  wbe and Pip KS WPX SAB A TILD YNL IT:TEN  3] - SYNL exc esource Re COL WST ECE LH	Sims Metal Management Limited Worthington Industries, Inc.  ASX are excluded from mean LTM EBITDA m  De Producers <sup>3</sup> AK Steel Holding Corporation Northw est Pipe Co. SSAB AB Steel Dynamics Inc. Synalloy Corporation Tenaris SA United States Steel Corp.  Cluded from mean P/E multiples  Provery and Waste Management <sup>4</sup> US Ecology, Inc. Casella Waste Systems Inc. CECO Environmental Corp. Clean Harbors, Inc.	9.68 43.04 ultiples 7.96 40.33 62.15 17.95 16.42 17.20 26.04 48.95 5.01 15.59 64.25	11.17 48.58 8.47 40.54 65.15 19.74 17.38 18.45 31.15 50.78 6.20 19.42 64.30	2.92 27.51 38.76 14.96 13.15 14.78 16.86	94.0% 99.5% 95.4% 91.0% 94.5% 93.2% 83.6%	2,901.2 1,088.2 383.5 19,529.6 4,294.9 142.9 20,305.2 3,768.0 1,053.9 200.9 401.7 3,904.2	3,471.6  Mean  3,115.7 414.5 37,174.6 6,116.2 158.9 19,476.1 6,608.0  Mean  976.0 706.4 464.7 5,057.0	1.1x 0.7x  0.6x 0.9x 1.1x 0.8x 0.7x 2.6x 0.4x  1.0x  4.6x 1.4x 2.1x 1.4x	9.6x 13.2x 11.4x 18.0x 30.1x 10.1x 21.7x 9.5x 7.6x 15.5x 12.7x 9.0x 15.0x 10.2x	6.2x 9.3x 10.4x 7.3x 6.9x 9.0x 5.6x 7.8x 8.5x 6.8x 9.3x 9.0x	2: 6 1: 2: 2: 4: 4:
SX:SGM //OR  2] - ATI and A  ube and Pip KS WPX SAB A TLD YNL IT:TEN  3] - SYNL exc esource Re COL WST ECE LH ICCI	Sims Metal Management Limited Worthington Industries, Inc.  ASX are excluded from mean LTM EBITDA m  De Producers <sup>3</sup> AK Steel Holding Corporation Northw est Pipe Co. SSAB AB Steel Dynamics Inc. Synalloy Corporation Tenaris SA United States Steel Corp.  Cluded from mean P/E multiples  Provery and Waste Management <sup>4</sup> US Ecology, Inc. Casella Waste Systems Inc. CECO Environmental Corp. Clean Harbors, Inc. Heritage-Crystal Clean, Inc	9.68 43.04 ultiples 7.96 40.33 62.15 17.95 16.42 17.20 26.04 48.95 5.01 15.59 64.25 19.63	11.17 48.58 8.47 40.54 65.15 19.74 17.38 18.45 31.15 50.78 6.20 19.42 64.30 20.67	2.92 27.51 38.76 14.96 13.15 14.78 16.86	94.0% 99.5% 95.4% 91.0% 94.5% 93.2% 83.6%	2,901.2 1,088.2 383.5 19,529.6 4,294.9 142.9 20,305.2 3,768.0 1,053.9 200.9 401.7 3,904.2 364.8	3,471.6  Mean  3,115.7 414.5 37,174.6 6,116.2 158.9 19,476.1 6,608.0  Mean  976.0 706.4 464.7 5,057.0 366.2	1.1x 0.7x 0.6x 0.9x 1.1x 0.8x 0.7x 2.6x 0.4x 1.0x 4.6x 1.4x 2.1x 1.4x 1.3x	9.6x 13.2x 11.4x 18.0x 30.1x 10.1x 21.7x 9.5x 7.6x 15.5x 12.7x 9.0x 15.0x 10.2x 22.0x	6.2x 9.3x 10.4x 7.3x 6.9x 9.0x 5.6x 7.8x 8.5x 6.8x 9.3x 9.0x 11.1x	2 6 1 2 2 4 4 4 11
SX:SGM  //OR  2] - ATI and A  //OB  LID  LID  LID  LID  LID  LID  LID  LI	Sims Metal Management Limited Worthington Industries, Inc.  ASX are excluded from mean LTM EBITDA more Producers <sup>3</sup> AK Steel Holding Corporation Northwest Pipe Co.  SSAB AB  Steel Dynamics Inc.  Synalloy Corporation  Tenaris SA  United States Steel Corp.  Cluded from mean P/E multiples  Provery and Waste Management <sup>4</sup> US Ecology, Inc.  Casella Waste Systems Inc.  CECO Environmental Corp.  Clean Harbors, Inc.  Heritage-Crystal Clean, Inc  Republic Services, Inc.	9.68 43.04 ultiples 7.96 40.33 62.15 17.95 16.42 17.20 26.04 48.95 5.01 15.59 64.25 19.63 37.97	11.17 48.58 8.47 40.54 65.15 19.74 17.38 18.45 31.15 50.78 6.20 19.42 64.30 20.67 38.13	2.92 27.51 38.76 14.96 13.15 14.78 16.86 27.10 4.29 11.81 44.95 13.43 31.42	94.0% 99.5% 95.4% 91.0% 94.5% 93.2% 83.6% 96.4% 80.8% 80.3% 99.9% 99.6%	2,901.2 1,088.2 383.5 19,529.6 4,294.9 142.9 20,305.2 3,768.0 1,053.9 200.9 401.7 3,904.2 364.8 13,530.8	3,471.6  Mean  3,115.7 414.5 37,174.6 6,116.2 158.9 19,476.1 6,608.0  Mean  976.0 706.4 464.7 5,057.0 366.2 20,371.0	1.1x  0.6x 0.9x 1.1x 0.8x 0.7x 2.6x 0.4x  1.0x  4.6x 1.4x 2.1x 1.4x 1.3x 2.4x	9.6x  13.2x  11.4x 18.0x 30.1x 10.1x 21.7x 9.5x 7.6x  15.5x  12.7x 9.0x 15.0x 10.2x 22.0x 8.8x	6.2x 9.3x 6.2x 9.3x 10.4x 7.3x 6.9x 9.0x 5.6x 7.8x 8.5x 6.8x 9.3x 9.0x 11.1x 8.1x	2 6 6 1 2 2 4 4 4 11 1 2
SX:SGM //OR  2] - ATI and A  ube and Pig KS WPX SAB A TLD YNL IT:TEN  3] - SYNL exc esource Re COL WST ECE LH CCCI SG //CN	Sims Metal Management Limited Worthington Industries, Inc.  ASX are excluded from mean LTM EBITDA m  De Producers <sup>3</sup> AK Steel Holding Corporation Northwest Pipe Co. SSAB AB Steel Dynamics Inc. Synalloy Corporation Tenaris SA United States Steel Corp.  Cluded from mean P/E multiples  Provery and Waste Management <sup>4</sup> US Ecology, Inc. Casella Waste Systems Inc. CECO Environmental Corp. Clean Harbors, Inc. Heritage-Crystal Clean, Inc Republic Services, Inc. Waste Connections Inc.	9.68 43.04 ultiples 7.96 40.33 62.15 17.95 16.42 17.20 26.04 48.95 5.01 15.59 64.25 19.63 37.97 48.55	11.17 48.58 8.47 40.54 65.15 19.74 17.38 18.45 31.15 50.78 6.20 19.42 64.30 20.67 38.13 48.80	2.92 27.51 38.76 14.96 13.15 14.78 16.86 27.10 4.29 11.81 44.95 13.43 31.42 39.69	94.0% 99.5% 95.4% 91.0% 94.5% 93.2% 83.6% 96.4% 80.8% 80.3% 99.9% 99.6% 99.5%	2,901.2 1,088.2 383.5 19,529.6 4,294.9 142.9 20,305.2 3,768.0 1,053.9 200.9 401.7 3,904.2 364.8 13,530.8 6,017.8	3,471.6  Mean  3,115.7 414.5 37,174.6 6,116.2 158.9 19,476.1 6,608.0  Mean  976.0 706.4 464.7 5,057.0 366.2 20,371.0 8,032.8	1.1x 0.7x 0.6x 0.9x 1.1x 0.8x 0.7x 2.6x 0.4x 1.0x 4.6x 1.4x 2.1x 1.4x 1.3x 2.4x 4.1x	9.6x 13.2x 11.4x 18.0x 30.1x 10.1x 21.7x 9.5x 7.6x 15.5x  12.7x 9.0x 15.0x 10.2x 22.0x 8.8x 12.0x	9.3x  6.2x 9.3x 10.4x 7.3x 6.9x 9.0x 5.6x  7.8x  8.5x 6.8x 9.3x 9.0x 11.1x 8.1x 11.1x	2 6 6 1 2 2 4 4 4 11: 2 2 2
SX:SGM WOR  2] - ATI and A  Gube and Pig KS WPX SAB A GTLD GYNL GT:TEN  3] - SYNL exceeded  Gesource Recource Recource	Sims Metal Management Limited Worthington Industries, Inc.  ASX are excluded from mean LTM EBITDA more Producers <sup>3</sup> AK Steel Holding Corporation Northwest Pipe Co.  SSAB AB  Steel Dynamics Inc.  Synalloy Corporation  Tenaris SA  United States Steel Corp.  Cluded from mean P/E multiples  Provery and Waste Management <sup>4</sup> US Ecology, Inc.  Casella Waste Systems Inc.  CECO Environmental Corp.  Clean Harbors, Inc.  Heritage-Crystal Clean, Inc  Republic Services, Inc.	9.68 43.04 ultiples 7.96 40.33 62.15 17.95 16.42 17.20 26.04 48.95 5.01 15.59 64.25 19.63 37.97	11.17 48.58 8.47 40.54 65.15 19.74 17.38 18.45 31.15 50.78 6.20 19.42 64.30 20.67 38.13	2.92 27.51 38.76 14.96 13.15 14.78 16.86 27.10 4.29 11.81 44.95 13.43 31.42	94.0% 99.5% 95.4% 91.0% 94.5% 93.2% 83.6% 96.4% 80.8% 80.3% 99.9% 99.6%	2,901.2 1,088.2 383.5 19,529.6 4,294.9 142.9 20,305.2 3,768.0 1,053.9 200.9 401.7 3,904.2 364.8 13,530.8	3,471.6  Mean  3,115.7 414.5 37,174.6 6,116.2 158.9 19,476.1 6,608.0  Mean  976.0 706.4 464.7 5,057.0 366.2 20,371.0	1.1x  0.6x 0.9x 1.1x 0.8x 0.7x 2.6x 0.4x  1.0x  4.6x 1.4x 2.1x 1.4x 1.3x 2.4x	9.6x  13.2x  11.4x 18.0x 30.1x 10.1x 21.7x 9.5x 7.6x  15.5x  12.7x 9.0x 15.0x 10.2x 22.0x 8.8x	6.2x 9.3x 6.2x 9.3x 10.4x 7.3x 6.9x 9.0x 5.6x 7.8x 8.5x 6.8x 9.3x 9.0x 11.1x 8.1x	2 6 6 1 2 2 4 4 4 11 12

<sup>\*</sup> Please see additional information in the "Notes" section at the end of this report



# Industrial Growth

QUARTERLY INDUSTRY UPDATE | SECOND QUARTER 2014

# Industrial Growth: Valuation Metrics by Sector\* (cont.)

						Market	Enterprise	Enterp	rise Val	lue to:	
		Stock	52 - We		% of 52	Сар	Value	LTM	LTM	NTM	
Ticker	Company Name	Price	High	Low	Week High	(\$ mm)	(\$ mm)	Sales	EBITDA	EBITDA	P/E
Diversified Ch	emicals <sup>5</sup>										
ASH	Ashland Inc.	108.74	108.93	82.79	99.8%	8.474.3	11,333.3	1.5x	6.8x	10.0x	14.9
CBT	Cabot Corporation	57.99	61.46	37.18	94.4%	3,739.5	5,217.5	1.4x	9.6x		17.4
DOW	The Dow Chemical Company	51.46	53.35	32.05	96.5%	61,960.8	80,743.8	1.4x	9.7x		12.9
EMN	Eastman Chemical Co.	87.35	90.55	69.75	96.5%	13,202.9	17,731.9	1.9x	8.9x		11.8
DD	E. I. du Pont de Nemours and Company	65.44	69.75	52.04	93.8%	60,096.7	67,863.7	1.9x	11.2x		21.1
FMC	FMC Corp.	71.19	83.94	60.57	84.8%	9,479.9	11,254.3	2.9x	13.7x	11.1x	22.1
OLN	Olin Corp.	26.92	29.52	21.79	91.2%	2,126.9	2,574.1	1.0x	6.2x	6.3x	12.9
PENX	Penford Corporation	12.83	15.98	10.71	80.3%	161.0	237.9	0.5x	11.6x	7.9x	57.8
[5] PENX is excl	uded from mean calculations of P/E multiples.						Mean	1.6x	9.7x	8.9x	16.2
Specialty Che	micals_										
ALB	Albemarle Corporation	71.50	72.69	60.16	98.4%	5,687.5	6,363.5	2.4x	8.7x	10.4x	15.2
CHMT	Chemtura Corporation	26.13	28.17	20.26	92.8%	2,510.3	2,945.3	1.3x	12.0x	8.6x	N
ECL	Ecolab Inc.	111.34	111.83	85.48	99.6%	33,424.2	40,390.5	2.9x	15.0x	13.6x	34.3
FOE	Ferro Corporation	12.56	14.97	6.19	83.9%	1,091.8	1,420.1	0.9x	6.6x		12.5
FUL	HB Fuller Co.	48.10	53.31	36.45	90.2%	2,415.4	2,895.3	1.4x	10.9x		29.2
IFF	International Flavors & Fragrances Inc.	104.28	105.61	75.86	98.7%	8,476.9	9,146.4	3.1x	14.3x		23.2
MTX	Minerals Technologies Inc.	65.58	67.00	41.27	97.9%	2,261.4	1,867.6	1.8x	10.8x		27.8
OMG	OM Group Inc.	32.43	37.58	28.01	86.3%	1,041.3	931.7	0.9x	8.8x		23.9
POL	PolyOne Corporation	42.14	42.47	24.76	99.2%	3,966.4	4,710.5	1.2x	10.4x		36.5
KWR	Quaker Chemical Corporation	76.79	81.70	61.67	94.0%	1,015.7	983.4	1.3x	10.1x		18.3
SCL	Stepan Company	52.86	67.20	50.98	78.7%	1,182.3	1,356.6	0.7x	8.7x		18.1
VAL	The Valspar Corporation	76.19	77.18	61.13	98.7%	6,362.5	7,895.1	1.8x	12.0x		22.6
							Mean	1.6x	10.7x	9.5x	23.8
Industrial Gas	<u>es</u>										
APD	Air Products & Chemicals Inc.	128.62	131.48	90.12	97.8%	27,302.9	33,621.4	3.3x	12.8x	12.4x	27.2
ARG	Airgas, Inc.	108.91	113.16	94.37	96.2%	8,091.4	10,585.0	2.1x	11.3x	10.7x	23.3
PX	Praxair Inc.	132.84	135.24	113.20	98.2%	38,913.5	48,632.5	4.0x	12.8x	11.8x	21.8
							Mean	3.1x	12.3x	11.6x	24.1
	rugated Packaging										
GPK	Graphic Packaging Holding Company	11.70	11.87	7.76	98.6%	3,825.2	6,012.7	1.4x	9.5x		27.3
GEF	Greif, Inc.	54.56	58.27	47.76	93.6%	2,719.2	4,194.1	1.0x	8.3x	8.0x	17.5
P	International Paper Company	50.47	50.65	42.92	99.6%	21,862.9	32,336.9	1.1x	8.7x	7.3x	23.2
MWV	MeadWestvaco Corporation	44.26	44.59	33.38	99.3%	7,429.7	10,295.7	1.9x	12.7x	10.1x	22.5
PKG	Packaging Corporation of America	71.49	75.10	48.45	95.2%	7,028.8	9,349.6	2.2x	10.5x	8.2x	15.0
RKT	Rock-Tenn Company	105.59	126.05	92.12	83.8%	7,578.5	10,228.0	1.1x	6.8x	6.4x	15.2
SON	Sonoco Products Co.	43.93	44.00	34.65	99.8%	4,483.2	5,291.6	1.1x	8.8x	8.3x	20.4
							Mean	1.4x	9.3x	8.1x	20.2
Plastics/Films		00.70	00.74	04.00	00.007	4 400 0	4.074.0	2.2	40.0	0.0	40 -
SHLM	A. Schulman, Inc.	38.70	38.74	24.63	99.9%	1,130.2	1,371.3	0.6x	10.0x		40.5
ATR	AptarGroup, Inc.	67.01	68.78	55.36	97.4%	4,386.1	4,598.5	1.8x	10.1x		25.4
ITP	Intertape Polymer Group Inc.	11.84	15.62	11.12	75.8%	719.6	877.8	1.0x	7.7x		7.1
MYE	Myers Industries Inc.	20.09	24.74	15.12	81.2%	666.6	777.5	0.9x	9.6x		36.5
LSE:RPC	RPC Group plc	6.28	6.73	3.94	93.3%	1,173.6	1,447.7	1.4x	11.1x		23.9
TG	Tredegar Corp.	23.41	31.23	19.20	75.0%	756.3	845.0	0.9x	8.4x	0.0x	21.9
Florible 5							Mean	1.1x	9.5x	6.8x	25.9
Flexible Packa	<del></del>	24.07	00.57	20.67	20 F0/	477.0	4F7.0	0.4:	10.0	0.04	K I
AEPI	AEP Industries Inc.	34.87	90.57	29.67	38.5%	177.2	457.6	0.4x	10.2x		N
BMS	Bernis Company, Inc.	40.66	42.34	37.01	96.0%	4,100.7	5,422.0	1.1x	8.7x		19.8
CCL.B	CCL Industries Inc.	102.75	109.99	65.00	93.4%	3,553.1	4,195.3	2.0x	11.1x		0.0
LABL	Multi-Color Corp.	40.01	41.22	30.38	97.1%	657.4	1,127.6	1.6x	9.9x		23.5
SEE	Sealed Air Corporation	34.17	37.20	24.31	91.9%	7,221.6	11,616.0	1.5x	11.0x		44.4
NPK	Winpak Ltd.	25.40	29.00	17.45	87.6%	1,651.0	1,544.3	1.9x	10.3x	9.1x	20.8
							Mean	1.4x	10.2x	7.5x	21.7
OVERALL INDI	JSTRIAL GROWTH SECTOR						Mean	1.6x	11.7x	9.1x	23.3
								1.04		W.1.A	

<sup>\*</sup> Please see additional information in the "Notes" section at the end of this report



#### **Notes**

- Sources: Capital IQ, Bloomberg, Federal Reserve, Institute for Supply Management, company 10-K, 10-Q and 8-K SEC filings, annual reports, press releases, and others as indicated.
- Any public companies chosen for the "SCA Industrial Growth Universe" are companies commonly used for industry information to show performance within a sector. They do not include all public companies that could be categorized within the sector and were not created as benchmarks; they do not imply benchmarking and do not constitute recommendations for a particular security and/or sector. The charts and graphs used in this report have been compiled by SOLIC Capital Advisors solely for purposes of illustration.

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QUARTERLY INDUSTRY UPDATE | SECOND QUARTER 2014

### Recent Representative Engagements \*





has been acquired by

#### **TEAM**Health

Team Health Holdings (NYSE:TMH)

Sell Side Advisor

#### \$156,000,000



Financial Advisor, Chief Executive Officer, Chief Restructuring Officer

#### \$690,600,000 Sale of Assets on behalf of



MedCath Corporation (Nasdaq: MDTH)

Sell Side Advisor

#### \$327,500,000 Capital Restructuring



Fountains Senior Living
Holdings, LLC

Exclusive Financial Advisor

### FINANCIAL SERVICES

#### \$100,000,000 Capital Placement



Placement Agent and Financial Advisor

#### \$750,000,000 Assets under Management

SageCrest II, LLC

Fiduciary Oversight

# **\$4,500,000,000** of Assets



Financial Advisor to Bankruptcy Trustee Chapter 11 Reorganization

# \$5,000,000,000 Pre-Filing Secured Indebtedness



Financial Advisor and Chief Restructuring Officer

### REAL ESTATE AND INFRASTRUCTURE

#### \$118,000,000

Sale of senior notes secured by property located at 610 Lexington Avenue New York

610 LEX

Financial Advisor

#### \$212,320,000

Debt Restructuring



The Westland Project Albuquerque, New Mexico

Financial Advisor

#### \$87,000,000

Debt Restructuring for the Illinois Tollway Oasis Project

WILTON PARTNERS REAL ESTATE DEVELOPMENT

Financial Advisor

#### \$500,000,000

Senior & Mezzanine Debt Restructuring

related to 19 Master Planned Communities

DE Shaw & Co

Financial Advisor

### ENERGY

Pre Restructuring Invested Capital of Over \$800,000,000



Financial and Restructuring Advisor in Connection with Chapter 11 Bankruptcy

#### \$240,600,000 Restructured Debt



NTERNATIONAL

Restructuring Advisor

# Alexin, LLC

an Institutional Private Placement of Series A Senior Preferred Units \$13,100,000 with Term Loan and Revolving Credit Facilities \$30,000,000

Financial Advisor

# PTC

Pasadena Tank Corporation

has merged with



HMT, Inc. a company sponsored by Berkshire Partners LLC Financial Advisor to

Financial Advisor to Pasadena Tank Corporation

#### INDUSTRIAL AND OUTSOURCING SERVICES

# Hancock Park Associates has made a

strategic investment in

Project
Time&Cost

Project Time & Cost Inc.

Financial Advisor to Project Time & Cost Inc.

# Tensar. Tensar Corporation

ensar Corporation

has completed a
capital restructuring of
\$280,000,000
of senior debt
and

\$100,000,000 of subordinated debt

Financial Advisor

#### Operational Restructuring

Bocchi Laboratories, Inc acquired by Investment Group led by John Paul de Joria

> acquired by Joshua Partners, LLC

Restructuring Advisor and Exclusive Sell Side Financial Advisor

#### \$289,800,000

Capital Restructuring in connection with a consensual Plan of Reorganization



Heartland Automotive Holdings, Inc. Heartland Automotive Services America's Largest Jiffy Lube Franchisee

Financial Advisor to Unsecured Creditors Committee

<sup>\*</sup> Includes transactions led by the team of SOLIC professionals at predecessor firms